

# Lobbyist Disclosure Report

## 2010-2011

| Principal  |                       | Total Disclosure Amount |
|--|-----------------------|-------------------------|
| <b>Northern Virginia Technology Council</b>            |                       | \$507,858.77            |
|  | Levi, Joshua          | \$468,411.43            |
|  | Vidulich, Joe         | \$23,304.84             |
|  | Louria, Myles         | \$16,142.50             |
|  | Clement, Whittington  | \$ .00                  |
| <b>Altria Client Services Inc., and Its Affiliates</b> |                       | \$194,598.21            |
|  | Rainey, John          | \$75,548.21             |
|  | Davis, Christine      | \$60,050.00             |
|  | Jones, Reginald       | \$40,050.00             |
|  | Jankowski, J.         | \$18,800.00             |
|  | Davis, Charles        | \$50.00                 |
|  | Roth, Jodi            | \$50.00                 |
|  | Vithoulkas, Jennifer  | \$50.00                 |
| <b>Verizon Services Corporation</b>                    |                       | \$192,113.49            |
|  | Adams, Theodore       | \$36,698.00             |
|  | Settle, Richard       | \$34,465.66             |
|  | Cornwell, Richard     | \$23,077.91             |
|  | Ogburn, David         | \$18,460.74             |
|  | Woltz, Robert         | \$17,851.75             |
|  | Wesley, Ronald        | \$15,756.00             |
|  | Hogan, Catherine      | \$10,597.54             |
|  | Knapp, John           | \$8,889.88              |
|  | Cronemeyer, Steven    | \$6,722.52              |
|  | Barnes, Laura         | \$6,435.74              |
|  | Brammer, Douglas      | \$5,225.84              |
|  | Fulton, B.            | \$3,597.87              |
|  | Dillard, Randolph     | \$2,293.49              |
|  | Merriman, Jeffrey     | \$2,040.55              |
|  | Atkinson, Frank       | \$ .00                  |
|  | Baynard, Tracy        | \$ .00                  |
|  | Bowles, Mark          | \$ .00                  |
|  | Horton, Stephen       | \$ .00                  |
|  | Nolen, Christopher    | \$ .00                  |
|  | Sarfo-Kantanka, Felix | \$ .00                  |
| <b>Dominion</b>  |                       | \$179,391.05            |
|  | Blue, Robert          | \$135,367.67            |
|  | Thomas, William       | \$23,119.39             |
|  | Rust, John            | \$20,903.99             |

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| Principal   |                    | Total Disclosure<br>Amount |
|---|--------------------|----------------------------|
|   | Beamer, James      | \$.00                      |
|   | Beazley, James     | \$.00                      |
|   | Murray, William    | \$.00                      |
|   | Powell, Anita      | \$.00                      |
|   | Weekley, Daniel    | \$.00                      |
| <b>Virginia Business Higher Education Council</b> |                    | <b>\$175,677.70</b>        |
|   | Atkinson, Frank    | \$145,978.00               |
|   | Kneedler, H.       | \$29,699.70                |
|   | Adams, Theodore    | \$.00                      |
|   | Gould, Melissa     | \$.00                      |
|   | Mullen, Edward     | \$.00                      |
|   | Thomas, William    | \$.00                      |
| <b>Virginia Automobile Dealers Association</b>    |                    | <b>\$170,239.11</b>        |
|   | Hall, Donald       | \$165,870.36               |
|   | Spotts, Meade      | \$4,368.75                 |
|   | Cates, John        | \$.00                      |
|   | Charapp, Michael   | \$.00                      |
|   | Gambardella, Anne  | \$.00                      |
|   | Royster, Colin     | \$.00                      |
|   | Stephens, R.       | \$.00                      |
| <b>the Medical Society of Va</b>                  |                    | <b>\$169,140.00</b>        |
|   | Johnson, W.        | \$110,350.00               |
|   | Hughes, Ann        | \$24,448.00                |
|   | Hewett, Amy        | \$12,448.00                |
|   | Mansell, Matt      | \$12,448.00                |
|   | Jurgensen, Michael | \$3,448.00                 |
|   | Phillips, Rufus    | \$3,050.00                 |
|   | Cummings, Robin    | \$2,948.00                 |
|   | Canaan, Gerald     | \$.00                      |
|   | Cox, Tyler         | \$.00                      |
|   | Gunther, Karah     | \$.00                      |
| <b>Virginia Association of Realtors</b>           |                    | <b>\$122,104.00</b>        |
|   | Dicks, John        | \$90,100.00                |
|   | DeBoer, Jay        | \$32,004.00                |
|   | Johnson, Martin    | \$.00                      |
| <b>Virginia Sheriffs' Association, Inc.</b>       |                    | <b>\$111,006.77</b>        |
|   | Jones, John        | \$111,006.77               |

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| Principal   |                      | Total Disclosure<br>Amount |
|---|----------------------|----------------------------|
| <b>Council of Independent Colleges in Va, Inc</b> |                      | \$106,932.33               |
|   | Lambeth, Robert      | \$70,731.19                |
|   | Jones, Reginald      | \$30,100.00                |
|   | Ghidotti, Lisa       | \$6,101.14                 |
|   | Payne, Katherine     | \$.00                      |
| <b>Universal Health Services, Inc.</b>            |                      | \$105,854.46               |
|   | Flandermeyer, Ann    | \$69,504.46                |
|   | Elwood, William      | \$36,300.00                |
|   | Bezick, Angela       | \$50.00                    |
|   | Addison, Karin       | \$.00                      |
|   | Stanley, Matthew     | \$.00                      |
|   | Tretiak, Stan        | \$.00                      |
| <b>Retail Services &amp; Systems, Inc.</b>        |                      | \$104,659.92               |
|   | Dendy, H.            | \$61,463.22                |
|   | Thomas, William      | \$43,196.70                |
|   | Abraham, Philip      | \$.00                      |
|   | Dime-Adams, Julianna | \$.00                      |
|   | Grossman, Richard    | \$.00                      |
|   | Whyte, Christopher   | \$.00                      |
| <b>Fairfax County Board of Supervisors</b>        |                      | \$103,642.27               |
|   | Mittereder, Susan    | \$100,214.27               |
|   | Rowland, Susan       | \$3,428.00                 |
|   | Arko, Claudia        | \$.00                      |
|   | Biesiadny, Thomas    | \$.00                      |
|   | Boyle, Kathleen      | \$.00                      |
|   | Costa, Christopher   | \$.00                      |
|   | Dominguez, Noelle    | \$.00                      |
|   | Harwood, Karen       | \$.00                      |
| <b>Va Municipal League</b>                        |                      | \$103,558.50               |
|   | Flynn, Mark          | \$84,984.00                |
|   | Radcliff, Marianne   | \$16,124.50                |
|   | LaGow, J.            | \$2,450.00                 |
|   | Amyx, R.             | \$.00                      |
|   | Areson, Janet        | \$.00                      |
|   | Cook, W.             | \$.00                      |
|   | Dobbins, Howard      | \$.00                      |
|   | Edwards, Michael     | \$.00                      |

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## 2010-2011

| Principal  |                      | Total Disclosure<br>Amount |
|--|----------------------|----------------------------|
|  | Fields, Mary         | \$.00                      |
|  | Helm, Frederick      | \$.00                      |
|  | Kemper, John-Garrett | \$.00                      |
|  | Kemper, Kay          | \$.00                      |
|  | Lerch, Joseph        | \$.00                      |
|  | Menkes, Neal         | \$.00                      |
|  | Pollard, Kimberly    | \$.00                      |
|  | Treaster, Andrew     | \$.00                      |
| <b>Virginia Uranium, Inc.</b>                        |                      | <b>\$103,349.07</b>        |
|  | Clement, Whittington | \$52,458.55                |
|  | Dendy, H.            | \$29,214.65                |
|  | Atkinson, Frank      | \$12,739.00                |
|  | Kemper, Kay          | \$8,886.87                 |
|  | Thomas, Michael      | \$50.00                    |
|  | Abbott, Heidi        | \$.00                      |
|  | Abraham, Philip      | \$.00                      |
|  | Boykin, Philip       | \$.00                      |
|  | Dime-Adams, Julianna | \$.00                      |
|  | Jones, Petrina       | \$.00                      |
|  | Kemper, John-Garrett | \$.00                      |
|  | Louria, Myles        | \$.00                      |
|  | Nolen, Christopher   | \$.00                      |
|  | Radcliff, Marianne   | \$.00                      |
|  | Whyte, Christopher   | \$.00                      |
| <b>Virginia Transportation Construction Alliance</b> |                      | <b>\$102,673.07</b>        |
|  | Easter, Douglas      | \$47,113.75                |
|  | Southard, Jeffrey    | \$35,501.10                |
|  | Clement, Whittington | \$20,058.22                |
|  | Easter, Peter        | \$.00                      |
|  | Louria, Myles        | \$.00                      |
|  | Williams, Jonathan   | \$.00                      |
| <b>Transurban (USA) Inc.</b>                         |                      | <b>\$94,705.80</b>         |
|  | Dendy, H.            | \$94,705.80                |
|  | Abraham, Philip      | \$.00                      |
|  | Aument, Jennifer     | \$.00                      |
|  | Dime-Adams, Julianna | \$.00                      |
|  | Jones, Petrina       | \$.00                      |
|  | Whyte, Christopher   | \$.00                      |

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## 2010-2011

| Principal                                   |             | Total Disclosure<br>Amount |
|---|-------------|----------------------------|
| <b>Nationwide Mutual Insurance Co</b>       |             | \$94,137.46                |
| LaGow, J.                                   | \$94,137.46 |                            |
| <b>Select Management Resources, LLC</b>     |             | \$93,940.64                |
| Jankowski, J.                               | \$60,050.00 |                            |
| Croshaw, Glenn                              | \$17,102.74 |                            |
| Edwards, Michael                            | \$12,916.90 |                            |
| Hutcheson, Kenneth                          | \$3,871.00  |                            |
| <b>Allergan, Inc.</b>                       |             | \$92,215.00                |
| Cannon, Patricia                            | \$87,550.00 |                            |
| Johnson, W.                                 | \$4,665.00  |                            |
| <b>Virginia State Police Association</b>    |             | \$87,575.32                |
| Huggins, M.                                 | \$87,575.32 |                            |
| <b>Virginia Association of Health Plans</b> |             | \$87,001.35                |
| Jones, Reginald                             | \$60,100.00 |                            |
| Gray, Douglas                               | \$14,805.35 |                            |
| Fox, May                                    | \$12,096.00 |                            |
| Harbour, Ann                                | \$0.00      |                            |
| Harrison, Catherine                         | \$0.00      |                            |
| Payne, Katherine                            | \$0.00      |                            |
| <b>Va Chamber of Commerce</b>               |             | \$86,939.03                |
| Duval, Barry                                | \$85,052.69 |                            |
| Craddock, Tyler                             | \$1,883.34  |                            |
| Cheatham, Keith                             | \$1.00      |                            |
| Dunn, Ryan                                  | \$1.00      |                            |
| Parker, Joanna                              | \$1.00      |                            |
| <b>Alpha Natural Resources</b>              |             | \$85,394.99                |
| Ratliff, Donald                             | \$30,285.96 |                            |
| Settle, Richard                             | \$25,959.03 |                            |
| Baratta, Robert                             | \$20,050.00 |                            |
| Davis, Charles                              | \$9,050.00  |                            |
| Roth, Jodi                                  | \$50.00     |                            |
| <b>Va Education Assoc</b>                   |             | \$84,873.37                |
| Forgit, Philip                              | \$84,873.37 |                            |
| Boitnott, Doris                             | \$0.00      |                            |
| Boitnott, Kitty                             | \$0.00      |                            |

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| Principal   |                     | Total Disclosure<br>Amount |
|---|---------------------|----------------------------|
|   | Brown, Milton       | \$.00                      |
|   | Clark, Lynn         | \$.00                      |
|   | Daniel, Christopher | \$.00                      |
|   | Deck, Julian        | \$.00                      |
|   | Dilbeck, Pamela     | \$.00                      |
|   | Donohue, Carol      | \$.00                      |
|   | George, Shirley     | \$.00                      |
|   | Gray, Roger         | \$.00                      |
|   | Gruber, Mary        | \$.00                      |
|   | Jeffries, Anthony   | \$.00                      |
|   | Jones, Robley       | \$.00                      |
|   | Layer, Patsy        | \$.00                      |
|   | Marlowe, Helen      | \$.00                      |
|   | Pittman, Gail       | \$.00                      |
|   | Roberts, Ernest     | \$.00                      |
|   | Rosenkrantz, Dena   | \$.00                      |
|   | Smith, Alicia       | \$.00                      |
|   | Staib, Lisa         | \$.00                      |
|   | Wood, Patricia      | \$.00                      |
| <b>Metropolitan Washington Airports Authority</b> |                     | <b>\$82,685.73</b>         |
|   | Klinge, J.          | \$30,089.37                |
|   | Cooper, Michael     | \$28,076.91                |
|   | Calhoun, Robert     | \$24,519.45                |
| <b>Verizon Virginia, Inc.</b>                     |                     | <b>\$82,387.88</b>         |
|   | Gonzalez, Beatriz   | \$45,087.88                |
|   | Murphy, George      | \$36,050.00                |
|   | Crump, Bill         | \$1,050.00                 |
|   | Baratta, Robert     | \$50.00                    |
|   | Rautio, Julie       | \$50.00                    |
|   | Shinn, Robert       | \$50.00                    |
|   | Vehorn, Andrew      | \$50.00                    |
| <b>Citigroup Management Corp.</b>                 |                     | <b>\$80,500.88</b>         |
|   | Sweeney, Robert     | \$62,350.88                |
|   | Macaulay, Alexander | \$18,100.00                |
|   | Milsky, Gerald      | \$50.00                    |
|   | Satterlund, Michele | \$.00                      |
| <b>Appalachian Power Company</b>                  |                     | <b>\$80,111.25</b>         |
|   | Gonzalez, Beatriz   | \$32,550.00                |

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## 2010-2011

| Principal                                  |                       | Total Disclosure<br>Amount |
|--|-----------------------|----------------------------|
|  | Clement, Whittington  | \$25,298.52                |
|  | Jones, H.             | \$22,162.73                |
|  | Rautio, Julie         | \$50.00                    |
|  | Shinn, Robert         | \$50.00                    |
|  | Abbott, Heidi         | \$0.00                     |
|  | Begley, Mary          | \$0.00                     |
|  | Boykin, Philip        | \$0.00                     |
|  | Dempsey, Mark         | \$0.00                     |
|  | Gary, Richard         | \$0.00                     |
|  | Jackson, Larry        | \$0.00                     |
|  | Jefferson, Ronald     | \$0.00                     |
|  | Louria, Myles         | \$0.00                     |
| <b>Virginia Farm Bureau Federation</b>     |                       | <b>\$79,937.61</b>         |
|  | Moore, Martha         | \$48,543.45                |
|  | Stoneman, Wilmer      | \$11,638.99                |
|  | Smith, Andrew         | \$9,769.79                 |
|  | Reames, Lindsay       | \$6,971.87                 |
|  | Davis, William        | \$3,013.51                 |
| <b>Va Trial Lawyers Assoc</b>              |                       | <b>\$79,638.14</b>         |
|  | Pearson, Steven       | \$64,104.18                |
|  | Harris, Jack          | \$9,899.78                 |
|  | Burnett, Amanda       | \$5,634.18                 |
| <b>Va Independent Power Producers, Inc</b> |                       | <b>\$78,850.08</b>         |
|  | Wallmeyer, August     | \$78,850.08                |
| <b>Allegheny Energy</b>                    |                       | <b>\$78,164.33</b>         |
|  | LaGow, J.             | \$60,564.33                |
|  | Savage, Rich          | \$12,550.00                |
|  | Murphy, George        | \$5,050.00                 |
| <b>Riverside Health System</b>             |                       | <b>\$76,825.62</b>         |
|  | Gonzalez, Beatriz     | \$60,224.75                |
|  | Phillips, George      | \$16,550.87                |
|  | Shinn, Robert         | \$50.00                    |
| <b>Virginia First Cities Coalition</b>     |                       | <b>\$76,640.00</b>         |
|  | McMinimy, Linda       | \$44,690.00                |
|  | Harris-Braxton, Kelly | \$31,950.00                |

# Lobbyist Disclosure Report

## 2010-2011

| Principal  |                       | Total Disclosure<br>Amount |
|--|-----------------------|----------------------------|
| <b>Va Assoc of Defense Attorneys</b>   |                       | \$75,450.00                |
|  | Gray, William         | \$25,150.00                |
|  | Lacy, Ben             | \$25,150.00                |
|  | Pemberton, Jayne      | \$25,150.00                |
| <b>Virginia Cable Telecommunications Assoc</b>                               |                       | \$73,538.29                |
|  | Lamura, Raphael (Ray) | \$39,229.07                |
|  | Hargrove, Terry       | \$18,560.09                |
|  | Kemper, John-Garrett  | \$11,735.13                |
|  | Broadbent, Peter      | \$4,014.00                 |
|  | Edwards, Michael      | \$ .00                     |
|  | Helm, Frederick       | \$ .00                     |
|  | Radcliff, Marianne    | \$ .00                     |
| <b>Virginia School Boards Association</b>                                    |                       | \$73,187.09                |
|  | Lacy, D.              | \$73,187.09                |
|  | Haney, Stacy          | \$ .00                     |
|  | Mehfoud, Kathleen     | \$ .00                     |
| <b>Waste Management of Virginia, Inc.</b>                                    |                       | \$72,514.33                |
|  | Kardell, Lisa         | \$26,620.52                |
|  | Duvall, Charles       | \$23,444.81                |
|  | Bowles, Mark          | \$22,449.00                |
|  | Gallagher, Dennis     | \$ .00                     |
|  | Gould, Melissa        | \$ .00                     |
|  | Nolen, Christopher    | \$ .00                     |
|  | Sarfo-Kantanka, Felix | \$ .00                     |
| <b>Community Associations Institute -Va Legislative Action<br/>Committee</b> |                       | \$72,425.00                |
|  | Trigiani, Lucia       | \$26,000.00                |
|  | Chadwick, Kenneth     | \$15,475.00                |
|  | Elmore, Andrew        | \$15,475.00                |
|  | Wright, Jerry         | \$15,475.00                |
|  | Mercer, David         | \$ .00                     |
|  | Moss, Jeremy          | \$ .00                     |
| <b>Virginia Manufacturers Association</b>                                    |                       | \$71,500.00                |
|  | Vassey, Brett         | \$42,550.00                |
|  | Smith, Jeff           | \$14,140.00                |
|  | Scott, Alice          | \$5,250.00                 |
|  | Croce, Joseph         | \$5,050.00                 |



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## 2010-2011

| Principal                                       |                      | Total Disclosure<br>Amount |
|---|----------------------|----------------------------|
|   | Smith, Jeff          | \$4,510.00                 |
| <b>Virginia Hospital &amp; Healthcare Assoc</b> |                      | <b>\$70,455.00</b>         |
|   | Webb, Katherine      | \$70,355.00                |
|   | Gregson, Jeff        | \$50.00                    |
|   | Gregson, Teresa      | \$50.00                    |
|   | Bailey, Christopher  | \$.00                      |
|   | Boykin, Philip       | \$.00                      |
|   | Clement, Whittington | \$.00                      |
|   | Greenfield, Jeremy   | \$.00                      |
|   | Long, Elizabeth      | \$.00                      |
|   | Louria, Myles        | \$.00                      |
|   | Sartoris, Laurens    | \$.00                      |
|   | Speidell, Paul       | \$.00                      |
|   | Ward, Susan          | \$.00                      |
| <b>Prince William County</b>                    |                      | <b>\$69,387.98</b>         |
|   | Riley, Nicole        | \$47,909.58                |
|   | Gordon, Tracy        | \$21,478.40                |
|   | Savage, Rich         | \$.00                      |
| <b>Omega Protein Corporation</b>                |                      | <b>\$68,276.16</b>         |
|   | Gaston, Susan        | \$56,007.16                |
|   | Bowles, Mark         | \$12,269.00                |
|   | Gould, Melissa       | \$.00                      |
|   | Horton, Stephen      | \$.00                      |
|   | Nolen, Christopher   | \$.00                      |
| <b>Cox Communications</b>                       |                      | <b>\$67,965.07</b>         |
|   | Falk, Kathryn        | \$39,417.03                |
|   | Goad, Steve          | \$27,983.04                |
|   | Kubicz, Tracy        | \$565.00                   |
| <b>AAA Mid-Atlantic</b>                         |                      | <b>\$67,640.60</b>         |
|   | Meade, Martha        | \$57,540.60                |
|   | Ball, R.             | \$10,100.00                |
|   | Hileman, Carrie      | \$.00                      |
|   | Hill, Travis         | \$.00                      |
| <b>Eli Lilly and Co</b>                         |                      | <b>\$66,463.27</b>         |
|   | Rohling, Martin      | \$66,463.27                |

# Lobbyist Disclosure Report

## 2010-2011

| Principal  |                    | Total Disclosure<br>Amount |
|--|--------------------|----------------------------|
| <b>Loudoun County Government (administration)</b>            |                    | \$66,150.00                |
|  | Gore, Jeffrey      | \$22,050.00                |
|  | Hefty, Brendan     | \$22,050.00                |
|  | Wiley, Roger       | \$22,050.00                |
| <b>Virginia Wine Wholesalers Association, Inc.</b>           |                    | \$65,743.03                |
|  | Duvall, Charles    | \$40,549.03                |
|  | Marston, Walter    | \$15,969.00                |
|  | Gregson, Jeff      | \$5,250.00                 |
|  | Johnson, W.        | \$3,975.00                 |
|  | Frank, William     | \$.00                      |
|  | Gerheart, Melanie  | \$.00                      |
| <b>Sentara Healthcare</b>                                    |                    | \$65,312.40                |
|  | Dendy, H.          | \$65,312.40                |
|  | Abraham, Philip    | \$.00                      |
|  | Grossman, Richard  | \$.00                      |
|  | Miller, Sandra     | \$.00                      |
|  | Whyte, Christopher | \$.00                      |
| <b>The Virginia Coal Association, Inc.</b>                   |                    | \$63,593.84                |
|  | Hudson, W.         | \$63,593.84                |
| <b>Boehringer Ingelheim Pharmaceuticals, Inc.</b>            |                    | \$63,108.76                |
|  | Jones, Reginald    | \$25,100.00                |
|  | Argentinis, Elenee | \$20,100.00                |
|  | Weirich, Jane      | \$17,858.76                |
|  | Sheffield, Matthew | \$50.00                    |
|  | Payne, Katherine   | \$.00                      |
| <b>VA, MD, &amp; DE Association of Electric Cooperatives</b> |                    | \$62,073.28                |
|  | Rubin, Susan       | \$36,190.00                |
|  | Johnstone, Richard | \$18,703.28                |
|  | Sharrett, Allan    | \$7,130.00                 |
|  | Guy, James         | \$50.00                    |
|  | Riley, Nicole      | \$.00                      |
| <b>Va Beer Wholesalers Assoc</b>                             |                    | \$61,698.60                |
|  | Gallagher, Dennis  | \$56,498.60                |
|  | Gregson, Jeff      | \$5,200.00                 |
| <b>Community Financial Services Association of America</b>   |                    | \$61,404.30                |

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## 2010-2011

| Principal  |                    | Total Disclosure<br>Amount |
|--|--------------------|----------------------------|
| <b>C/O Multi-State</b>                                   |                    |                            |
|  | Jones, Reginald    | \$45,354.30                |
|  | Sheffield, Joi     | \$16,050.00                |
|  | Hutcheson, Kenneth | \$.00                      |
| <b>Property Casualty Insurers Association of America</b> |                    | \$60,210.83                |
|  | LaGow, J.          | \$60,210.83                |
| <b>Community Loans of America</b>                        |                    | \$60,065.00                |
|  | Johnson, W.        | \$55,015.00                |
|  | Murphy, George     | \$5,050.00                 |
|  | Canaan, Gerald     | \$.00                      |
|  | Duvall, Charles    | \$.00                      |
|  | Gallagher, Dennis  | \$.00                      |
|  | Gunther, Karah     | \$.00                      |
| <b>State Farm Mutual Automobile Insurance Co.</b>        |                    | \$60,050.00                |
|  | Stone, Jacquelyn   | \$60,050.00                |
| <b>Dominion Resources, Inc.</b>                          |                    | \$59,949.75                |
|  | Tarkington, Aubrey | \$28,183.85                |
|  | Croshaw, Glenn     | \$18,515.90                |
|  | Gregson, Jeff      | \$13,250.00                |
|  | Faggert, Pamela    | \$.00                      |
|  | Williams, Junius   | \$.00                      |
| <b>PTGV</b>  |                    | \$58,250.00                |
|  | Fly, Carl          | \$58,250.00                |
| <b>General Motors LLC</b>                                |                    | \$57,386.39                |
|  | Shinn, Robert      | \$30,050.00                |
|  | Thomas, William    | \$19,109.39                |
|  | Montford, John     | \$7,257.00                 |
|  | Kiley, James       | \$700.00                   |
|  | Lacy, Sarah        | \$220.00                   |
|  | Vehorn, Andrew     | \$50.00                    |
|  | Mullen, Edward     | \$.00                      |
| <b>Inova Health System</b>                               |                    | \$56,547.87                |
|  | Harris, Donald     | \$56,547.87                |
| <b>CSX Transportation</b>                                |                    | \$56,244.00                |

# Lobbyist Disclosure Report

## 2010-2011

| Principal   |                      | Total Disclosure<br>Amount |
|---|----------------------|----------------------------|
|   | Kendall, Quintin     | \$28,694.00                |
|   | Shinn, Robert        | \$27,550.00                |
| <b>Fairfax County School Board</b>  |                      | <b>\$55,068.59</b>         |
|   | Molloy, Michael      | \$43,440.44                |
|   | Christensen, Jerilyn | \$11,164.98                |
|   | Chekan, Margaret     | \$463.17                   |
| <b>City of Virginia Beach</b>   |                      | <b>\$54,866.33</b>         |
|   | Matthias, Robert     | \$54,866.33                |
| <b>Associated Distributors/The Charmer Sunbelt Group</b>                    |                      | <b>\$54,689.21</b>         |
|   | Croshaw, Glenn       | \$24,254.70                |
|   | Kemper, John-Garrett | \$15,434.51                |
|   | Gregory, Robert      | \$15,000.00                |
|   | Helm, Frederick      | \$.00                      |
|   | Radcliff, Marianne   | \$.00                      |
| <b>Virginia Peninsula Association of Realtors, Inc.</b>                     |                      | <b>\$54,424.90</b>         |
|   | Gaston, Susan        | \$54,424.90                |
| <b>City of Norfolk</b>  |                      | <b>\$53,949.02</b>         |
|   | Pennington, William  | \$30,306.96                |
|   | Kemper, Kay          | \$15,058.94                |
|   | Pollard, Henry       | \$8,583.12                 |
|   | Croshaw, Glenn       | \$.00                      |
|   | Edwards, Michael     | \$.00                      |
|   | Helm, Frederick      | \$.00                      |
|   | Jacobs, Paul         | \$.00                      |
|   | Kemper, John-Garrett | \$.00                      |
|   | Radcliff, Marianne   | \$.00                      |
| <b>Excelsior College</b>  |                      | <b>\$53,718.60</b>         |
|   | Matricardi, Edmund   | \$26,859.30                |
|   | Simmons, William     | \$26,859.30                |
| <b>Apartment &amp; Office Building Assoc of Metropolitan<br/>Washington</b> |                      | <b>\$52,857.93</b>         |
|   | Gordon, Brian        | \$52,857.93                |
| <b>Virginia Podiatric Medical Society</b>                                   |                      | <b>\$50,755.37</b>         |
|   | Gonzalez, Beatriz    | \$50,705.37                |

# Lobbyist Disclosure Report

## 2010-2011

| Principal   |                    | Total Disclosure<br>Amount |
|---|--------------------|----------------------------|
|   | Vehorn, Andrew     | \$50.00                    |
| <b>Bon Secours Richmond Health System</b>                             |                    | \$50,740.00                |
|   | Dunn, James        | \$50,740.00                |
| <b>Washington Gas</b>   |                    | \$50,570.86                |
|   | McGeary, William   | \$50,570.86                |
| <b>City of Richmond-City Council</b>                                  |                    | \$50,227.78                |
|   | Jordan, R.         | \$50,227.78                |
|   | Fox, May           | \$.00                      |
| <b>Chesapeake Bay Foundation</b>                                      |                    | \$49,979.81                |
|   | Jennings, Ann      | \$15,580.96                |
|   | Fox, May           | \$15,550.00                |
|   | Sanner, Margaret   | \$6,635.06                 |
|   | Evans, Kristen     | \$3,473.33                 |
|   | Gerel, Mike        | \$3,085.71                 |
|   | Jurczyk, Ann       | \$1,613.50                 |
|   | Epes, Chuck        | \$1,138.00                 |
|   | Moore, R.          | \$1,034.33                 |
|   | Ronston, Elizabeth | \$756.91                   |
|   | Everett, Christina | \$686.87                   |
|   | Barton, Jessica    | \$237.10                   |
|   | Council, J.        | \$130.29                   |
|   | Leggett, Thomas    | \$57.75                    |
| <b>Orion Air Group</b>  |                    | \$48,485.00                |
|   | Axselle, Ralph     | \$48,485.00                |
|   | Hill, Travis       | \$.00                      |
| <b>Western Refining Yorktown Inc, and Its Affiliate<br/>Companies</b> |                    | \$48,462.77                |
|   | Gould, Leland      | \$48,462.77                |
| <b>Richmond City Public Schools</b>                                   |                    | \$48,227.78                |
|   | Jordan, R.         | \$48,227.78                |
| <b>Dulles Area Association of REALTORS</b>                            |                    | \$47,150.00                |
|   | Windle, Christine  | \$47,150.00                |
| <b>Commissioners of the Revenue Assoc of Va</b>                       |                    | \$45,981.61                |

# Lobbyist Disclosure Report

## 2010-2011

| Principal  |                    | Total Disclosure<br>Amount |
|--|--------------------|----------------------------|
|  | Abbitt, Madeline   | \$30,050.00                |
|  | Crowson, Charles   | \$15,931.61                |
| <b>Virginia Hospitality and Travel Association</b> |                    | <b>\$45,770.11</b>         |
|  | Lisk, Thomas       | \$22,650.00                |
|  | Hellebush, Katrina | \$22,070.11                |
|  | Hawkins, Barry     | \$1,050.00                 |
|  | Fox, May           | \$.00                      |
|  | Riley, Nicole      | \$.00                      |
| <b>Genworth Financial, Inc.</b>                    |                    | <b>\$45,717.76</b>         |
|  | Abbott, Heidi      | \$28,471.50                |
|  | La Ganza, Dennis   | \$17,246.26                |
|  | Boykin, Philip     | \$.00                      |
|  | Goolsby, Allen     | \$.00                      |
|  | Louria, Myles      | \$.00                      |
|  | Merrill, Patricia  | \$.00                      |
| <b>Children's Health System, Inc</b>               |                    | <b>\$45,298.07</b>         |
|  | Sampson, Amy       | \$25,310.39                |
|  | Croshaw, Glenn     | \$12,011.42                |
|  | Kemper, Kay        | \$7,976.26                 |
|  | Badali, Meredith   | \$.00                      |
|  | Edwards, Michael   | \$.00                      |
|  | Helm, Frederick    | \$.00                      |
| <b>ABC Privatization Coalition</b>                 |                    | <b>\$45,242.19</b>         |
|  | Lisk, Thomas       | \$45,242.19                |
|  | Clarke, David      | \$.00                      |
|  | Foster, Lisa       | \$.00                      |
|  | Fox, May           | \$.00                      |
|  | Riley, Nicole      | \$.00                      |
|  | Savage, Rich       | \$.00                      |
| <b>Va Catholic Conference, LLC</b>                 |                    | <b>\$45,235.98</b>         |
|  | Caruso, Jeffrey    | \$45,235.98                |
|  | Ramos, Christopher | \$.00                      |
| <b>AOL</b>   |                    | <b>\$45,100.00</b>         |
|  | Jones, Reginald    | \$45,100.00                |
| <b>At&amp;t</b>                                    |                    | <b>\$45,100.00</b>         |

# Lobbyist Disclosure Report

## 2010-2011

| Principal   |                      | Total Disclosure Amount |
|---|----------------------|-------------------------|
|   | Abbitt, Madeline     | \$35,050.00             |
|   | Apruzzese, Vince     | \$10,050.00             |
| <b>AOL</b>  |                      | \$45,100.00             |
|   | Hill, Travis         | \$0.00                  |
| <b>Virginia Association of School Superintendents</b> |                      | \$44,975.83             |
|   | Smith, Thomas        | \$44,975.83             |
| <b>Outdoor Advertising Assoc of Va</b>                |                      | \$43,200.00             |
|   | Dicks, John          | \$20,100.00             |
|   | Pappalardo, Tom      | \$18,050.00             |
|   | Bailey, David        | \$5,050.00              |
|   | Johnson, Martin      | \$0.00                  |
| <b>Virginia Governmental Employees Association</b>    |                      | \$43,177.78             |
|   | Jordan, R.           | \$43,177.78             |
|   | Anderson, David      | \$0.00                  |
|   | Fox, May             | \$0.00                  |
|   | Pond, Glen           | \$0.00                  |
|   | Roberts, James       | \$0.00                  |
| <b>URS Corporation</b>                                |                      | \$43,067.14             |
|   | Cantus, Hollister    | \$43,067.14             |
| <b>Covanta Energy Corporation</b>                     |                      | \$42,995.76             |
|   | Henderson, Scott     | \$20,144.07             |
|   | Whitehead, D.        | \$16,238.15             |
|   | Kemper, Kay          | \$6,613.54              |
|   | Edwards, Michael     | \$0.00                  |
|   | Helm, Frederick      | \$0.00                  |
|   | Kemper, John-Garrett | \$0.00                  |
|   | King, Ralston        | \$0.00                  |
|   | Radcliff, Marianne   | \$0.00                  |
|   | Seibert, Aimee       | \$0.00                  |
| <b>Va Press Assoc</b>                                 |                      | \$42,693.26             |
|   | Stanley, Virginia    | \$25,000.00             |
|   | Merritt, Craig       | \$13,693.26             |
|   | Cardwell, Caroline   | \$4,000.00              |
| <b>Virginia Credit Union League</b>                   |                      | \$42,462.34             |

# Lobbyist Disclosure Report

## 2010-2011

| Principal  |                      | Total Disclosure<br>Amount |
|--|----------------------|----------------------------|
|  | Clement, Whittington | \$42,462.34                |
|  | Abbott, Heidi        | \$.00                      |
|  | Boykin, Philip       | \$.00                      |
|  | Louria, Myles        | \$.00                      |
| <b>Virginia Energy Providers Association</b>           |                      | <b>\$40,912.00</b>         |
|  | Wallmeyer, August    | \$27,550.00                |
|  | Axselle, Ralph       | \$13,362.00                |
|  | Hill, Travis         | \$.00                      |
|  | Payne, Katherine     | \$.00                      |
| <b>Ace Cash Express</b>                                |                      | <b>\$40,780.98</b>         |
|  | Gonzalez, Beatriz    | \$40,780.98                |
| <b>Virginia Public Safety Alliance, Inc.</b>           |                      | <b>\$40,330.48</b>         |
|  | Jones, John          | \$40,330.48                |
| <b>Virginia Court Clerks' Association</b>              |                      | <b>\$40,300.00</b>         |
|  | Dicks, John          | \$40,300.00                |
|  | Dicks, Sarah         | \$.00                      |
|  | Gaston, Susan        | \$.00                      |
|  | Johnson, Martin      | \$.00                      |
|  | Jordan, R.           | \$.00                      |
|  | Reiniger, Timothy    | \$.00                      |
| <b>Williamsburg Area Association of Realtors, Inc.</b> |                      | <b>\$40,242.46</b>         |
|  | Gaston, Susan        | \$40,242.46                |
| <b>Teva Pharmaceuticals USA</b>                        |                      | <b>\$40,100.00</b>         |
|  | Gonzalez, Beatriz    | \$40,050.00                |
|  | Shinn, Robert        | \$50.00                    |
| <b>Virginia Poverty Law Center, Inc</b>                |                      | <b>\$40,088.00</b>         |
|  | Domonoske, Thomas    | \$9,831.00                 |
|  | Hanken, Jill         | \$8,326.00                 |
|  | Marra, Christine     | \$6,805.00                 |
|  | Speer, James         | \$6,485.00                 |
|  | Wiggins, Dana        | \$4,626.00                 |
|  | Pryor, Kathryn       | \$2,157.00                 |
|  | Varky, Susheela      | \$978.00                   |
|  | Reed, LaTonya        | \$830.00                   |
|  | Madala, Deepak       | \$50.00                    |



# Lobbyist Disclosure Report

## 2010-2011

| Principal   |                     | Total Disclosure Amount |
|---|---------------------|-------------------------|
| <b>Virginia Association of Counties</b>             |                     | \$40,047.87             |
|   | Lynch, Dean         | \$12,650.00             |
|   | Campbell, James     | \$9,427.95              |
|   | Blevins, Buford     | \$5,231.92              |
|   | Gore, Jeffrey       | \$5,050.00              |
|   | Wiley, Roger        | \$5,050.00              |
|   | Errico, Phyllis     | \$1,298.00              |
|   | Land, Larry         | \$790.00                |
|   | McCormack, George   | \$550.00                |
|   | Edwards, Michael    | \$ .00                  |
|   | Kandris, John       | \$ .00                  |
| <b>Alliance of Virginia Dental Plans</b>            |                     | \$40,000.00             |
|   | Magaziner, Iris     | \$20,000.00             |
|   | Robinson, Kimberly  | \$20,000.00             |
| <b>Carilion Clinic</b>                              |                     | \$39,824.06             |
|   | Lawrence, Mark      | \$39,824.06             |
| <b>Arlington County Government</b>                  |                     | \$39,683.69             |
|   | Carroll, Patricia   | \$21,533.69             |
|   | Lisk, Thomas        | \$18,150.00             |
|   | Riley, Nicole       | \$ .00                  |
|   | Savage, Rich        | \$ .00                  |
| <b>Treasurers Assoc of Va</b>                       |                     | \$39,616.24             |
|   | Albert, Alan        | \$39,616.24             |
|   | Anderson, David     | \$ .00                  |
|   | Crowson, Charles    | \$ .00                  |
| <b>Va League of Social Services Executives, Inc</b> |                     | \$39,556.50             |
|   | Spanos, Christopher | \$39,556.50             |
| <b>MWV</b>  |                     | \$39,122.00             |
|   | Massee, Ned         | \$39,122.00             |
| <b>City of Falls Church, VA</b>                     |                     | \$38,882.00             |
|   | Thomas, William     | \$38,882.00             |
|   | Kneedler, H.        | \$ .00                  |
|   | Mullen, Edward      | \$ .00                  |

# Lobbyist Disclosure Report

## 2010-2011

| Principal   |                      | Total Disclosure Amount |
|---|----------------------|-------------------------|
| <b>Food Lion</b>  |                      | \$38,713.70             |
|   | Clement, Whittington | \$38,713.70             |
| <b>Va Oil &amp; Gas Assoc</b>                           |                      | \$38,286.95             |
|   | Clarke, David        | \$30,602.50             |
|   | Wampler, Benny       | \$7,684.45              |
| <b>Old Dominion Highway Contractors Assoc</b>           |                      | \$38,075.51             |
|   | Dendy, H.            | \$38,075.51             |
|   | Abraham, Philip      | \$0.00                  |
|   | Dime-Adams, Julianna | \$0.00                  |
|   | Jones, Petrina       | \$0.00                  |
| <b>Cigar Association of America, Inc.</b>               |                      | \$38,050.00             |
|   | Rohling, Martin      | \$38,050.00             |
| <b>Sea World Parks &amp; Entertainment, LLC</b>         |                      | \$37,986.03             |
|   | Daniel, John         | \$13,336.03             |
|   | Kerr, Anne           | \$11,500.00             |
|   | Woods, Michael       | \$11,500.00             |
|   | Galbraith, Jay       | \$1,550.00              |
|   | Boyle, Gena          | \$50.00                 |
|   | Hutcheson, Kenneth   | \$50.00                 |
| <b>Loudoun County School Board</b>                      |                      | \$37,721.15             |
|   | Fletcher, Gordon     | \$37,721.15             |
| <b>Interactive Travel Services Association</b>          |                      | \$37,595.69             |
|   | Dendy, H.            | \$37,595.69             |
|   | Dime-Adams, Julianna | \$0.00                  |
|   | Jones, Petrina       | \$0.00                  |
|   | Whyte, Christopher   | \$0.00                  |
| <b>Valley Forge Christian College-Woodbridge Campus</b> |                      | \$37,528.62             |
|   | Hurd, William        | \$37,528.62             |
|   | Fitzgerald, Paige    | \$0.00                  |
|   | Taylor, Ashley       | \$0.00                  |
|   | Troy, Anthony        | \$0.00                  |
|   | Woods, Michael       | \$0.00                  |
| <b>Williams Companies, Inc.</b>                         |                      | \$37,200.00             |
|   | Davis, Christine     | \$37,050.00             |

# Lobbyist Disclosure Report

## 2010-2011

| Principal  |                     | Total Disclosure<br>Amount |
|--|---------------------|----------------------------|
|  | Davis, Charles      | \$50.00                    |
|  | Roth, Jodi          | \$50.00                    |
|  | Vithoukas, Jennifer | \$50.00                    |
| <b>Tidewater Builders Assoc</b>                            |                     | \$37,017.92                |
|  | Pfeiffer, Channing  | \$21,819.28                |
|  | Cotton, Claudia     | \$15,198.64                |
| <b>Virginia Chiropractic Association</b>                   |                     | \$36,150.00                |
|  | Keeney, Bruce       | \$36,150.00                |
|  | Keeney, B           | \$.00                      |
| <b>Autism Speaks</b>                                       |                     | \$36,059.75                |
|  | Bezic, Angela       | \$36,059.75                |
| <b>Family Preservation Services, Inc.</b>                  |                     | \$35,629.00                |
|  | Clarke, David       | \$35,629.00                |
|  | Fox, May            | \$.00                      |
|  | Riley, Nicole       | \$.00                      |
| <b>Virginia Thoroughbred Assoc</b>                         |                     | \$35,421.04                |
|  | LaGow, J.           | \$35,421.04                |
| <b>Distilled Spirits Council of the United States, Inc</b> |                     | \$35,413.00                |
|  | Jones, Reginald     | \$35,413.00                |
| <b>Va Apartment and Management Assoc.</b>                  |                     | \$35,244.50                |
|  | Gordon, Brian       | \$35,244.50                |
| <b>Virginia Assisted Living Association</b>                |                     | \$35,202.25                |
|  | Fox, May            | \$35,202.25                |
|  | Foster, Lisa        | \$.00                      |
|  | Riley, Nicole       | \$.00                      |
| <b>Swedish Match North America</b>                         |                     | \$35,100.00                |
|  | Gonzalez, Beatriz   | \$35,000.00                |
|  | Shinn, Robert       | \$50.00                    |
|  | Vehorn, Andrew      | \$50.00                    |
| <b>Virginia Academy of Clinical Psychologists</b>          |                     | \$34,175.00                |
|  | Keeney, Bruce       | \$34,175.00                |
|  | Keeney, B           | \$.00                      |

# Lobbyist Disclosure Report

## 2010-2011

| Principal  |                      | Total Disclosure<br>Amount |
|--|----------------------|----------------------------|
| <b>Anheuser-Busch Companies, Inc</b>   |                      | \$34,121.94                |
|  | Daniel, John         | \$12,271.94                |
|  | Kerr, Anne           | \$7,250.00                 |
|  | Troy, Anthony        | \$7,250.00                 |
|  | Woods, Michael       | \$7,250.00                 |
|  | Hutcheson, Kenneth   | \$50.00                    |
|  | Zastrow, Katja       | \$50.00                    |
| <b>State Farm Mutual Automobile Insurance Co</b>                                   |                      | \$33,889.49                |
|  | Harris, Vicki        | \$33,889.49                |
| <b>Norfolk Southern Corporation</b>  |                      | \$33,869.05                |
|  | Wingo, W.B.          | \$33,869.05                |
|  | Cherry, Francis      | \$.00                      |
|  | Clement, Whittington | \$.00                      |
| <b>Virginia Association of Local Elected Constitutional<br/>Officers</b>           |                      | \$33,835.64                |
|  | Albert, Alan         | \$33,835.64                |
|  | Anderson, David      | \$.00                      |
|  | Crowson, Charles     | \$.00                      |
| <b>Smith/Packett Med-Com, L.L.C.</b>   |                      | \$33,469.00                |
|  | Madigan, Dominic     | \$28,869.00                |
|  | Smith, Hunter        | \$3,050.00                 |
|  | Penny, Craig         | \$1,550.00                 |
|  | Kronenthal, Mark     | \$.00                      |
| <b>City of Lynchburg, Va</b>   |                      | \$33,282.00                |
|  | McMinimy, Linda      | \$33,282.00                |
| <b>Teachers Insurance &amp; Annuity Assoc/College Retirement<br/>Equities Fund</b> |                      | \$33,029.00                |
|  | Stone, Jacquelyn     | \$33,029.00                |
| <b>Home Builders Assoc of Va</b>   |                      | \$32,309.39                |
|  | Toalson, Michael     | \$25,050.00                |
|  | Thomas, William      | \$7,209.39                 |
|  | Hardiman, Barrett    | \$50.00                    |
|  | Mullen, Edward       | \$.00                      |

# Lobbyist Disclosure Report

## 2010-2011

| Principal   |                     | Total Disclosure<br>Amount |
|---|---------------------|----------------------------|
| <b>Frederick County</b>                               |                     | \$32,050.00                |
|   | Dick, Thomas        | \$32,050.00                |
| <b>CenturyLink Corporation</b>                        |                     | \$32,000.00                |
|   | Schollmann, Richard | \$32,000.00                |
| <b>Virginia Transit Association</b>                   |                     | \$31,915.00                |
|   | McMinimy, Linda     | \$31,915.00                |
| <b>International Internet Technologies</b>            |                     | \$31,905.67                |
|   | Spotts, Meade       | \$16,855.67                |
|   | LaGow, J.           | \$15,050.00                |
|   | Schroeder, L.       | \$.00                      |
| <b>Alliance of Automobile Manufacturers</b>           |                     | \$31,800.00                |
|   | Jankowski, J.       | \$30,050.00                |
|   | Radcliff, Marianne  | \$1,700.00                 |
|   | Fisher, Lindsay     | \$50.00                    |
|   | Helm, Frederick     | \$.00                      |
| <b>Virginia Agribusiness Council</b>                  |                     | \$31,571.10                |
|   | Johnson, Donna      | \$25,218.10                |
|   | Frazier, Amy        | \$6,353.00                 |
| <b>Bristol-Myers Squibb Company</b>                   |                     | \$31,561.98                |
|   | Klinge, J.          | \$31,561.98                |
| <b>Enterprise Leasing Company of Norfolk/Richmond</b> |                     | \$31,550.00                |
|   | Kerr, Anne          | \$10,500.00                |
|   | Lewis, Clark        | \$10,500.00                |
|   | Woods, Michael      | \$10,500.00                |
|   | Hutcheson, Kenneth  | \$50.00                    |
| <b>Va League of Conservation Voters</b>               |                     | \$31,375.92                |
|   | Guthrie, Lisa       | \$20,804.00                |
|   | Painter, Jeffrey    | \$8,771.92                 |
|   | Satterlund, Michele | \$1,800.00                 |
| <b>Comcast</b>  |                     | \$31,329.59                |
|   | Omberg, Robert      | \$31,329.59                |
|   | Duvall, Charles     | \$.00                      |

# Lobbyist Disclosure Report

## 2010-2011

| Principal  |                     | Total Disclosure<br>Amount |
|--|---------------------|----------------------------|
| <b>National Federation of Independent Business</b> |                     | \$31,300.21                |
|  | Riley, Nicole       | \$15,129.26                |
|  | Hammond, Julia      | \$10,122.65                |
|  | Helmick, Kristie    | \$4,998.30                 |
|  | Cappellanti, Samuel | \$1,050.00                 |
|  | Savage, Rich        | \$.00                      |
| <b>National Counseling Group</b>                   |                     | \$31,296.88                |
|  | Williams, Mindy     | \$31,296.88                |
|  | Carlin, Michael     | \$.00                      |
| <b>Va Coalition of High Growth Communities</b>     |                     | \$31,100.00                |
|  | Gore, Jeffrey       | \$15,550.00                |
|  | Wiley, Roger        | \$15,550.00                |
| <b>EQT Corporation</b>                             |                     | \$31,065.18                |
|  | Royster, Maurice    | \$31,065.18                |
| <b>Aarp Virginia</b>                               |                     | \$30,804.00                |
|  | Debiasi, David      | \$30,804.00                |
| <b>Diageo North America</b>                        |                     | \$30,802.25                |
|  | Lisk, Thomas        | \$30,802.25                |
| <b>Value Options</b>                               |                     | \$30,565.35                |
|  | Schroeder, L.       | \$30,565.35                |
| <b>Country Vintner</b>                             |                     | \$30,268.00                |
|  | Adams, Theodore     | \$30,268.00                |
|  | Bowles, Mark        | \$.00                      |
| <b>Virginia Public Media Association</b>           |                     | \$30,150.00                |
|  | Bailey, David       | \$30,050.00                |
|  | Gray, Kimberly      | \$50.00                    |
|  | Pappalardo, Tom     | \$50.00                    |
| <b>City of Alexandria</b>                          |                     | \$30,123.71                |
|  | Caton, Bernard      | \$19,623.71                |
|  | Macaulay, Alexander | \$10,500.00                |
|  | Burnley, Robert     | \$.00                      |
| <b>Merck &amp; Co.</b>                             |                     | \$30,100.00                |

# Lobbyist Disclosure Report

## 2010-2011

| Principal                                 |                      | Total Disclosure Amount |
|---|----------------------|-------------------------|
|   | Jones, Reginald      | \$30,100.00             |
|   | Payne, Katherine     | \$0.00                  |
| <b>American Cancer Society</b>            |                      | \$30,000.00             |
|   | Caldwell, Keenan     | \$30,000.00             |
|   | Vaughan, Ann         | \$0.00                  |
| <b>Va Forest Products Assoc</b>           |                      | \$29,570.40             |
|   | Bush, J.             | \$29,570.40             |
| <b>Virginia Optometric Association</b>    |                      | \$29,564.77             |
|   | Keeney, Bruce        | \$29,564.77             |
|   | Keeney, B            | \$0.00                  |
| <b>TitleMax</b>                           |                      | \$29,548.11             |
|   | Whyte, Christopher   | \$29,548.11             |
| <b>MillerCoors</b>                        |                      | \$29,327.78             |
|   | Tretiak, Stan        | \$29,327.78             |
| <b>T-Mobile Usa, Inc.</b>                 |                      | \$29,166.56             |
|   | Whyte, Christopher   | \$14,789.99             |
|   | Turner, Lorena       | \$14,376.57             |
| <b>Northrop Grumman Corporation</b>       |                      | \$28,881.00             |
|   | Abbott, Heidi        | \$27,971.00             |
|   | Queen, Matt          | \$910.00                |
|   | Clement, Whittington | \$0.00                  |
|   | Louria, Myles        | \$0.00                  |
|   | Newlon, Thornton     | \$0.00                  |
| <b>Fairfax County Chamber of Commerce</b> |                      | \$28,730.56             |
|   | Demeria, Robert      | \$28,730.56             |
| <b>Wal-Mart Stores, Inc.</b>              |                      | \$28,098.18             |
|   | Lisk, Thomas         | \$16,146.00             |
|   | Mueller, Brooke      | \$11,952.18             |
|   | Fox, May             | \$0.00                  |
| <b>Amerigroup of Virginia</b>             |                      | \$27,990.59             |
|   | Jones, Reginald      | \$20,100.00             |
|   | Spanos, Christopher  | \$5,387.50              |

# Lobbyist Disclosure Report

## 2010-2011

| Principal  |                      | Total Disclosure<br>Amount |
|--|----------------------|----------------------------|
|  | Berry, Lindsay       | \$2,503.09                 |
|  | Payne, Katherine     | \$.00                      |
| <b>Associated General Contractors of Va, Inc</b>       |                      | \$27,985.50                |
|  | Axselle, Ralph       | \$27,985.50                |
|  | Hill, Travis         | \$.00                      |
| <b>Independent Insurance Agents of Va</b>              |                      | \$27,930.50                |
|  | Bradshaw, Robert     | \$23,497.50                |
|  | Hudgins, Joseph      | \$4,433.00                 |
| <b>Norfolk Public Schools</b>                          |                      | \$27,913.00                |
|  | Steadman, Linda      | \$27,913.00                |
| <b>Virginia Beer Wholesalers Association</b>           |                      | \$27,863.50                |
|  | Marston, Walter      | \$22,401.00                |
|  | Johnson, W.          | \$3,975.00                 |
|  | Gerheart, Melanie    | \$1,487.50                 |
| <b>Glaxosmithkline</b>                                 |                      | \$27,660.92                |
|  | Grossman, Richard    | \$27,660.92                |
|  | Burrus, Jan          | \$.00                      |
| <b>American Heart Association</b>                      |                      | \$27,225.00                |
|  | Gregson, Teresa      | \$13,375.00                |
|  | Grzesiek, Cathleen   | \$9,000.00                 |
|  | Donnini, Katie       | \$4,850.00                 |
| <b>Virginia Poultry Federation</b>                     |                      | \$27,150.48                |
|  | Bauhan, Hobey        | \$27,150.48                |
| <b>Kool Smiles</b>                                     |                      | \$27,104.93                |
|  | Rohling, Martin      | \$27,104.93                |
| <b>Liberty Mutual Group</b>                            |                      | \$27,050.00                |
|  | LaGow, J.            | \$27,050.00                |
| <b>Virginia Association for Commercial Real Estate</b> |                      | \$26,720.22                |
|  | Abraham, Philip      | \$26,720.22                |
|  | Dime-Adams, Julianna | \$.00                      |
|  | Marks, Martha        | \$.00                      |
|  | Whyte, Christopher   | \$.00                      |



# Lobbyist Disclosure Report

## 2010-2011

| Principal   |                       | Total Disclosure<br>Amount |
|---|-----------------------|----------------------------|
| <b>Capital One Financial Corp</b>   |                       | \$26,572.33                |
|   | Deluca, Steven        | \$26,572.33                |
| <b>Shell Trading Gas and Power Company</b>                                |                       | \$26,358.80                |
|   | Spotts, Meade         | \$26,358.80                |
|   | Schroeder, L.         | \$0.00                     |
| <b>Virginia Gasoline Marketers Council</b>                                |                       | \$26,100.00                |
|   | Keeney, Bruce         | \$26,100.00                |
|   | Keeney, B             | \$0.00                     |
| <b>Association of Independent Funeral Homes of Virginia<br/>(IFHV)</b>    |                       | \$25,975.00                |
|   | Keeney, Bruce         | \$25,975.00                |
|   | Keeney, B             | \$0.00                     |
| <b>Virginia Motorcoach Association, Inc.</b>                              |                       | \$25,900.00                |
|   | Douglas, C.           | \$25,900.00                |
| <b>Virginia AFLCIO</b>  |                       | \$25,846.77                |
|   | Davenport, C.         | \$20,405.39                |
|   | Crouse-Mays, Doris    | \$5,441.38                 |
| <b>Va Assoc of Secondary School Principals</b>                            |                       | \$25,595.00                |
|   | Neale, Elizabeth      | \$25,595.00                |
| <b>County of Chesterfield</b>   |                       | \$25,200.00                |
|   | Davis, Christine      | \$25,050.00                |
|   | Davis, Charles        | \$50.00                    |
|   | Roth, Jodi            | \$50.00                    |
|   | Vithoulikas, Jennifer | \$50.00                    |
| <b>Virginia Association of Personal Care Providers</b>                    |                       | \$25,150.00                |
|   | Davis, Charles        | \$25,050.00                |
|   | Roth, Jodi            | \$50.00                    |
|   | Vithoulikas, Jennifer | \$50.00                    |
| <b>Kaiser Foundation Health Plan of the Mid-Atlantic<br/>States, Inc.</b> |                       | \$25,100.00                |
|   | Lisk, Thomas          | \$25,100.00                |

# Lobbyist Disclosure Report

## 2010-2011

| Principal   |                      | Total Disclosure<br>Amount |
|---|----------------------|----------------------------|
| <b>Va MD &amp; Delaware Assoc of Electric Cooperatives</b>  |                      | \$25,100.00                |
|   | Savage, Rich         | \$25,100.00                |
| <b>Kaiser Foundation Health Plan of the Mid-Atlantic States, Inc.</b>                                     |                      | \$25,100.00                |
|   | Riley, Nicole        | \$.00                      |
| <b>Professionals Advocate Insurance Company</b>   |                      | \$25,050.00                |
|   | Lacy, Ben            | \$25,050.00                |
| <b>National Rifle Assoc of America</b>  |                      | \$24,851.76                |
|   | Jennison, Andrew     | \$24,695.35                |
|   | Lasorte, Darren      | \$106.41                   |
|   | Cox, Christopher     | \$50.00                    |
| <b>Genon Mid-Atlantic, LLC (f/Mirant Services LLC/Mirant Mid-Atlantic F/k/a Mirant Mid-Atlantic, LLC)</b> |                      | \$24,800.00                |
|   | Wallmeyer, August    | \$24,800.00                |
| <b>Virginia Retail Merchants Association</b>  |                      | \$24,793.81                |
|   | Aldrich, Laurie      | \$17,148.10                |
|   | Kemper, John-Garrett | \$7,645.71                 |
|   | Badali, Meredith     | \$.00                      |
|   | Edwards, Michael     | \$.00                      |
|   | Helm, Frederick      | \$.00                      |
|   | Radcliff, Marianne   | \$.00                      |
| <b>The Virginia Bar Association</b>   |                      | \$24,650.00                |
|   | Tower, Guy           | \$24,650.00                |
| <b>Merck Sharp &amp; Dohme Corporation and Its Affiliates</b>   |                      | \$24,650.00                |
|   | Brown, Tamera        | \$24,650.00                |
| <b>Virginia Association of Broadcasters</b>   |                      | \$24,337.36                |
|   | Easter, Douglas      | \$24,337.36                |
|   | Easter, Peter        | \$.00                      |
|   | Williams, Jonathan   | \$.00                      |
| <b>Macquarie Holdings USA</b>   |                      | \$24,280.50                |
|   | Segal, Geoffrey      | \$15,050.00                |
|   | Lloyd, Christopher   | \$9,230.50                 |

# Lobbyist Disclosure Report

## 2010-2011

| Principal  |                      | Total Disclosure<br>Amount |
|--|----------------------|----------------------------|
|  | Baynard, Tracy       | \$.00                      |
| <b>Virginia Natural Gas</b>                      |                      | \$23,944.01                |
|  | France, Cathie       | \$14,740.26                |
|  | Kemper, John-Garrett | \$9,153.75                 |
|  | Daniel, John         | \$50.00                    |
|  | Andrus, Joel         | \$.00                      |
|  | Helm, Frederick      | \$.00                      |
| <b>Northrop Grumman Shipbuilding, Inc</b>        |                      | \$23,878.00                |
|  | Haner, Stephen       | \$23,878.00                |
| <b>Municipal Electric Power Assoc of Va</b>      |                      | \$23,700.00                |
|  | Dick, Thomas         | \$23,700.00                |
| <b>AAA Tidewater Virginia</b>                    |                      | \$23,689.64                |
|  | Blumling, Georjeane  | \$23,689.64                |
| <b>Wawa, Inc.</b>                                |                      | \$23,584.90                |
|  | Spotts, Meade        | \$23,584.90                |
|  | Schroeder, L.        | \$.00                      |
|  | Spain, Kristen       | \$.00                      |
| <b>City of Newport News, Va</b>                  |                      | \$23,300.00                |
|  | Bridge, Christine    | \$23,300.00                |
| <b>FestEvents/OpSail 2012 Virginia</b>           |                      | \$23,000.79                |
|  | Kemper, Kay          | \$23,000.79                |
|  | Edwards, Michael     | \$.00                      |
| <b>Va Organizing Project</b>                     |                      | \$22,599.26                |
|  | Greenberg, Bennett   | \$22,599.26                |
| <b>Republic Services, Inc.</b>                   |                      | \$22,509.32                |
|  | Spotts, Meade        | \$22,509.32                |
|  | Schroeder, L.        | \$.00                      |
|  | Stephens, R.         | \$.00                      |
| <b>Virginia Ready-Mixed Concrete Association</b> |                      | \$22,386.25                |
|  | Easter, Douglas      | \$22,386.25                |
|  | Easter, Peter        | \$.00                      |
|  | Williams, Jonathan   | \$.00                      |

# Lobbyist Disclosure Report

## 2010-2011

| Principal  | Total Disclosure Amount |
|--|-------------------------|
| <b>Bank of America Corporation/Bank of America, NA</b> | \$22,283.51             |
| Turner, Betty  | \$22,283.51             |
| <b>Edison Schools (Edison Learning)</b>                | \$22,120.00             |
| Dyke, James  | \$22,120.00             |
| <b>Roanoke Regional Chamber of Commerce</b>            | \$21,988.18             |
| Williams, Tori   | \$21,938.18             |
| Waugh, Joyce   | \$50.00                 |
| <b>City of Hampton</b>                                 | \$21,970.00             |
| Bateman, Laura   | \$20,300.00             |
| Foster, Dianne   | \$1,670.00              |
| <b>SmartBus Live</b>                                   | \$21,227.73             |
| Clement, Whittington                                   | \$21,227.73             |
| Boykin, Philip   | \$.00                   |
| Louria, Myles  | \$.00                   |
| <b>Chesterfield County</b>                             | \$21,171.00             |
| Curtin, Mary   | \$21,171.00             |
| <b>Metropolitan Life Insurance</b>                     | \$21,050.00             |
| Lacy, Ben  | \$21,050.00             |
| <b>Philanthropy Roundtable</b>                         | \$20,991.99             |
| Matricardi, Edmund                                     | \$20,953.99             |
| Hamel, Max   | \$38.00                 |
| <b>Sheetz, Inc.</b>                                    | \$20,954.00             |
| Adams, Theodore  | \$20,954.00             |
| Bowles, Mark   | \$.00                   |
| <b>Fresenius Medical Care</b>                          | \$20,878.99             |
| Rohling, Martin  | \$20,878.99             |
| <b>Aclu (american Civil Liberties Union) of Va</b>     | \$20,750.00             |
| Amezquita, Hope  | \$15,450.00             |
| Greenier, Katherine                                    | \$3,300.00              |
| Fitzpatrick, Thomas                                    | \$2,000.00              |

# Lobbyist Disclosure Report

## 2010-2011

| Principal   |                   | Total Disclosure Amount |
|---|-------------------|-------------------------|
| <b>Va Assoc of Non-Profit Homes for Aging</b>     |                   | \$20,695.35             |
|   | Parsons, Dana     | \$15,425.35             |
|   | Levin, Sandra     | \$5,270.00              |
| <b>Va Veterinary Medical Assoc</b>                |                   | \$20,490.00             |
|   | Seward, Susan     | \$20,490.00             |
| <b>Optima Health</b>                              |                   | \$20,312.00             |
|   | Dendy, H.         | \$20,312.00             |
| <b>Faneuil, Inc.</b>                              |                   | \$20,267.00             |
|   | Bateman, Laura    | \$20,267.00             |
|   | Bridge, Christine | \$0.00                  |
|   | Diamonstein, Alan | \$0.00                  |
| <b>WM Jordan</b>                                  |                   | \$20,266.67             |
|   | Diamonstein, Alan | \$20,266.67             |
|   | Bateman, Laura    | \$0.00                  |
|   | Bridge, Christine | \$0.00                  |
| <b>Estate Assurance Systems</b>                   |                   | \$20,216.67             |
|   | Hudson, W.        | \$20,216.67             |
| <b>Range Resources-Pine Mountain, Inc.</b>        |                   | \$20,194.49             |
|   | Wampler, Benny    | \$20,194.49             |
| <b>Northern Virginia Apartment Association</b>    |                   | \$20,100.00             |
|   | Dicks, John       | \$20,100.00             |
| <b>Promoting Southwest Virginia's Natural Gas</b> |                   | \$20,100.00             |
|   | Bailey, David     | \$20,050.00             |
|   | Pappalardo, Tom   | \$50.00                 |
| <b>Northern Virginia Apartment Association</b>    |                   | \$20,100.00             |
|   | Johnson, Martin   | \$0.00                  |
| <b>Healthy Rivers Initiative</b>                  |                   | \$20,050.00             |
|   | Shinn, Robert     | \$20,050.00             |
| <b>Deloitte Consulting, LLP</b>                   |                   | \$20,000.00             |
|   | Leighty, William  | \$20,000.00             |

# Lobbyist Disclosure Report

## 2010-2011

| Principal  |                       | Total Disclosure<br>Amount |
|--|-----------------------|----------------------------|
| <b>CareFirst BlueCross Blue Shield</b>                   |                       | \$19,870.19                |
|  | Louria, Myles         | \$10,692.50                |
|  | Kinlow, Tonya         | \$9,177.69                 |
|  | Abbott, Heidi         | \$.00                      |
|  | Boykin, Philip        | \$.00                      |
| <b>Home Care Delivered</b>                               |                       | \$19,677.50                |
|  | Clarke, David         | \$19,677.50                |
|  | Riley, Nicole         | \$.00                      |
| <b>The National Association to PROTECT Children</b>      |                       | \$19,600.00                |
|  | Cooper, Camille       | \$19,600.00                |
| <b>Richmond Assoc of Realtors</b>                        |                       | \$19,550.00                |
|  | Lafayette, Laura      | \$19,550.00                |
| <b>Volkswagen Group of America, Inc.</b>                 |                       | \$19,550.00                |
|  | Satterlund, Michele   | \$19,550.00                |
| <b>Virginia Wholesalers and Distributors Association</b> |                       | \$19,550.00                |
|  | Smith, Jeff           | \$14,240.00                |
|  | Smith, Jeff           | \$5,310.00                 |
| <b>HCA-The Healthcare Company</b>                        |                       | \$19,256.19                |
|  | Johnson, W.           | \$12,820.00                |
|  | Baynard, Tracy        | \$6,386.19                 |
|  | Thomas, Michael       | \$50.00                    |
|  | Bishop, Tyler         | \$.00                      |
|  | Bowles, Mark          | \$.00                      |
|  | Canaan, Gerald        | \$.00                      |
|  | Cox, Tyler            | \$.00                      |
|  | Duvall, Charles       | \$.00                      |
|  | Gunther, Karah        | \$.00                      |
|  | Nolen, Christopher    | \$.00                      |
|  | Sarfo-Kantanka, Felix | \$.00                      |
| <b>Va Biotechnology Assoc</b>                            |                       | \$19,142.50                |
|  | Louria, Myles         | \$19,142.50                |
|  | Boykin, Philip        | \$.00                      |
| <b>Virginia Wine Council</b>                             |                       | \$18,850.00                |
|  | Jones, Robert         | \$18,850.00                |

# Lobbyist Disclosure Report

## 2010-2011

| Principal                                      |                      | Total Disclosure<br>Amount |
|--|----------------------|----------------------------|
|  | Cushing, Patrick     | \$.00                      |
| <b>Virginia Maritime Association</b>           |                      | \$18,561.10                |
|  | Kemper, Kay          | \$18,561.10                |
|  | Edwards, Michael     | \$.00                      |
|  | Kemper, John-Garrett | \$.00                      |
|  | Radcliff, Marianne   | \$.00                      |
| <b>Va Farm Bureau Mutual Insurance Company</b> |                      | \$18,550.00                |
|  | Logan, Kevin         | \$18,550.00                |
| <b>CVS/Caremark RX</b>                         |                      | \$18,525.00                |
|  | Adams, Theodore      | \$18,525.00                |
|  | Gould, Melissa       | \$.00                      |
| <b>Va Committee for Fair Utility Rates</b>     |                      | \$18,183.84                |
|  | Monacell, Louis      | \$9,091.92                 |
|  | Petrini, Edward      | \$9,091.92                 |
| <b>Dittmar Company</b>                         |                      | \$18,100.00                |
|  | Dicks, John          | \$18,100.00                |
| <b>The Doctors Company</b>                     |                      | \$18,100.00                |
|  | Shinn, Robert        | \$18,050.00                |
| <b>Reynolds Development</b>                    |                      | \$18,100.00                |
|  | Savage, Rich         | \$12,050.00                |
|  | LaGow, J.            | \$6,050.00                 |
| <b>The Doctors Company</b>                     |                      | \$18,100.00                |
|  | Vehorn, Andrew       | \$50.00                    |
| <b>Dittmar Company</b>                         |                      | \$18,100.00                |
|  | Johnson, Martin      | \$.00                      |
| <b>Southern Environmental Law Center</b>       |                      | \$18,036.14                |
|  | Butler, Morgan       | \$9,657.79                 |
|  | Jaffe, Caleb         | \$4,827.30                 |
|  | Satterlund, Michele  | \$1,800.00                 |
|  | Pollard, Oliver      | \$1,751.05                 |
| <b>American Promotional Events, Inc.</b>       |                      | \$18,022.79                |

# Lobbyist Disclosure Report

## 2010-2011

| Principal  |                      | Total Disclosure<br>Amount |
|--|----------------------|----------------------------|
|  | Dendy, H.            | \$17,972.79                |
|  | Dyke, James          | \$50.00                    |
|  | Abraham, Philip      | \$.00                      |
|  | Dime-Adams, Julianna | \$.00                      |
|  | Grossman, Richard    | \$.00                      |
|  | Jones, Petrina       | \$.00                      |
|  | Whyte, Christopher   | \$.00                      |
| <b>Sazerac</b>                                     |                      | <b>\$18,000.00</b>         |
|  | Underwood, Jason     | \$18,000.00                |
| <b>Virginia Physical Therapy Assoc</b>             |                      | <b>\$17,848.33</b>         |
|  | Dendy, H.            | \$17,848.33                |
|  | Dime-Adams, Julianna | \$.00                      |
|  | Grossman, Richard    | \$.00                      |
|  | Jones, Petrina       | \$.00                      |
|  | Whyte, Christopher   | \$.00                      |
| <b>Hampton Roads Chamber of Commerce</b>           |                      | <b>\$17,808.62</b>         |
|  | Agricola, Ira        | \$17,808.62                |
| <b>Virginia Association of Health Underwriters</b> |                      | <b>\$17,700.00</b>         |
|  | Gray, William        | \$8,850.00                 |
|  | Lacy, Ben            | \$8,850.00                 |
| <b>The First Church of Christ Scientist</b>        |                      | <b>\$17,656.99</b>         |
|  | Whiteway, Roger      | \$17,656.99                |
| <b>Va Credit Union League</b>                      |                      | <b>\$17,525.00</b>         |
|  | Pillow, Richard      | \$12,550.00                |
|  | Miles, David         | \$4,925.00                 |
|  | Childress, Terry     | \$50.00                    |
| <b>Old Dominion Electric Cooperative</b>           |                      | <b>\$17,509.93</b>         |
|  | Woods, Michael       | \$12,650.00                |
|  | Seward, Susan        | \$3,550.00                 |
|  | Rubin, Susan         | \$1,109.93                 |
|  | Guy, James           | \$50.00                    |
|  | Hudgins, C.          | \$50.00                    |
|  | Reasor, Jackson      | \$50.00                    |
|  | Sharrett, Allan      | \$50.00                    |
|  | Kerr, Anne           | \$.00                      |



# Lobbyist Disclosure Report

## 2010-2011

| Principal  |                      | Total Disclosure<br>Amount |
|--|----------------------|----------------------------|
|  | Lewis, Clark         | \$.00                      |
| <b>Virginia Health Care Association</b>                    |                      | <b>\$17,309.39</b>         |
|  | Morrisette, Stephen  | \$17,259.39                |
|  | Thomas, William      | \$50.00                    |
|  | Bailey, Mary         | \$.00                      |
|  | Harvey, Hobart       | \$.00                      |
|  | Soble, Beverley      | \$.00                      |
| <b>Cashpoint AKA Dominion Management Services</b>          |                      | <b>\$17,229.71</b>         |
|  | Spotts, Meade        | \$17,229.71                |
| <b>Symantec Corporation</b>                                |                      | <b>\$16,431.97</b>         |
|  | Rohling, Martin      | \$16,431.97                |
| <b>Va Assoc for Home Care and Hospice</b>                  |                      | <b>\$16,332.50</b>         |
|  | Tetterton, Marcia    | \$16,332.50                |
| <b>Transportation District Commission of Hampton Roads</b> |                      | <b>\$16,263.48</b>         |
|  | Kemper, Kay          | \$16,263.48                |
|  | Kemper, John-Garrett | \$.00                      |
|  | Radcliff, Marianne   | \$.00                      |
| <b>Va Shooting Sports Assoc</b>                            |                      | <b>\$16,050.00</b>         |
|  | Savage, Rich         | \$16,050.00                |
| <b>Colonial Downs, L.P.</b>                                |                      | <b>\$15,816.67</b>         |
|  | Diamonstein, Alan    | \$14,766.67                |
|  | Weinberg, James      | \$1,050.00                 |
|  | Bateman, Laura       | \$.00                      |
|  | Bridge, Christine    | \$.00                      |
| <b>Northern Virginia Transportation Coalition</b>          |                      | <b>\$15,794.50</b>         |
|  | Chase, Robert        | \$15,794.50                |
| <b>Luck Stone Corporation</b>                              |                      | <b>\$15,783.61</b>         |
|  | Hardiman, Barrett    | \$15,783.61                |
| <b>Columbia Gas of Virginia, Inc.</b>                      |                      | <b>\$15,734.15</b>         |
|  | Archer, Brentley     | \$15,734.15                |
| <b>Legal Services Corp of Va</b>                           |                      | <b>\$15,690.00</b>         |

# Lobbyist Disclosure Report

## 2010-2011

| Principal  |                    | Total Disclosure<br>Amount |
|--|--------------------|----------------------------|
|  | Braley, Mark       | \$13,170.00                |
|  | Anderson, David    | \$2,520.00                 |
| <b>University of Mary Washington Foundation</b>                              |                    | \$15,449.00                |
|  | Whyte, Christopher | \$15,449.00                |
| <b>AmCad, LLC</b>  |                    | \$15,433.89                |
|  | Rohling, Martin    | \$15,433.89                |
| <b>The Woodland</b>  |                    | \$15,402.83                |
|  | Spotts, Meade      | \$15,402.83                |
| <b>American Council of Life Insurers</b>                                     |                    | \$15,364.50                |
|  | Jones, Reginald    | \$15,364.50                |
|  | Hill, Travis       | \$.00                      |
| <b>Virginia Society of Anesthesiologists</b>                                 |                    | \$15,323.35                |
|  | Ball, R.           | \$11,473.35                |
|  | Gerheart, Melanie  | \$3,850.00                 |
| <b>Virginia Association of Counties Group Self Insurance<br/>Association</b> |                    | \$15,216.67                |
|  | Heard, John        | \$15,216.67                |
| <b>VACoRP</b>  |                    | \$15,216.67                |
|  | Heard, John        | \$15,216.67                |
| <b>Richmond Regional Planning District Commission</b>                        |                    | \$15,205.72                |
|  | Gates, Charles     | \$15,205.72                |
| <b>American Insurance Assoc</b>  |                    | \$15,200.00                |
|  | Cosby, R.          | \$12,050.00                |
|  | Kerr, Anne         | \$3,150.00                 |
|  | Troy, Anthony      | \$.00                      |
|  | Woods, Michael     | \$.00                      |
| <b>Virginia Society of the American Institute of Architects</b>              |                    | \$15,170.00                |
|  | Jones, Reginald    | \$12,100.00                |
|  | Abernathy, T.      | \$3,070.00                 |
|  | Hill, Travis       | \$.00                      |
| <b>Sas Institute, Inc.</b>   |                    | \$15,150.00                |

# Lobbyist Disclosure Report

## 2010-2011

| Principal  |                    | Total Disclosure<br>Amount |
|--|--------------------|----------------------------|
|  | Bowen, Sandra      | \$15,150.00                |
| <b>Old Dominion Land Conservancy</b>                   |                    | \$15,150.00                |
|  | Dicks, John        | \$15,150.00                |
| <b>Virginia State Firefighters Association</b>         |                    | \$15,150.00                |
|  | Bailey, David      | \$15,050.00                |
|  | Pappalardo, Tom    | \$50.00                    |
|  | Singleton, Charles | \$50.00                    |
| <b>Sas Institute, Inc.</b>                             |                    | \$15,150.00                |
|  | Hileman, Carrie    | \$0.00                     |
|  | Hill, Travis       | \$0.00                     |
| <b>Old Dominion Land Conservancy</b>                   |                    | \$15,150.00                |
|  | Gaston, Susan      | \$0.00                     |
|  | Johnson, Martin    | \$0.00                     |
| <b>United Healthcare</b>                               |                    | \$15,129.00                |
|  | Adams, Theodore    | \$15,129.00                |
| <b>MERSCORP, INC. C/o Multistate Associates, Inc.</b>  |                    | \$15,100.00                |
|  | Jones, Reginald    | \$15,100.00                |
|  | Hill, Travis       | \$0.00                     |
| <b>Suntrust Bank</b>                                   |                    | \$15,050.00                |
|  | Skidmore, Brenda   | \$15,050.00                |
| <b>Virginia Water Well Assoc</b>                       |                    | \$15,040.00                |
|  | Gregson, Teresa    | \$15,040.00                |
| <b>Virginia Retail Federation, LLC/Retail Alliance</b> |                    | \$14,863.81                |
|  | Ballard, Margaret  | \$14,080.37                |
|  | Milhoan, Susan     | \$783.44                   |
| <b>Virginia Dental Association</b>                     |                    | \$14,649.81                |
|  | Duvall, Charles    | \$8,049.81                 |
|  | Dickinson, Terry   | \$6,500.00                 |
|  | Givens, Laura      | \$100.00                   |
|  | Gallagher, Dennis  | \$0.00                     |
| <b>National Multiple Sclerosis Society</b>             |                    | \$14,579.86                |

# Lobbyist Disclosure Report

## 2010-2011

| Principal   |                      | Total Disclosure Amount |
|---|----------------------|-------------------------|
|   | Chapman, Ashley      | \$14,579.86             |
| <b>Primerica Financial Services</b>                                   |                      | \$14,550.00             |
|   | Macaulay, Alexander  | \$14,500.00             |
|   | Milsky, Gerald       | \$50.00                 |
|   | Satterlund, Michele  | \$ .00                  |
| <b>YMCAs of Virginia</b>  |                      | \$14,380.00             |
|   | Gregson, Teresa      | \$14,380.00             |
| <b>Thomas Jefferson Planning District Commission</b>                  |                      | \$14,226.15             |
|   | Blount, David        | \$14,226.15             |
| <b>Greater Richmond Chamber of Commerce</b>                           |                      | \$14,100.00             |
|   | Easter, John         | \$13,100.00             |
| <b>Coastal Conservation Association Virginia State Chapter</b>        |                      | \$14,100.00             |
|   | Daniel, John         | \$10,000.00             |
|   | Kemper, John-Garrett | \$4,100.00              |
| <b>Greater Richmond Chamber of Commerce</b>                           |                      | \$14,100.00             |
|   | Scheeler, Kim        | \$1,000.00              |
| <b>Coastal Conservation Association Virginia State Chapter</b>        |                      | \$14,100.00             |
|   | Radcliff, Marianne   | \$ .00                  |
| <b>United Transportation Union</b>                                    |                      | \$14,026.78             |
|   | Yeatts, Walter       | \$14,026.78             |
| <b>LifePoint Hospitals</b>  |                      | \$13,968.80             |
|   | Horton, Stephen      | \$13,968.80             |
|   | Gould, Melissa       | \$ .00                  |
| <b>TruGreen</b>   |                      | \$13,926.04             |
|   | Poisson, David       | \$13,926.04             |
| <b>Virginia Association of Personal Care Assistants, SEIU Local 5</b> |                      | \$13,907.00             |
|   | Broder, David        | \$13,907.00             |
|   | Johnson, Loretta     | \$ .00                  |
| <b>the Nature Conservancy, Inc</b>                                    |                      | \$13,858.00             |

# Lobbyist Disclosure Report

## 2010-2011

| Principal                              |                   | Total Disclosure<br>Amount |
|--|-------------------|----------------------------|
|  | Rovner, Nicole    | \$12,363.00                |
|  | Phemister, David  | \$1,365.00                 |
|  | Lipford, Michael  | \$130.00                   |
| <b>Eastern Virginia Medical School</b> |                   | \$13,850.43                |
|  | Kemper, Kay       | \$8,046.64                 |
|  | Combs, C.         | \$5,803.79                 |
|  | Edwards, Michael  | \$0.00                     |
| <b>Virginia Tech Foundation</b>        |                   | \$13,760.81                |
|  | Atkinson, Frank   | \$13,551.00                |
|  | Kneedler, H.      | \$209.81                   |
| <b>Amgen</b>                           |                   | \$13,748.90                |
|  | Johnson, Deron    | \$10,238.90                |
|  | Johnson, W.       | \$3,510.00                 |
|  | Cox, Tyler        | \$0.00                     |
| <b>GEO Care, Inc.</b>                  |                   | \$13,720.00                |
|  | Adams, Theodore   | \$13,720.00                |
|  | Atkinson, Frank   | \$0.00                     |
| <b>Virginia Press Association</b>      |                   | \$13,693.26                |
|  | Lacy, David       | \$13,693.26                |
| <b>Micron Technology</b>               |                   | \$13,691.44                |
|  | House, Todd       | \$13,691.44                |
| <b>Enhanced Capital Partners, LLC</b>  |                   | \$13,633.00                |
|  | Jones, Reginald   | \$13,483.00                |
|  | Axselle, Ralph    | \$150.00                   |
|  | Payne, Katherine  | \$0.00                     |
| <b>TED ALAN LENEAVE</b>                |                   | \$13,626.40                |
|  | Cranwell, Charles | \$13,626.40                |
| <b>Virginia Beach Public Schools</b>   |                   | \$13,600.15                |
|  | Kemper, Kay       | \$13,600.15                |
|  | Andrus, Joel      | \$0.00                     |
| <b>Capital Results, LLC</b>            |                   | \$13,560.00                |
|  | Smith, Jay        | \$13,560.00                |

# Lobbyist Disclosure Report

## 2010-2011

| Principal                                     |                      | Total Disclosure<br>Amount |
|---|----------------------|----------------------------|
| <b>National College</b>                       |                      | \$13,550.00                |
|   | Graham, Hilton       | \$13,550.00                |
| <b>Pfizer Inc.</b>                            |                      | \$13,440.00                |
|   | Gibson, John         | \$10,050.00                |
|   | Duvall, Charles      | \$3,390.00                 |
| <b>US Green Energy</b>                        |                      | \$13,428.75                |
|   | Clement, Whittington | \$13,428.75                |
|   | Boykin, Philip       | \$.00                      |
|   | Louria, Myles        | \$.00                      |
| <b>Virginia Bar Association</b>               |                      | \$13,416.67                |
|   | Kerr, Anne           | \$6,716.67                 |
|   | Jones, Robert        | \$6,650.00                 |
|   | Boyle, Gena          | \$50.00                    |
|   | Cushing, Patrick     | \$.00                      |
|   | James, Anna          | \$.00                      |
|   | Troy, Anthony        | \$.00                      |
|   | Willett, Margaret    | \$.00                      |
| <b>Virginia Cemetery Association</b>          |                      | \$13,416.22                |
|   | Kneedler, H.         | \$13,416.22                |
|   | Mullen, Edward       | \$.00                      |
| <b>Va Career College Association</b>          |                      | \$13,341.66                |
|   | Singer, Mark         | \$13,341.66                |
| <b>Virginia Retail Federation</b>             |                      | \$13,116.00                |
|   | Peyton, George       | \$9,566.00                 |
|   | Thomas, Nancy        | \$3,550.00                 |
| <b>The Scotts Company, LLC</b>                |                      | \$12,957.48                |
|   | Kerr, Anne           | \$10,150.00                |
|   | Herrington, Brian    | \$2,807.48                 |
|   | James, Anna          | \$.00                      |
|   | Woods, Michael       | \$.00                      |
| <b>Chesapeake Bay Nutrient Land Trust LLC</b> |                      | \$12,905.00                |
|   | Varner, Shannon      | \$12,855.00                |
|   | Fults, Brent         | \$50.00                    |

# Lobbyist Disclosure Report

## 2010-2011

| Principal   |             | Total Disclosure<br>Amount |
|---|-------------|----------------------------|
| <b>Columbia Gas of Virginia, Inc.</b>                   |             | \$12,894.00                |
| Clarke, David   | \$12,894.00 |                            |
| <b>Virginia Trucking Assoc</b>                          |             | \$12,842.22                |
| Bennett, Dale   | \$12,842.22 |                            |
| <b>Northern Neck Regional Jail</b>                      |             | \$12,816.21                |
| Radcliff, Marianne                                      | \$6,366.21  |                            |
| Gore, Jeffrey   | \$2,150.00  |                            |
| Hefty, William  | \$2,150.00  |                            |
| Wiley, Roger  | \$2,150.00  |                            |
| Edwards, Michael  | \$.00       |                            |
| Helm, Frederick   | \$.00       |                            |
| <b>American Academy of Pediatrics, Va Chapter</b>       |             | \$12,736.00                |
| Stanley, Matthew  | \$12,736.00 |                            |
| Addison, Karin  | \$.00       |                            |
| <b>Virginia Society of Certified Public Accountants</b> |             | \$12,692.78                |
| Axselle, Ralph  | \$8,150.00  |                            |
| Walker, Emily   | \$3,081.78  |                            |
| Lambert, Tina   | \$836.00    |                            |
| Peters, Stephanie                                       | \$625.00    |                            |
| Hill, Travis  | \$.00       |                            |
| Payne, Katherine  | \$.00       |                            |
| <b>Swisher International</b>                            |             | \$12,615.00                |
| Smith, Jeff   | \$10,005.00 |                            |
| Smith, Jeff   | \$2,610.00  |                            |
| <b>Allstate Insurance Company</b>                       |             | \$12,589.86                |
| Savage, Rich  | \$10,050.00 |                            |
| Williams, Jeffrey                                       | \$2,539.86  |                            |
| <b>Va Assoc of Free Clinics</b>                         |             | \$12,550.00                |
| Shinn, Robert   | \$12,550.00 |                            |
| <b>ABC Privatization Coalition</b>                      |             | \$12,550.00                |
| Shinn, Robert   | \$12,550.00 |                            |
| <b>Medco Health Solutions, Inc.</b>                     |             | \$12,534.60                |

# Lobbyist Disclosure Report

## 2010-2011

| Principal   |                     | Total Disclosure<br>Amount |
|---|---------------------|----------------------------|
|   | Tucker, Claudia     | \$12,534.60                |
| <b>Reckitt Benckiser Pharmaceuticals, Inc.</b>                            |                     | \$12,500.00                |
|   | Williams, Ann       | \$10,050.00                |
|   | Macaulay, Alexander | \$2,450.00                 |
| <b>Major Incident Heavy Recovery Operators Assoc., Inc.</b>               |                     | \$12,450.00                |
|   | Bieber, Craig       | \$12,450.00                |
| <b>Va Funeral Directors Assoc of Va</b>                                   |                     | \$12,377.78                |
|   | Anderson, David     | \$12,327.78                |
|   | Whittaker, Lacy     | \$50.00                    |
|   | Fox, May            | \$.00                      |
|   | Myers, Joshua       | \$.00                      |
|   | Oakey, Daniel       | \$.00                      |
| <b>Management Services Corp.</b>  |                     | \$12,323.97                |
|   | Spotts, Meade       | \$12,323.97                |
|   | Schroeder, L.       | \$.00                      |
| <b>Skanska Infrastructure Development, Inc.</b>                           |                     | \$12,282.50                |
|   | Lloyd, Christopher  | \$12,282.50                |
|   | Baynard, Tracy      | \$.00                      |
| <b>American Council of Engineering Companies of Va.</b>                   |                     | \$12,261.70                |
|   | Jones, Reginald     | \$12,261.70                |
|   | Hileman, Carrie     | \$.00                      |
|   | Hill, Travis        | \$.00                      |
|   | Payne, Katherine    | \$.00                      |
| <b>Laborers International Union of North America, Mid-Atlantic Region</b> |                     | \$12,208.78                |
|   | Collins, Joshua     | \$12,208.78                |
| <b>Consol Energy Inc.</b>   |                     | \$12,201.00                |
|   | Bowles, Mark        | \$12,201.00                |
|   | Blank, Jonathan     | \$.00                      |
|   | Gould, Melissa      | \$.00                      |
|   | Horton, Stephen     | \$.00                      |
|   | Newlon, Thornton    | \$.00                      |
|   | Nolen, Christopher  | \$.00                      |



# Lobbyist Disclosure Report

## 2010-2011

| Principal   |                   | Total Disclosure<br>Amount |
|---|-------------------|----------------------------|
| <b>Virginia Society of Professional Engineers</b>               |                   | \$12,200.00                |
|   | Jones, Reginald   | \$12,200.00                |
|   | Hileman, Carrie   | \$.00                      |
|   | Hill, Travis      | \$.00                      |
|   | Payne, Katherine  | \$.00                      |
| <b>ACE Group - North America</b>                                |                   | \$12,189.41                |
|   | LaGow, J.         | \$12,189.41                |
| <b>Virginia Mortgage Lenders Association</b>                    |                   | \$12,150.00                |
|   | Axselle, Ralph    | \$12,150.00                |
|   | Hileman, Carrie   | \$.00                      |
|   | Hill, Travis      | \$.00                      |
| <b>Waste Associates Holdings, LLC</b>                           |                   | \$12,125.00                |
|   | Daniel, John      | \$12,125.00                |
| <b>Va Assoc of Independent Specialized Education Facilities</b> |                   | \$12,100.00                |
|   | Elwood, William   | \$12,100.00                |
| <b>Alliance for Construction Excellence</b>                     |                   | \$12,100.00                |
|   | Bailey, David     | \$12,050.00                |
|   | Pappalardo, Tom   | \$50.00                    |
| <b>Va Assoc of Independent Specialized Education Facilities</b> |                   | \$12,100.00                |
|   | Stanley, Matthew  | \$.00                      |
| <b>Jefferson FifthCo. LLC</b>                                   |                   | \$12,050.00                |
|   | Jones, Reginald   | \$12,050.00                |
| <b>Virginia Association for Home Care and Hospice</b>           |                   | \$12,038.65                |
|   | Grossman, Richard | \$12,038.65                |
| <b>United Services Automobile Association</b>                   |                   | \$12,021.00                |
|   | Kerr, Anne        | \$10,100.00                |
|   | Leaman, Donna     | \$1,921.00                 |
|   | Woods, Michael    | \$.00                      |
| <b>Virginia Alliance of the Boys and Girls Club</b>             |                   | \$11,998.24                |
|   | Bridge, Christine | \$11,998.24                |
|   | Bateman, Laura    | \$.00                      |

# Lobbyist Disclosure Report

## 2010-2011

| Principal  |                      | Total Disclosure<br>Amount |
|--|----------------------|----------------------------|
| <b>Chesterfield County Chamber of Commerce</b>                 |                      | \$11,925.00                |
|  | Tubbs, Mark          | \$11,925.00                |
| <b>Associated Builders &amp; Contractors, Inc - Va Chapter</b> |                      | \$11,877.19                |
|  | Kelly, Harold        | \$11,877.19                |
| <b>Shenandoah Valley Electric Cooperative</b>                  |                      | \$11,687.00                |
|  | Aulgur, J.           | \$11,687.00                |
| <b>Legal Aid Justice Center</b>                                |                      | \$11,657.59                |
|  | Duvall, Kate         | \$4,259.96                 |
|  | Ciolfi, Angela       | \$2,972.25                 |
|  | Freilich, Tim        | \$1,655.82                 |
|  | Curry, Claire        | \$1,220.43                 |
|  | Dreyfus, Emily       | \$911.67                   |
|  | Gulotta, Alex        | \$407.01                   |
|  | Turner, Abigail      | \$105.81                   |
|  | Geddes, Sarah        | \$74.64                    |
|  | Kalantai, Carolyn    | \$50.00                    |
| <b>Reed Elsevier, Inc.</b>                                     |                      | \$11,590.25                |
|  | Whyte, Christopher   | \$11,590.25                |
| <b>Abbott Laboratories</b>                                     |                      | \$11,541.34                |
|  | Whyte, Christopher   | \$11,541.34                |
|  | Grossman, Richard    | \$0.00                     |
|  | Palmer, Jennifer     | \$0.00                     |
| <b>Kraft Foods Global, Inc.</b>                                |                      | \$11,419.38                |
|  | Colegrove, Dan       | \$6,269.38                 |
|  | Davis, Charles       | \$5,050.00                 |
|  | Roth, Jodi           | \$50.00                    |
|  | Vithoulkas, Jennifer | \$50.00                    |
| <b>Va Society of Health-System Pharmacists</b>                 |                      | \$11,415.00                |
|  | Gregson, Teresa      | \$11,415.00                |
| <b>Owens-Illinois</b>  |                      | \$11,326.27                |
|  | Kemper, John-Garrett | \$11,326.27                |
|  | Andrus, Joel         | \$0.00                     |
|  | Radcliff, Marianne   | \$0.00                     |

# Lobbyist Disclosure Report

## 2010-2011

| Principal                                    |                     | Total Disclosure<br>Amount |
|--|---------------------|----------------------------|
| <b>Va Automotive Assoc</b>                   |                     | \$11,250.00                |
|  | Keeney, Bruce       | \$11,250.00                |
|  | Keeney, B           | \$.00                      |
| <b>Capital Region Airport Commission</b>     |                     | \$11,203.00                |
|  | Axselle, Ralph      | \$11,203.00                |
|  | Hill, Travis        | \$.00                      |
|  | Payne, Katherine    | \$.00                      |
| <b>Rappahannock Electric Cooperative</b>     |                     | \$11,150.00                |
|  | Faulconer, Matthew  | \$11,150.00                |
| <b>County of Henrico</b>                     |                     | \$11,100.00                |
|  | Schnurman, C.       | \$11,100.00                |
| <b>Unisys Corporation</b>                    |                     | \$11,081.25                |
|  | Schroeder, L.       | \$11,081.25                |
| <b>Virginia Loggers Association, Inc.</b>    |                     | \$11,050.00                |
|  | Mooney, Jim         | \$11,050.00                |
| <b>AmeriHealth Mercy</b>                     |                     | \$11,050.00                |
|  | Macaulay, Alexander | \$11,050.00                |
| <b>Northern Virginia Regional Commission</b> |                     | \$11,043.00                |
|  | Rowland, Susan      | \$10,943.00                |
|  | James, L.           | \$50.00                    |
|  | Woods, Jane         | \$50.00                    |
| <b>Titan America</b>                         |                     | \$10,962.92                |
|  | Dendy, H.           | \$10,962.92                |
|  | Abraham, Philip     | \$.00                      |
|  | Jones, Petrina      | \$.00                      |
| <b>Government Employees Insurance Co</b>     |                     | \$10,954.00                |
|  | Bassaly, Sonya      | \$10,954.00                |
| <b>LogistiCare Solutions, LLC</b>            |                     | \$10,816.00                |
|  | Clarke, David       | \$10,816.00                |
|  | Fox, May            | \$.00                      |
|  | Riley, Nicole       | \$.00                      |

# Lobbyist Disclosure Report

## 2010-2011

| Principal  |             | Total Disclosure<br>Amount |
|--|-------------|----------------------------|
| <b>Virginia Library Association</b>                        |             | \$10,762.27                |
| Abraham, Philip  | \$10,762.27 |                            |
| Jones, Petrina   | \$.00       |                            |
| <b>Virginia Foundation for Community College Education</b> |             | \$10,750.00                |
| Kemper, Kay  | \$10,750.00 |                            |
| Edwards, Michael   | \$.00       |                            |
| Helm, Frederick  | \$.00       |                            |
| Kemper, John-Garrett                                       | \$.00       |                            |
| Radcliff, Marianne   | \$.00       |                            |
| <b>Medical Mutual</b>                                      |             | \$10,685.00                |
| Adams, Theodore  | \$10,685.00 |                            |
| <b>Northern Virginia Electric Cooperative</b>              |             | \$10,672.66                |
| Duvall, Charles  | \$4,775.00  |                            |
| Curtis, W.   | \$3,947.66  |                            |
| McLeod, Bruce  | \$1,950.00  |                            |
| Feuerberg, Stanley   | \$.00       |                            |
| Gallagher, Dennis  | \$.00       |                            |
| Snellings, Donna   | \$.00       |                            |
| <b>Va Recreation and Park Society</b>                      |             | \$10,664.11                |
| Stutts, James  | \$8,409.11  |                            |
| James, L.  | \$2,255.00  |                            |
| <b>Bon Secours Health Systems, Inc.</b>                    |             | \$10,648.25                |
| Fox, May   | \$10,648.25 |                            |
| <b>Wellmont Health Systems</b>                             |             | \$10,640.09                |
| Hall, Andrew   | \$4,434.09  |                            |
| Hutcheson, Kenneth   | \$4,057.00  |                            |
| Rhinehart, Beth  | \$2,099.00  |                            |
| Lewis, Clark   | \$50.00     |                            |
| <b>Epic Pharmacies</b>                                     |             | \$10,634.27                |
| Macaulay, Alexander  | \$10,584.27 |                            |
| Milsky, Gerald   | \$50.00     |                            |
| Jamerson, Hunter   | \$.00       |                            |
| Satterlund, Michele  | \$.00       |                            |
| <b>Tertium Quids</b>                                       |             | \$10,463.57                |

# Lobbyist Disclosure Report

## 2010-2011

| Principal   |                   | Total Disclosure<br>Amount |
|---|-------------------|----------------------------|
|   | Taylor, John      | \$10,463.57                |
|   | Eboch, Josh       | \$.00                      |
| <b>Va Fire Chiefs Association, Inc.</b>                       |                   | \$10,450.00                |
|   | Rhodes, R.        | \$10,450.00                |
| <b>Arlington Public Schools</b>                               |                   | \$10,388.54                |
|   | Wise, Lilla       | \$10,388.54                |
| <b>An Achievable Dream, Inc.</b>                              |                   | \$10,300.00                |
|   | Bridge, Christine | \$10,150.00                |
|   | Diamonstein, Alan | \$150.00                   |
|   | Bateman, Laura    | \$.00                      |
| <b>Virginia Logos, Inc.</b>                                   |                   | \$10,250.00                |
|   | Dicks, John       | \$10,100.00                |
|   | Jones, Bill       | \$50.00                    |
|   | Newcomb, Jason    | \$50.00                    |
|   | Williams, Floyd   | \$50.00                    |
|   | Bowers, Barrie    | \$.00                      |
| <b>City of Petersburg</b>                                     |                   | \$10,200.00                |
|   | Gore, Jeffrey     | \$2,550.00                 |
|   | Hefty, Brendan    | \$2,550.00                 |
|   | Hefty, William    | \$2,550.00                 |
|   | Wiley, Roger      | \$2,550.00                 |
| <b>Va Council for Private Education</b>                       |                   | \$10,192.86                |
|   | Stanley, Matthew  | \$10,192.86                |
|   | Addison, Karin    | \$.00                      |
| <b>Falcon Safety Products, Inc.</b>                           |                   | \$10,188.50                |
|   | Fay, Kevin        | \$10,188.50                |
| <b>Pharmaceutical Research &amp; Manufacturers of America</b> |                   | \$10,166.66                |
|   | Kerr, Anne        | \$7,016.66                 |
|   | Jones, Robert     | \$3,100.00                 |
|   | Boyle, Gena       | \$50.00                    |
|   | James, Anna       | \$.00                      |
|   | Pugar, Nicole     | \$.00                      |
|   | Troy, Anthony     | \$.00                      |

# Lobbyist Disclosure Report

## 2010-2011

| Principal   |                     | Total Disclosure<br>Amount |
|---|---------------------|----------------------------|
| <b>Asurion Corporation</b>  |                     | \$10,150.00                |
|   | Hill, Travis        | \$10,150.00                |
|   | Hileman, Carrie     | \$.00                      |
|   | Payne, Katherine    | \$.00                      |
| <b>CSHM, LLC (formerly Known As Small Smiles of Richmond/FORBA)</b> |                     | \$10,100.00                |
|   | Jones, Reginald     | \$10,100.00                |
| <b>Institute for Scrap Recycling Industries</b>                     |                     | \$10,100.00                |
|   | Shinn, Robert       | \$10,050.00                |
|   | Vehorn, Andrew      | \$50.00                    |
| <b>Alexandria City Public Schools</b>                               |                     | \$10,050.00                |
|   | Wise, Lilla         | \$10,050.00                |
| <b>Virginia Academy of Sleep Medicine</b>                           |                     | \$10,050.00                |
|   | Addison, Karin      | \$10,050.00                |
| <b>NTELOS</b>   |                     | \$10,050.00                |
|   | Gregory, Robert     | \$10,050.00                |
| <b>National Wildlife Control Operators Association, Inc.</b>        |                     | \$10,050.00                |
|   | Saunders, David     | \$10,050.00                |
| <b>Piedmont Environmental Council</b>                               |                     | \$10,049.63                |
|   | Macaulay, Alexander | \$9,700.00                 |
|   | Holmes, Dan         | \$349.63                   |
|   | Satterlund, Michele | \$.00                      |
| <b>PJM Interconnection, LLC</b>                                     |                     | \$9,999.75                 |
|   | Abraham, Philip     | \$9,999.75                 |
| <b>Virginia Health Information</b>                                  |                     | \$9,891.02                 |
|   | Hill, Travis        | \$6,000.00                 |
|   | Lundberg, Michael   | \$3,891.02                 |
| <b>Hampton City Schools</b>   |                     | \$9,851.28                 |
|   | Bane, Ann           | \$9,851.28                 |
| <b>Naral Pro-Choice Virginia</b>                                    |                     | \$9,848.00                 |
|   | Keene, Tarina       | \$9,848.00                 |

# Lobbyist Disclosure Report

## 2010-2011

| Principal  | Total Disclosure<br>Amount |
|--|----------------------------|
| <b>Virginia Water and Waste Authorities Association</b>                | \$9,810.00                 |
| Bryant, L.   | \$9,810.00                 |
| <b>Va Magistrates Association, Inc.</b>                                | \$9,800.00                 |
| Bailey, David  | \$9,750.00                 |
| Atwood, Bonnie   | \$50.00                    |
| <b>K12, Inc.</b>   | \$9,748.00                 |
| Horton, Stephen  | \$9,748.00                 |
| Gould, Melissa   | \$.00                      |
| Sarfo-Kantanka, Felix  | \$.00                      |
| <b>the Arc of Va</b>   | \$9,714.46                 |
| Liban, Jamie   | \$9,714.46                 |
| <b>New Kent County</b>   | \$9,714.03                 |
| Homewood, George   | \$9,714.03                 |
| <b>Richmond Association of Realtors</b>                                | \$9,706.37                 |
| Greenfield, Elizabeth  | \$9,706.37                 |
| <b>Va Life, Accident and Sickness Insurance Guaranty Assoc</b>         | \$9,704.00                 |
| Goolsby, Allen   | \$7,520.00                 |
| Parker, Margaret   | \$2,184.00                 |
| Clement, Whittington   | \$.00                      |
| Louria, Myles  | \$.00                      |
| <b>Virginia Alternative and Renewable Energy Association (VA-AREA)</b> | \$9,695.00                 |
| Hutcheson, Kenneth   | \$9,645.00                 |
| Boyle, Gena  | \$50.00                    |
| Hileman, Carrie  | \$.00                      |
| <b>Va Horsemen's Benevolent and Protective Assoc.</b>                  | \$9,670.00                 |
| Easter, Douglas  | \$9,670.00                 |
| Easter, Peter  | \$.00                      |
| Williams, Jonathan   | \$.00                      |
| <b>Variable Annuity Life Insurance Co</b>                              | \$9,653.00                 |
| Clarke, David  | \$9,653.00                 |

# Lobbyist Disclosure Report

## 2010-2011

| Principal   |                        | Total Disclosure<br>Amount |
|---|------------------------|----------------------------|
|   | Fox, May               | \$.00                      |
|   | Savage, Rich           | \$.00                      |
| <b>The Virginia Self-Insurers Association, Inc.</b>           |                        | \$9,552.89                 |
|   | Heard, John            | \$9,552.89                 |
| <b>Trane</b>  |                        | \$9,502.38                 |
|   | Helm, Frederick        | \$9,502.38                 |
|   | Edwards, Michael       | \$.00                      |
| <b>Silver Companies</b>                                       |                        | \$9,500.00                 |
|   | Anderson, David        | \$7,000.00                 |
|   | Worrell, Linda         | \$2,500.00                 |
| <b>Voter Registrars Association of VA</b>                     |                        | \$9,277.78                 |
|   | Jordan, R.             | \$9,277.78                 |
|   | Anderson, David        | \$.00                      |
|   | Myers, Joshua          | \$.00                      |
| <b>Patriot Promotions</b>                                     |                        | \$9,238.00                 |
|   | Adams, Theodore        | \$9,238.00                 |
| <b>Sierra Club of Va</b>                                      |                        | \$9,194.21                 |
|   | Tolbert, James (J.R.)  | \$9,194.21                 |
| <b>SHAV (Speech-Language-Hearing Association of Virginia)</b> |                        | \$9,150.00                 |
|   | Bailey, David          | \$9,050.00                 |
|   | Gray, Kimberly         | \$50.00                    |
|   | Pappalardo, Tom        | \$50.00                    |
| <b>The Virginia Creditors' Bar Association</b>                |                        | \$9,123.25                 |
|   | Stephens, R.           | \$9,123.25                 |
| <b>Virginia Association of Community Services Boards</b>      |                        | \$9,068.60                 |
|   | Bowers-Lanier, Rebecca | \$9,068.60                 |
|   | Bergeron, Mary         | \$.00                      |
|   | Faison, Jennifer       | \$.00                      |
| <b>E.I. DuPont De Nemours and Company</b>                     |                        | \$9,050.00                 |
|   | Caldwell, Christopher  | \$9,050.00                 |



# Lobbyist Disclosure Report

## 2010-2011

| Principal  |                      | Total Disclosure<br>Amount |
|--|----------------------|----------------------------|
| <b>Va Sexual and Domestic Violence Action Alliance</b> |                      | \$9,036.54                 |
|  | Gastanaga, Claire    | \$9,036.54                 |
| <b>Timmons Group</b>                                   |                      | \$9,017.03                 |
|  | Woods, Michael       | \$9,017.03                 |
|  | Lewis, Clark         | \$ .00                     |
| <b>Virginia Assembly of Independent Baptists</b>       |                      | \$9,000.00                 |
|  | Aliff, Eddy          | \$5,350.00                 |
|  | Knapp, Jack          | \$3,650.00                 |
| <b>Westminster-Canterbury on Chesapeake Bay</b>        |                      | \$8,964.63                 |
|  | Kemper, Kay          | \$8,964.63                 |
|  | Edwards, Michael     | \$ .00                     |
|  | Helm, Frederick      | \$ .00                     |
|  | Kemper, John-Garrett | \$ .00                     |
|  | Radcliff, Marianne   | \$ .00                     |
| <b>Rolls-Royce North America, Inc.</b>                 |                      | \$8,910.00                 |
|  | Clement, Whittington | \$8,910.00                 |
|  | Abbott, Heidi        | \$ .00                     |
|  | Boykin, Philip       | \$ .00                     |
|  | Louria, Myles        | \$ .00                     |
| <b>Koch Companies Public Sector, LLC</b>               |                      | \$8,893.00                 |
|  | Lloyd, Christopher   | \$8,893.00                 |
| <b>Equality Virginia Advocates</b>                     |                      | \$8,888.71                 |
|  | Gastanaga, Claire    | \$8,888.71                 |
| <b>NA Dulles Real Estate Investor LLC</b>              |                      | \$8,865.00                 |
|  | Clement, Whittington | \$8,865.00                 |
|  | Louria, Myles        | \$ .00                     |
| <b>Northern Va Assoc of Realtors</b>                   |                      | \$8,857.11                 |
|  | Coya, Mary           | \$8,857.11                 |
|  | May, Lisa            | \$ .00                     |
| <b>Fluor</b>   |                      | \$8,813.53                 |
|  | Radcliff, Marianne   | \$8,813.53                 |

# Lobbyist Disclosure Report

## 2010-2011

| Principal   |                       | Total Disclosure<br>Amount |
|---|-----------------------|----------------------------|
| <b>Fairfax County Water Authority</b>                                     |                       | \$8,696.52                 |
|   | Clement, Whittington  | \$8,696.52                 |
|   | Boykin, Philip        | \$.00                      |
|   | Louria, Myles         | \$.00                      |
|   | Raphael, Stuart       | \$.00                      |
| <b>Va Independent Automobile Dealers Assoc</b>                            |                       | \$8,636.36                 |
|   | Boling, David         | \$4,916.00                 |
|   | Keenan, Lois          | \$2,486.62                 |
|   | Iaricci, Peter        | \$1,233.74                 |
| <b>Virginia Early Childhood Foundation</b>                                |                       | \$8,608.99                 |
|   | Grossman, Richard     | \$7,239.80                 |
|   | Kemper, Kay           | \$1,369.19                 |
|   | Edwards, Michael      | \$.00                      |
| <b>Smurfit-Stone Container Corporation</b>                                |                       | \$8,555.00                 |
|   | Duvall, Charles       | \$8,555.00                 |
|   | Gallagher, Dennis     | \$.00                      |
| <b>American College of Obstetrics and Gynecology-Virginia<br/>Section</b> |                       | \$8,550.00                 |
|   | Gerheart, Melanie     | \$8,550.00                 |
| <b>Sprint Corp.</b>   |                       | \$8,514.78                 |
|   | Oakey, Daniel         | \$8,514.78                 |
|   | Anderson, David       | \$.00                      |
|   | Fox, May              | \$.00                      |
|   | Jordan, R.            | \$.00                      |
|   | Myers, Joshua         | \$.00                      |
| <b>City of Chesapeake</b>   |                       | \$8,475.97                 |
|   | D'antonio, Anna       | \$8,475.97                 |
|   | Barnard-Bailey, Wanda | \$.00                      |
|   | Dwarkanath, Amar      | \$.00                      |
|   | Hallman, Ronald       | \$.00                      |
|   | Lindley, Catherine    | \$.00                      |
|   | Martin, Eric          | \$.00                      |
|   | Meyer, Betty          | \$.00                      |
|   | Plumlee, J.           | \$.00                      |
|   | Proctor, Jan          | \$.00                      |
|   | Saunders, Mary        | \$.00                      |

# Lobbyist Disclosure Report

## 2010-2011

| Principal   |                      | Total Disclosure<br>Amount |
|---|----------------------|----------------------------|
|   | Sorey, C.            | \$.00                      |
| <b>Computer &amp; Communications Industry Assoc.</b>  |                      | \$8,433.90                 |
|   | Dime-Adams, Julianna | \$8,433.90                 |
|   | Jones, Petrina       | \$.00                      |
|   | Whyte, Christopher   | \$.00                      |
| <b>Osage Bio Energy</b>   |                      | \$8,427.78                 |
|   | Crockett, Robert     | \$8,427.78                 |
|   | Anderson, David      | \$.00                      |
|   | Jordan, R.           | \$.00                      |
|   | Myers, Joshua        | \$.00                      |
| <b>Virginia Automotive Recyclers Association</b>  |                      | \$8,406.25                 |
|   | Easter, Douglas      | \$8,406.25                 |
|   | Easter, Peter        | \$.00                      |
|   | Howell, Mary         | \$.00                      |
|   | Williams, Jonathan   | \$.00                      |
| <b>Lake Taylor Transitional Care Hospital</b>   |                      | \$8,360.23                 |
|   | Kemper, Kay          | \$8,360.23                 |
|   | Helm, Frederick      | \$.00                      |
| <b>E&amp;C Enterprises, Inc.</b>  |                      | \$8,325.00                 |
|   | Benka, Matthew       | \$8,325.00                 |
|   | Rollison, John       | \$.00                      |
| <b>The Coalition for Fair Electricity Rates (CFER)</b>  |                      | \$8,255.00                 |
|   | Smith, Jeff          | \$8,255.00                 |
| <b>College of William and Mary Foundation</b>   |                      | \$8,165.00                 |
|   | Atkinson, Frank      | \$8,165.00                 |
| <b>George Mason University Foundation</b>   |                      | \$8,142.96                 |
|   | Kneedler, H.         | \$8,142.96                 |
|   | Mullen, Edward       | \$.00                      |
| <b>Professional Insurance Agents Association of Virginia<br/>and the District of Columbia, Inc.</b> |                      | \$8,105.74                 |
|   | Yocom, Dennis        | \$7,526.00                 |
|   | Reamy, Elsie         | \$579.74                   |

# Lobbyist Disclosure Report

## 2010-2011

| Principal  |            | Total Disclosure Amount |
|--|------------|-------------------------|
| <b>Va Assoc of Children's Homes</b>                                  |            | \$8,100.00              |
| Elwood, William  | \$8,100.00 |                         |
| <b>Pediatric Medical Group, P.C.</b>                                 |            | \$8,100.00              |
| Axselle, Ralph   | \$8,100.00 |                         |
| <b>National Association of Insurance &amp; Financial Advisors-VA</b> |            | \$8,100.00              |
| Lacy, Ben  | \$8,050.00 |                         |
| Milsky, Gerald   | \$50.00    |                         |
| <b>Va Assoc of Children's Homes</b>                                  |            | \$8,100.00              |
| Addison, Karin   | \$0.00     |                         |
| <b>Pediatric Medical Group, P.C.</b>                                 |            | \$8,100.00              |
| Hill, Travis   | \$0.00     |                         |
| <b>Davita, Inc.</b>  |            | \$7,960.91              |
| Kemper, John-Garrett   | \$7,960.91 |                         |
| Andrus, Joel   | \$0.00     |                         |
| Helm, Frederick  | \$0.00     |                         |
| <b>LegalZoom.com, Inc.</b>   |            | \$7,920.10              |
| Axselle, Ralph   | \$7,920.10 |                         |
| Payne, Katherine   | \$0.00     |                         |
| <b>Google</b>  |            | \$7,919.47              |
| Rohling, Martin  | \$7,919.47 |                         |
| <b>Johnson Controls, Inc.</b>  |            | \$7,891.00              |
| Lloyd, Christopher   | \$7,891.00 |                         |
| Bryant, L.   | \$0.00     |                         |
| <b>Southeastern Universities Research Assoc.</b>                     |            | \$7,853.00              |
| Kemper, Kay  | \$7,853.00 |                         |
| <b>Cigar Association of Virginia</b>                                 |            | \$7,850.00              |
| Loope, J.  | \$7,850.00 |                         |
| <b>Virginia Sexual and Domestic Violence Action Alliance</b>         |            | \$7,805.62              |
| Boyle, Gena  | \$3,902.81 |                         |
| Hall, Kristine   | \$3,902.81 |                         |

# Lobbyist Disclosure Report

## 2010-2011

| Principal   |            | Total Disclosure<br>Amount |
|---|------------|----------------------------|
| <b>Medical Facilities of America</b>                        |            | \$7,784.70                 |
| Thomas, William   | \$7,784.70 |                            |
| Mullen, Edward  | \$0.00     |                            |
| <b>Virginia Gas Litigation Group</b>                        |            | \$7,777.78                 |
| Crockett, Robert  | \$7,777.78 |                            |
| Jordan, R.  | \$0.00     |                            |
| Roberts, James  | \$0.00     |                            |
| <b>Virginia Military Institute Foundation</b>               |            | \$7,769.00                 |
| Adams, Theodore   | \$7,769.00 |                            |
| <b>Virginia Association of Professional Soil Scientists</b> |            | \$7,750.00                 |
| Seibert, Aimee  | \$7,750.00 |                            |
| Bull, Lauren  | \$0.00     |                            |
| <b>Va Coalition of Latino Organizations</b>                 |            | \$7,666.10                 |
| Gastanaga, Claire   | \$7,666.10 |                            |
| <b>Gates Group Capital Partners</b>                         |            | \$7,650.00                 |
| Dicks, John   | \$7,650.00 |                            |
| <b>Virginia Land Investments</b>                            |            | \$7,650.00                 |
| Atkinson, Frank   | \$7,650.00 |                            |
| <b>MIKE JOHNSON</b>   |            | \$7,650.00                 |
| Bailey, David   | \$7,550.00 |                            |
| Gray, Kimberly  | \$50.00    |                            |
| Pappalardo, Tom   | \$50.00    |                            |
| <b>Gates Group Capital Partners</b>                         |            | \$7,650.00                 |
| Gaston, Susan   | \$0.00     |                            |
| Johnson, Martin   | \$0.00     |                            |
| <b>Virginia Land Investments</b>                            |            | \$7,650.00                 |
| Baynard, Tracy  | \$0.00     |                            |
| Lloyd, Christopher  | \$0.00     |                            |
| <b>Avaya, Inc.</b>  |            | \$7,627.78                 |
| Jordan, R.  | \$7,627.78 |                            |
| Oakey, Daniel   | \$0.00     |                            |

# Lobbyist Disclosure Report

## 2010-2011

| <b>Principal</b>  |            | <b>Total Disclosure Amount</b> |
|---|------------|--------------------------------|
| <b>Southern States Police Benevolent Assoc Inc</b>              |            | \$7,618.14                     |
| McGowan, Sean   | \$7,618.14 |                                |
| <b>Performant</b>   |            | \$7,609.10                     |
| Helm, Frederick   | \$7,609.10 |                                |
| Kemper, John-Garrett  | \$.00      |                                |
| <b>The Petersburg Foundation</b>                                |            | \$7,600.00                     |
| Dicks, John   | \$7,600.00 |                                |
| <b>International Packaged Ice Association</b>                   |            | \$7,600.00                     |
| Lamond, Chris   | \$7,600.00 |                                |
| <b>American Chemistry Council</b>                               |            | \$7,600.00                     |
| Jankowski, J.   | \$7,550.00 |                                |
| <b>Restaurant Assoc of Metropolitan Washington, Inc.</b>        |            | \$7,600.00                     |
| Hoge, Miles   | \$5,050.00 |                                |
| Tate, Mark  | \$2,550.00 |                                |
| <b>American Chemistry Council</b>                               |            | \$7,600.00                     |
| Fisher, Lindsay   | \$50.00    |                                |
| <b>The Petersburg Foundation</b>                                |            | \$7,600.00                     |
| Johnson, Martin   | \$.00      |                                |
| <b>International Packaged Ice Association</b>                   |            | \$7,600.00                     |
| Rosenberg, Andrew   | \$.00      |                                |
| <b>City of Richmond</b>   |            | \$7,599.00                     |
| Wicker, Jennifer  | \$6,037.00 |                                |
| Denslow, Suzette  | \$1,562.00 |                                |
| <b>National Association of Social Workers, Virginia Chapter</b> |            | \$7,595.25                     |
| Seibert, Aimee  | \$6,199.00 |                                |
| Whitehead, D.   | \$1,396.25 |                                |
| Bull, Lauren  | \$.00      |                                |
| Ginther, M.   | \$.00      |                                |
| King, Ralston   | \$.00      |                                |

# Lobbyist Disclosure Report

## 2010-2011

| Principal  |                       | Total Disclosure<br>Amount |
|--|-----------------------|----------------------------|
| <b>Albemarle County Public Schools</b>                 |                       | \$7,569.59                 |
|  | Scott, Mary           | \$7,569.59                 |
| <b>Virginia Chapter, American Planning Association</b> |                       | \$7,552.00                 |
|  | James, L.             | \$7,502.00                 |
|  | Rowland, Susan        | \$50.00                    |
| <b>3M Corporation</b>                                  |                       | \$7,550.00                 |
|  | Radcliff, Marianne    | \$7,550.00                 |
| <b>CGI Technologies and Solutions</b>                  |                       | \$7,539.00                 |
|  | Atkinson, Frank       | \$7,489.00                 |
|  | Thomas, Michael       | \$50.00                    |
|  | Baynard, Tracy        | \$.00                      |
|  | Bowles, Mark          | \$.00                      |
|  | Gould, Melissa        | \$.00                      |
|  | Lloyd, Christopher    | \$.00                      |
|  | Sarfo-Kantanka, Felix | \$.00                      |
| <b>American Petroleum Institute</b>                    |                       | \$7,470.00                 |
|  | Bowles, Mark          | \$4,990.00                 |
|  | Ward, Michael         | \$2,480.00                 |
|  | Gould, Melissa        | \$.00                      |
|  | Horton, Stephen       | \$.00                      |
| <b>Western Refining</b>                                |                       | \$7,464.99                 |
|  | Kemper, John-Garrett  | \$7,464.99                 |
| <b>Virginia State Reading Association</b>              |                       | \$7,452.00                 |
|  | Seward, Troilen       | \$7,452.00                 |
| <b>Va Assoc of Nurse Anesthetists</b>                  |                       | \$7,383.00                 |
|  | Satterlund, Michele   | \$7,383.00                 |
| <b>Henrico County Public Schools</b>                   |                       | \$7,347.51                 |
|  | Lammay, Beverly       | \$7,347.51                 |
| <b>Va Financial Services Assoc</b>                     |                       | \$7,290.00                 |
|  | Smith, Jeff           | \$6,080.00                 |
|  | Smith, Jeff           | \$1,210.00                 |
| <b>Prevent Child Abuse Virginia</b>                    |                       | \$7,285.83                 |

# Lobbyist Disclosure Report

## 2010-2011

| Principal                                    |                      | Total Disclosure<br>Amount |
|--|----------------------|----------------------------|
|  | Grossman, Richard    | \$7,285.83                 |
|  | Schuchert, Johanna   | \$.00                      |
| <b>IBM</b>                                   |                      | \$7,185.00                 |
|  | Johnson, W.          | \$7,185.00                 |
|  | Duvall, Charles      | \$.00                      |
| <b>Jewell Resources</b>                      |                      | \$7,172.55                 |
|  | Keen, James          | \$7,122.55                 |
|  | Prater, Michael      | \$50.00                    |
| <b>DuPont Fabros Technology, Inc.</b>        |                      | \$7,156.31                 |
|  | Clement, Whittington | \$7,156.31                 |
|  | Boykin, Philip       | \$.00                      |
|  | Louria, Myles        | \$.00                      |
|  | Rowe, William        | \$.00                      |
| <b>Washington Regional Alcohol Program</b>   |                      | \$7,148.17                 |
|  | Erickson, Kurt       | \$7,148.17                 |
| <b>National Vision, Inc.</b>                 |                      | \$7,114.40                 |
|  | Kneedler, H.         | \$7,114.40                 |
|  | Mullen, Edward       | \$.00                      |
| <b>Va Assoc of Chain Drug Stores</b>         |                      | \$7,107.00                 |
|  | Hyers, Kemper        | \$7,107.00                 |
| <b>Environmental Systems Products</b>        |                      | \$7,100.00                 |
|  | Macaulay, Alexander  | \$7,100.00                 |
|  | Satterlund, Michele  | \$.00                      |
| <b>Transfield Services</b>                   |                      | \$7,050.00                 |
|  | Radcliff, Marianne   | \$7,050.00                 |
| <b>City of Manassas</b>                      |                      | \$7,050.00                 |
|  | Dick, Thomas         | \$7,050.00                 |
| <b>Virginia Charitable Bingo Association</b> |                      | \$6,825.00                 |
|  | Benka, Matthew       | \$6,825.00                 |
| <b>American Lung Association in Virginia</b> |                      | \$6,821.65                 |
|  | Williams, Kimberly   | \$6,821.65                 |



# Lobbyist Disclosure Report

## 2010-2011

| Principal                                      |                      | Total Disclosure<br>Amount |
|--|----------------------|----------------------------|
| <b>Phone US</b>                                |                      | \$6,805.00                 |
|  | Johnson, W.          | \$6,805.00                 |
|  | Duvall, Charles      | \$.00                      |
| <b>Anthem Blue Cross and Blue Shield</b>       |                      | \$6,750.00                 |
|  | Baratta, Robert      | \$2,500.00                 |
|  | Guthridge, Charles   | \$2,250.00                 |
|  | Guthridge, J.D.      | \$2,000.00                 |
|  | Shinn, Robert        | \$.00                      |
| <b>Entertainment Software Assoc</b>            |                      | \$6,743.36                 |
|  | Clement, Whittington | \$6,743.36                 |
|  | Louria, Myles        | \$.00                      |
| <b>Longwood University Foundation</b>          |                      | \$6,717.49                 |
|  | Radcliff, Marianne   | \$6,717.49                 |
|  | Kemper, John-Garrett | \$.00                      |
|  | Kemper, Kay          | \$.00                      |
| <b>JPMorgan Chase Bank, N.A.</b>               |                      | \$6,684.66                 |
|  | Dendy, H.            | \$6,684.66                 |
|  | Abraham, Philip      | \$.00                      |
|  | Dime-Adams, Julianna | \$.00                      |
|  | Whyte, Christopher   | \$.00                      |
| <b>George Washington Regional Commission</b>   |                      | \$6,669.00                 |
|  | James, L.            | \$6,669.00                 |
| <b>Hampton Roads Realtors Assoc, Inc</b>       |                      | \$6,628.40                 |
|  | Stork, Barrett       | \$6,628.40                 |
| <b>County of Greenville</b>                    |                      | \$6,600.00                 |
|  | Woods, Michael       | \$6,600.00                 |
| <b>Virginia College of Emergency Physcians</b> |                      | \$6,600.00                 |
|  | Seibert, Aimee       | \$6,600.00                 |
| <b>County of Greenville</b>                    |                      | \$6,600.00                 |
|  | Lewis, Clark         | \$.00                      |
| <b>Virginia College of Emergency Physcians</b> |                      | \$6,600.00                 |

# Lobbyist Disclosure Report

## 2010-2011

| Principal   |                     | Total Disclosure<br>Amount |
|---|---------------------|----------------------------|
|   | Ginther, M.         | \$ .00                     |
| <b>Correctional Vendors Association</b>                             |                     | \$6,561.98                 |
|   | Klinge, J.          | \$6,561.98                 |
| <b>Associations, Inc.</b>   |                     | \$6,557.00                 |
|   | Adams, Theodore     | \$6,557.00                 |
| <b>Va Assoc of Real Estate Inspectors</b>                           |                     | \$6,556.66                 |
|   | Singer, Mark        | \$6,556.66                 |
| <b>Va Motorcycle Dealers Assoc</b>                                  |                     | \$6,542.02                 |
|   | Finley, Charles     | \$6,542.02                 |
| <b>Association of Community Based Service Providers<br/>(ACBSP)</b> |                     | \$6,536.00                 |
|   | Johnson, W.         | \$6,536.00                 |
|   | Cox, Tyler          | \$ .00                     |
|   | Duvall, Charles     | \$ .00                     |
| <b>Coventry First</b>   |                     | \$6,515.00                 |
|   | Lloyd, Christopher  | \$6,515.00                 |
|   | Liberty, Susan      | \$ .00                     |
| <b>VIRGINIA21</b>   |                     | \$6,500.00                 |
|   | Kramer, Tom         | \$6,500.00                 |
|   | Tyler, Brittany     | \$ .00                     |
| <b>Virginia Council of Nurse Practitioners</b>                      |                     | \$6,492.00                 |
|   | Satterlund, Michele | \$6,492.00                 |
|   | Jamerson, Hunter    | \$ .00                     |
| <b>Rappahannock Regional Jail Authority</b>                         |                     | \$6,486.00                 |
|   | Hefty, William      | \$3,243.00                 |
|   | Wiley, Roger        | \$3,243.00                 |
| <b>Mountain States Health Alliance</b>                              |                     | \$6,472.00                 |
|   | Nolen, Christopher  | \$6,472.00                 |
|   | Kilgore, Jerry      | \$ .00                     |
| <b>Progressive Insurance</b>  |                     | \$6,329.01                 |
|   | Kneedler, H.        | \$6,329.01                 |

# Lobbyist Disclosure Report

## 2010-2011

| Principal  |                     | Total Disclosure Amount |
|--|---------------------|-------------------------|
|  | Mullen, Edward      | \$ .00                  |
| <b>ARAMARK</b>                                   |                     | \$6,300.00              |
|  | Holman, Mark        | \$6,300.00              |
| <b>International Paper</b>                       |                     | \$6,250.00              |
|  | Johnson, W.         | \$6,250.00              |
| <b>Forethought Federal Savings Bank</b>          |                     | \$6,248.00              |
|  | Lacy, Ben           | \$6,248.00              |
| <b>Va Utility and Heavy Contractors Council</b>  |                     | \$6,241.66              |
|  | Singer, Mark        | \$6,241.66              |
| <b>Va Assoc of Regional Jails</b>                |                     | \$6,199.45              |
|  | Radcliff, Marianne  | \$6,199.45              |
|  | Edwards, Michael    | \$ .00                  |
|  | Helm, Frederick     | \$ .00                  |
| <b>Virginia Association of Marine Industries</b> |                     | \$6,185.00              |
|  | Easter, Douglas     | \$6,185.00              |
|  | Easter, Peter       | \$ .00                  |
|  | Howell, Mary        | \$ .00                  |
|  | Williams, Jonathan  | \$ .00                  |
| <b>RSW Regional Jail Authority</b>               |                     | \$6,150.00              |
|  | Gore, Jeffrey       | \$2,050.00              |
|  | Hefty, William      | \$2,050.00              |
|  | Wiley, Roger        | \$2,050.00              |
| <b>Check Into Cash, Inc.</b>                     |                     | \$6,120.40              |
|  | Baratta, Robert     | \$5,740.52              |
|  | Gonzalez, Beatriz   | \$379.88                |
| <b>Connections Academy</b>                       |                     | \$6,110.00              |
|  | Saxman, Chris       | \$6,110.00              |
| <b>Johnson &amp; Johnson</b>                     |                     | \$6,100.00              |
|  | Macaulay, Alexander | \$6,100.00              |
| <b>Blue Ridge Regional Jail Authority</b>        |                     | \$6,100.00              |
|  | Hefty, William      | \$3,050.00              |

# Lobbyist Disclosure Report

## 2010-2011

| Principal   |                      | Total Disclosure<br>Amount |
|---|----------------------|----------------------------|
|   | Wiley, Roger         | \$3,050.00                 |
| <b>Johnson &amp; Johnson</b>                                    |                      | \$6,100.00                 |
|   | Jamerson, Hunter     | \$.00                      |
| <b>Dell, Inc.</b>   |                      | \$6,094.78                 |
|   | Oakey, Daniel        | \$6,094.78                 |
| <b>Virginia Oncology Associates</b>                             |                      | \$6,075.88                 |
|   | Kemper, Kay          | \$6,075.88                 |
|   | Andrus, Joel         | \$.00                      |
|   | Kemper, John-Garrett | \$.00                      |
| <b>Va Pharmacists Assoc</b>                                     |                      | \$6,050.00                 |
|   | Pickral, James       | \$6,050.00                 |
| <b>Virginia Academy of School Psychologists</b>                 |                      | \$6,050.00                 |
|   | Seward, Troilen      | \$6,050.00                 |
| <b>Virginia Automatic Merchandising Association</b>             |                      | \$6,020.00                 |
|   | Smith, Jeff          | \$4,760.00                 |
|   | Smith, Jeff          | \$1,260.00                 |
| <b>Va Association For Early Childhood Education Inc.</b>        |                      | \$6,000.00                 |
|   | Spanos, Christopher  | \$6,000.00                 |
| <b>Virginia Girl Scout Legislative Coalition</b>                |                      | \$6,000.00                 |
|   | Bailey, David        | \$5,950.00                 |
|   | Gray, Kimberly       | \$50.00                    |
| <b>Jewish Community Relations Council of Greater Washington</b> |                      | \$5,950.00                 |
|   | Seibert, Aimee       | \$5,950.00                 |
| <b>Virginia Propane Gas Association</b>                         |                      | \$5,912.50                 |
|   | Easter, Douglas      | \$5,912.50                 |
|   | Easter, Peter        | \$.00                      |
|   | Howell, Mary         | \$.00                      |
|   | Williams, Jonathan   | \$.00                      |
| <b>Hilton Worldwide, Inc</b>                                    |                      | \$5,893.00                 |
|   | Lloyd, Christopher   | \$5,893.00                 |

# Lobbyist Disclosure Report

## 2010-2011

| Principal                                    |                    | Total Disclosure Amount |
|--|--------------------|-------------------------|
|  | Baynard, Tracy     | \$ .00                  |
| <b>Va Forestry Assoc</b>                     |                    | \$5,890.76              |
|  | Howe, Paul         | \$5,890.76              |
| <b>Settlers Life Insurance Company</b>       |                    | \$5,875.70              |
|  | Lacy, Ben          | \$5,875.70              |
| <b>Virginia Goodwill Network</b>             |                    | \$5,857.50              |
|  | James, L.          | \$5,857.50              |
| <b>Rockingham County</b>                     |                    | \$5,845.00              |
|  | Nolen, Christopher | \$5,845.00              |
| <b>Fluor Corporation</b>                     |                    | \$5,844.70              |
|  | Thomas, William    | \$5,844.70              |
| <b>Meadwestvaco Corp.</b>                    |                    | \$5,830.73              |
|  | Abbott, Heidi      | \$5,396.26              |
|  | Sherman, Roger     | \$434.47                |
|  | Boykin, Philip     | \$ .00                  |
| <b>Va Coalition for Open Government</b>      |                    | \$5,801.58              |
|  | Rhyne, Megan       | \$5,801.58              |
| <b>Va Beach Volunteer Rescue Squad, Inc.</b> |                    | \$5,757.70              |
|  | Croshaw, Glenn     | \$5,757.70              |
| <b>Psychiatric Society of Va</b>             |                    | \$5,701.20              |
|  | Whitehead, D.      | \$5,701.20              |
| <b>Anthem Blue Cross Blue Shield</b>         |                    | \$5,690.00              |
|  | Pratt, Mark        | \$5,690.00              |
| <b>Cintra</b>                                |                    | \$5,575.00              |
|  | Benka, Matthew     | \$5,575.00              |
| <b>Bank of America, NA</b>                   |                    | \$5,564.30              |
|  | Hobbs, Kelly       | \$5,564.30              |
| <b>Accenture</b>                             |                    | \$5,550.00              |
|  | Kerr, Anne         | \$5,550.00              |

# Lobbyist Disclosure Report

## 2010-2011

| Principal  |                      | Total Disclosure<br>Amount |
|--|----------------------|----------------------------|
| <b>Va Business Council</b>                                       |                      | \$5,549.28                 |
|  | Williams, Mindy      | \$5,549.28                 |
|  | Carlin, Michael      | \$.00                      |
| <b>Va Society for Clinical Social Work, Inc</b>                  |                      | \$5,500.00                 |
|  | Spanos, Christopher  | \$5,500.00                 |
| <b>Virginia Association of Community Managers, Inc.</b>          |                      | \$5,491.86                 |
|  | Rust, John           | \$5,491.86                 |
| <b>Chesapeake Bay Bridge and Tunnel District</b>                 |                      | \$5,445.00                 |
|  | Croshaw, Glenn       | \$5,445.00                 |
| <b>Advantage Capital Management Corporation</b>                  |                      | \$5,424.70                 |
|  | Craver, Jeff         | \$5,424.70                 |
| <b>Citizens for A Fort Monroe National Park</b>                  |                      | \$5,357.50                 |
|  | Clement, Whittington | \$5,357.50                 |
|  | Boykin, Philip       | \$.00                      |
| <b>Va Assoc for Marriage and Family Therapy</b>                  |                      | \$5,350.00                 |
|  | Bailey, David        | \$5,300.00                 |
| <b>Virginia Association for Career &amp; Technical Education</b> |                      | \$5,350.00                 |
|  | Bailey, David        | \$5,300.00                 |
| <b>Va Assoc for Marriage and Family Therapy</b>                  |                      | \$5,350.00                 |
|  | Atwood, Bonnie       | \$50.00                    |
| <b>Virginia Association for Career &amp; Technical Education</b> |                      | \$5,350.00                 |
|  | Gray, Kimberly       | \$50.00                    |
| <b>Old Dominion Committee for Fair Utility Rates</b>             |                      | \$5,304.00                 |
|  | Petrini, Edward      | \$5,304.00                 |
|  | Monacell, Louis      | \$.00                      |
| <b>American Express Company</b>                                  |                      | \$5,300.00                 |
|  | Kerr, Anne           | \$5,300.00                 |
|  | Palmore, Fred        | \$.00                      |
| <b>Voices for Virginia's Children</b>                            |                      | \$5,281.49                 |

# Lobbyist Disclosure Report

## 2010-2011

| Principal  |                      | Total Disclosure<br>Amount |
|--|----------------------|----------------------------|
|  | Stewart, Mary        | \$2,045.56                 |
|  | Crowe, Margaret      | \$1,073.50                 |
|  | Seibert, Aimee       | \$1,050.00                 |
|  | Rasmussen, Ann       | \$472.15                   |
|  | Morgan, John         | \$376.78                   |
|  | Cleary, Hayley       | \$263.50                   |
| <b>Loudoun County Chamber of Commerce</b>                    |                      | <b>\$5,274.19</b>          |
|  | Williams, Mindy      | \$5,274.19                 |
| <b>Dulles Regional Chamber of Commerce</b>                   |                      | <b>\$5,274.19</b>          |
|  | Williams, Mindy      | \$5,274.19                 |
| <b>Greater Reston Chamber of Commerce</b>                    |                      | <b>\$5,274.19</b>          |
|  | Williams, Mindy      | \$5,274.19                 |
| <b>Loudoun County Chamber of Commerce</b>                    |                      | <b>\$5,274.19</b>          |
|  | Carlin, Michael      | \$.00                      |
| <b>Dulles Regional Chamber of Commerce</b>                   |                      | <b>\$5,274.19</b>          |
|  | Carlin, Michael      | \$.00                      |
| <b>Greater Reston Chamber of Commerce</b>                    |                      | <b>\$5,274.19</b>          |
|  | Carlin, Michael      | \$.00                      |
| <b>AgNutrients</b>   |                      | <b>\$5,227.78</b>          |
|  | Crockett, Robert     | \$5,227.78                 |
| <b>WorkDay</b>   |                      | <b>\$5,227.78</b>          |
|  | Jordan, R.           | \$5,227.78                 |
| <b>AgNutrients</b>   |                      | <b>\$5,227.78</b>          |
|  | Myers, Joshua        | \$.00                      |
| <b>WorkDay</b>   |                      | <b>\$5,227.78</b>          |
|  | Roberts, James       | \$.00                      |
| <b>Consumer Data Industry Assoc.</b>                         |                      | <b>\$5,224.15</b>          |
|  | Kemper, John-Garrett | \$5,224.15                 |
|  | Helm, Frederick      | \$.00                      |
| <b>National Alliance on Mental Illness--Virginia Chapter</b> |                      | <b>\$5,222.67</b>          |

# Lobbyist Disclosure Report

## 2010-2011

| Principal   |                     | Total Disclosure<br>Amount |
|---|---------------------|----------------------------|
|   | Signer, Mira        | \$3,906.00                 |
|   | Macaulay, Alexander | \$1,316.67                 |
| <b>The Middle Peninsula Planning District Commission</b>      |                     | \$5,200.00                 |
|   | Pruitt, Bill        | \$5,200.00                 |
| <b>Virginia Petroleum Convenience and Grocery Association</b> |                     | \$5,174.50                 |
|   | O'Connor, Michael   | \$5,174.50                 |
| <b>Gilbane Development Company</b>                            |                     | \$5,157.50                 |
|   | Helm, Frederick     | \$5,157.50                 |
| <b>Children's National Medical Center</b>                     |                     | \$5,150.00                 |
|   | Seibert, Aimee      | \$5,150.00                 |
|   | King, Ralston       | \$.00                      |
|   | Whitehead, D.       | \$.00                      |
| <b>RAI Services Company</b>                                   |                     | \$5,149.58                 |
|   | Pearson, Steven     | \$5,149.58                 |
| <b>Virginia Orthopedic Society</b>                            |                     | \$5,128.58                 |
|   | Whitehead, D.       | \$5,128.58                 |
| <b>Va Retired Teachers Association</b>                        |                     | \$5,128.00                 |
|   | Atwood, Bonnie      | \$5,128.00                 |
| <b>Magellan Health Services, Inc</b>                          |                     | \$5,100.00                 |
|   | James, Anna         | \$5,100.00                 |
| <b>Va Coalition of Private Provider Associations (vcoppa)</b> |                     | \$5,100.00                 |
|   | Elwood, William     | \$5,100.00                 |
| <b>Virginia Cares, Inc.</b>                                   |                     | \$5,100.00                 |
|   | Axselle, Ralph      | \$5,100.00                 |
| <b>March of Dimes, Virginia Chapter</b>                       |                     | \$5,100.00                 |
|   | Elwood, William     | \$5,100.00                 |
| <b>Intrinergy</b>   |                     | \$5,100.00                 |
|   | Ginther, M.         | \$5,100.00                 |



# Lobbyist Disclosure Report

## 2010-2011

| Principal   |                    | Total Disclosure<br>Amount |
|---|--------------------|----------------------------|
| <b>Patten Wornom Hatten &amp; Diamonstein, LC</b>             |                    | \$5,100.00                 |
|   | Diamonstein, Alan  | \$5,100.00                 |
| <b>Smith Electric Vehicles US Corp.</b>                       |                    | \$5,100.00                 |
|   | Hutcheson, Kenneth | \$5,100.00                 |
| <b>Meherrin River Regional Jail Authority</b>                 |                    | \$5,100.00                 |
|   | Gore, Jeffrey      | \$2,550.00                 |
|   | Hefty, William     | \$2,550.00                 |
| <b>Magellan Health Services, Inc</b>                          |                    | \$5,100.00                 |
|   | Kerr, Anne         | \$.00                      |
| <b>Va Coalition of Private Provider Associations (vcoppa)</b> |                    | \$5,100.00                 |
|   | Stanley, Matthew   | \$.00                      |
| <b>Virginia Cares, Inc.</b>                                   |                    | \$5,100.00                 |
|   | Hill, Travis       | \$.00                      |
| <b>March of Dimes, Virginia Chapter</b>                       |                    | \$5,100.00                 |
|   | Addison, Karin     | \$.00                      |
| <b>Intrinergy</b>   |                    | \$5,100.00                 |
|   | Seibert, Aimee     | \$.00                      |
| <b>Patten Wornom Hatten &amp; Diamonstein, LC</b>             |                    | \$5,100.00                 |
|   | Bateman, Laura     | \$.00                      |
| <b>Smith Electric Vehicles US Corp.</b>                       |                    | \$5,100.00                 |
|   | Axselle, Ralph     | \$.00                      |
| <b>Wade Garnett, President</b>                                |                    | \$5,080.00                 |
|   | Duckett, Robert    | \$5,080.00                 |
| <b>Va Assoc of Centers for Independent Living</b>             |                    | \$5,070.00                 |
|   | Hollowell, Maureen | \$5,070.00                 |
| <b>Adams Outdoor Advertising</b>                              |                    | \$5,050.00                 |
|   | Dicks, John        | \$5,050.00                 |
| <b>Virginia Dental Hygienists Association</b>                 |                    | \$5,050.00                 |
|   | Graham, Hilton     | \$5,050.00                 |

# Lobbyist Disclosure Report

## 2010-2011

| Principal  |                       | Total Disclosure<br>Amount |
|--|-----------------------|----------------------------|
| <b>Dodson Bros. Exterminating Co., Inc.</b>                    |                       | \$5,050.00                 |
|  | Bieber, Craig         | \$5,050.00                 |
| <b>Smart Start</b>   |                       | \$5,010.00                 |
|  | Adams, Theodore       | \$5,010.00                 |
|  | Bowles, Mark          | \$.00                      |
|  | Sarfo-Kantanka, Felix | \$.00                      |
| <b>Virginia Society of Eye Physicians &amp; Surgeons</b>       |                       | \$4,864.63                 |
|  | Whitehead, D.         | \$4,864.63                 |
| <b>Civil War Preservation Trust</b>                            |                       | \$4,850.00                 |
|  | Macaulay, Alexander   | \$4,850.00                 |
| <b>Virginia Community Action Partnership</b>                   |                       | \$4,829.43                 |
|  | Helm, Frederick       | \$4,829.43                 |
|  | Edwards, Michael      | \$.00                      |
| <b>Virginia Drug Court Association</b>                         |                       | \$4,727.78                 |
|  | Jordan, R.            | \$4,727.78                 |
|  | Myers, Joshua         | \$.00                      |
| <b>Investors Heritage Life Insurance Company</b>               |                       | \$4,657.86                 |
|  | Lacy, Ben             | \$4,657.86                 |
| <b>Medco</b>   |                       | \$4,650.00                 |
|  | Baratta, Robert       | \$4,550.00                 |
|  | Jones, Joy            | \$50.00                    |
|  | Vehorn, Andrew        | \$50.00                    |
| <b>National Guardian Life Insurance Company</b>                |                       | \$4,645.02                 |
|  | Lacy, Ben             | \$4,645.02                 |
| <b>Roanoke County</b>  |                       | \$4,632.50                 |
|  | James, L.             | \$4,632.50                 |
| <b>Pamunkey Regional Jail</b>                                  |                       | \$4,600.00                 |
|  | Hefty, William        | \$2,300.00                 |
|  | Wiley, Roger          | \$2,300.00                 |
| <b>Virginia Manufactured &amp; Modular Housing Association</b> |                       | \$4,571.23                 |

# Lobbyist Disclosure Report

## 2010-2011

| Principal                                    |                      | Total Disclosure Amount |
|--|----------------------|-------------------------|
|  | Craddock, Tyler      | \$4,571.23              |
|  | Thorup, Alex         | \$ .00                  |
| <b>Planned Parenthood Advocates of Va</b>    |                      | \$4,550.00              |
|  | Honke, Jessica       | \$4,550.00              |
| <b>Henry County</b>                          |                      | \$4,550.00              |
|  | Clement, Whittington | \$4,550.00              |
| <b>Macerich</b>                              |                      | \$4,549.28              |
|  | Williams, Mindy      | \$4,549.28              |
| <b>American Medical Response</b>             |                      | \$4,549.28              |
|  | Williams, Mindy      | \$4,549.28              |
| <b>Macerich</b>                              |                      | \$4,549.28              |
|  | Carlin, Michael      | \$ .00                  |
| <b>American Medical Response</b>             |                      | \$4,549.28              |
|  | Carlin, Michael      | \$ .00                  |
| <b>The County of Hanover, Virginia</b>       |                      | \$4,536.61              |
|  | Rives, Sterling      | \$4,536.61              |
|  | Walter, Dennis       | \$ .00                  |
| <b>Full Circle Solutions, Inc.</b>           |                      | \$4,535.00              |
|  | Wallmeyer, August    | \$4,535.00              |
| <b>Virginia Professional Educators</b>       |                      | \$4,528.79              |
|  | Szewczyk, John       | \$4,528.79              |
| <b>Hewlett-Packard Company</b>               |                      | \$4,527.75              |
|  | Whyte, Christopher   | \$4,527.75              |
| <b>Virginia Taxicab Association</b>          |                      | \$4,515.00              |
|  | Duvall, Charles      | \$4,515.00              |
|  | Gallagher, Dennis    | \$ .00                  |
| <b>Infrastructure Corporation of America</b> |                      | \$4,499.00              |
|  | Lloyd, Christopher   | \$3,399.00              |
|  | Woods, Michael       | \$1,100.00              |
|  | Lewis, Clark         | \$ .00                  |

# Lobbyist Disclosure Report

## 2010-2011

| Principal   | Total Disclosure Amount |
|---|-------------------------|
| <b>Virginia Seafood Council</b>                                 | \$4,470.00              |
| Smith, Jeff   | \$4,010.00              |
| Smith, Jeff   | \$460.00                |
| <b>Columbian Mutual Life/Columbian Life Insurance Companies</b> | \$4,429.10              |
| Lacy, Ben   | \$4,429.10              |
| <b>Peumansend Creek Regional Jail Authority</b>                 | \$4,426.00              |
| Hefty, William  | \$2,213.00              |
| Wiley, Roger  | \$2,213.00              |
| <b>Homesteaders Life Company</b>                                | \$4,407.82              |
| Lacy, Ben   | \$4,407.82              |
| <b>Albermarle Charlottesville Regional Jail Authority</b>       | \$4,390.00              |
| Hefty, William  | \$2,195.00              |
| Wiley, Roger  | \$2,195.00              |
| <b>Novartis Pharmaceuticals</b>                                 | \$4,367.00              |
| Frye, Neely   | \$2,317.00              |
| Kerr, Anne  | \$2,050.00              |
| <b>Virginia United Methodist Homes, Inc.</b>                    | \$4,365.30              |
| Spotts, Meade   | \$4,365.30              |
| Schroeder, L.   | \$.00                   |
| <b>Smithfield Foods, Inc.</b>                                   | \$4,334.70              |
| Thomas, William   | \$4,134.70              |
| Atkinson, Frank   | \$200.00                |
| Britt, Jeffrey  | \$.00                   |
| Gould, Melissa  | \$.00                   |
| Horton, Stephen   | \$.00                   |
| Kneedler, H.  | \$.00                   |
| Mullen, Edward  | \$.00                   |
| <b>Forethought Life Insurance Company</b>                       | \$4,327.12              |
| Lacy, Ben   | \$4,327.12              |
| <b>County of York, Virginia</b>                                 | \$4,292.56              |
| Barnett, James  | \$2,700.00              |

# Lobbyist Disclosure Report

## 2010-2011

| Principal   |                    | Total Disclosure<br>Amount |
|---|--------------------|----------------------------|
|   | Smith, Anne        | \$1,592.56                 |
| <b>Virginia Production Alliance</b>                         |                    | \$4,277.78                 |
|   | Myers, Joshua      | \$4,227.78                 |
|   | Stroud, Terry      | \$50.00                    |
|   | Havard, Kristian   | \$.00                      |
| <b>National Interlock Systems, Inc.</b>                     |                    | \$4,260.00                 |
|   | Nolen, Christopher | \$4,260.00                 |
| <b>The Lamar Company, LLC</b>                               |                    | \$4,225.00                 |
|   | Woods, Michael     | \$4,225.00                 |
|   | Lewis, Clark       | \$.00                      |
| <b>American Coalition of Clean Coal Electricity (ACCCE)</b> |                    | \$4,216.67                 |
|   | Hudson, Tommy      | \$4,216.67                 |
|   | Heard, John        | \$.00                      |
| <b>McLane Company, Inc.</b>                                 |                    | \$4,105.50                 |
|   | Lisk, Thomas       | \$4,105.50                 |
| <b>Erickson Retirement Communities</b>                      |                    | \$4,100.00                 |
|   | Axselle, Ralph     | \$4,100.00                 |
| <b>PO River Water and Sewer Company</b>                     |                    | \$4,100.00                 |
|   | Woods, Michael     | \$4,100.00                 |
| <b>American International Insurance Group</b>               |                    | \$4,100.00                 |
|   | Murphy, George     | \$3,050.00                 |
| <b>Middle Peninsula Regional Jail Authority</b>             |                    | \$4,100.00                 |
|   | Hefty, William     | \$2,050.00                 |
|   | Wiley, Roger       | \$2,050.00                 |
| <b>American International Insurance Group</b>               |                    | \$4,100.00                 |
|   | Crump, Bill        | \$1,050.00                 |
| <b>Erickson Retirement Communities</b>                      |                    | \$4,100.00                 |
|   | Hill, Travis       | \$.00                      |
| <b>PO River Water and Sewer Company</b>                     |                    | \$4,100.00                 |
|   | Kerr, Anne         | \$.00                      |

# Lobbyist Disclosure Report

## 2010-2011

| Principal   |                      | Total Disclosure<br>Amount |
|---|----------------------|----------------------------|
| <b>Community Health Systems Professional Services Corporation</b> |                      | \$4,075.00                 |
|   | Johnson, W.          | \$4,075.00                 |
| <b>Atlantic Coast Life Insurance Co.</b>                          |                      | \$4,068.12                 |
|   | Lacy, Ben            | \$4,068.12                 |
| <b>Va Nurses Assoc</b>  |                      | \$4,050.00                 |
|   | Pickral, James       | \$4,050.00                 |
| <b>Virginia Association of Adult &amp; Continuing Education</b>   |                      | \$4,050.00                 |
|   | Seward, Troilen      | \$4,050.00                 |
| <b>East Coast Brokers and Packers, Inc.</b>                       |                      | \$4,050.00                 |
|   | Hill, Travis         | \$4,050.00                 |
| <b>Lincoln Heritage Life Insurance Company</b>                    |                      | \$4,041.52                 |
|   | Lacy, Ben            | \$4,041.52                 |
| <b>Richmond Ambulance Authority</b>                               |                      | \$4,000.00                 |
|   | Axselle, Ralph       | \$4,000.00                 |
| <b>Thompson &amp; Litton</b>                                      |                      | \$4,000.00                 |
|   | Bailey, David        | \$3,900.00                 |
|   | Gray, Kimberly       | \$50.00                    |
|   | Pappalardo, Tom      | \$50.00                    |
| <b>Richmond Ambulance Authority</b>                               |                      | \$4,000.00                 |
|   | Hill, Travis         | \$.00                      |
| <b>Virginia Utility &amp; Heavy Contractors Council</b>           |                      | \$3,991.25                 |
|   | Clement, Whittington | \$3,991.25                 |
|   | Louria, Myles        | \$.00                      |
| <b>Project Discovery, Inc.</b>                                    |                      | \$3,926.45                 |
|   | Helm, Frederick      | \$3,926.45                 |
|   | Edwards, Michael     | \$.00                      |
| <b>Jewell Smokeless Coal</b>                                      |                      | \$3,907.00                 |
|   | Dendy, H.            | \$3,907.00                 |
|   | Jones, Petrina       | \$.00                      |

# Lobbyist Disclosure Report

## 2010-2011

| Principal  |                      | Total Disclosure<br>Amount |
|--|----------------------|----------------------------|
| <b>The Organization of Virginia Homeschoolers</b>    |                      | \$3,900.00                 |
|  | Price, Scott         | \$3,800.00                 |
|  | Land, Celeste        | \$50.00                    |
|  | Mort, Parrish        | \$50.00                    |
| <b>Southland National Insurance Corporation</b>      |                      | \$3,887.92                 |
|  | Lacy, Ben            | \$3,887.92                 |
| <b>Ripley's Believe It Or Not</b>                    |                      | \$3,871.00                 |
|  | Hutcheson, Kenneth   | \$3,871.00                 |
| <b>Atlantic Shores Cooperative Association, Inc.</b> |                      | \$3,854.80                 |
|  | Croshaw, Glenn       | \$3,804.80                 |
|  | Kemper, John-Garrett | \$50.00                    |
| <b>Region Seven Superintendents of Va</b>            |                      | \$3,850.00                 |
|  | Wise, Lilla          | \$3,850.00                 |
| <b>Virginia Academy of Family Physicians</b>         |                      | \$3,849.00                 |
|  | Ginther, M.          | \$3,849.00                 |
|  | Seibert, Aimee       | \$.00                      |
| <b>City of Portsmouth, Va</b>                        |                      | \$3,826.00                 |
|  | Dendy, H.            | \$3,826.00                 |
|  | Grossman, Richard    | \$.00                      |
|  | Whyte, Christopher   | \$.00                      |
| <b>Comcast Cable</b>                                 |                      | \$3,825.00                 |
|  | Johnson, W.          | \$3,825.00                 |
| <b>Va Assoc of Volunteer Rescue Squads, Inc.</b>     |                      | \$3,800.00                 |
|  | Rhodes, R.           | \$3,800.00                 |
| <b>Home Depot</b>                                    |                      | \$3,800.00                 |
|  | Benedetti, Matthew   | \$3,800.00                 |
| <b>Toll Road Investors Partnership Ii, L.P.</b>      |                      | \$3,731.60                 |
|  | Clement, Whittington | \$3,731.60                 |
|  | Louria, Myles        | \$.00                      |
| <b>Acupuncture Society of Virginia</b>               |                      | \$3,650.00                 |

# Lobbyist Disclosure Report

## 2010-2011

| Principal                                    |                    | Total Disclosure Amount |
|--|--------------------|-------------------------|
|  | Stanley, Matthew   | \$3,650.00              |
| <b>GCT Global Container Terminals, Inc.</b>  |                    | \$3,650.00              |
|  | Woods, Michael     | \$3,600.00              |
| <b>C.L. Ritter Lumber Company, Inc.</b>      |                    | \$3,650.00              |
|  | Bailey, David      | \$3,550.00              |
| <b>GCT Global Container Terminals, Inc.</b>  |                    | \$3,650.00              |
|  | Hutcheson, Kenneth | \$50.00                 |
| <b>C.L. Ritter Lumber Company, Inc.</b>      |                    | \$3,650.00              |
|  | Gray, Kimberly     | \$50.00                 |
|  | Pappalardo, Tom    | \$50.00                 |
| <b>GCT Global Container Terminals, Inc.</b>  |                    | \$3,650.00              |
|  | Lewis, Clark       | \$ .00                  |
| <b>Virginia Interactive, Inc.</b>            |                    | \$3,600.00              |
|  | Jones, Robert      | \$3,600.00              |
|  | Cushing, Patrick   | \$ .00                  |
| <b>Old Mill Power Company</b>                |                    | \$3,594.00              |
|  | King, Michel       | \$3,594.00              |
| <b>King Pharmaceuticals</b>                  |                    | \$3,550.00              |
|  | Roy, David         | \$3,550.00              |
| <b>Greater Washington Board of Trade</b>     |                    | \$3,534.80              |
|  | Flores, Daniel     | \$3,534.80              |
| <b>Center for Politics, Uva</b>              |                    | \$3,520.00              |
|  | Gregson, Teresa    | \$3,520.00              |
| <b>Virginia State Dairymen's Association</b> |                    | \$3,503.00              |
|  | Paulson, Eric      | \$3,503.00              |
| <b>Southside Regional Jail Authority</b>     |                    | \$3,500.00              |
|  | Hefty, William     | \$1,750.00              |
|  | Wiley, Roger       | \$1,750.00              |
| <b>Virginia Land Title Association</b>       |                    | \$3,450.00              |



# Lobbyist Disclosure Report

## 2010-2011

| Principal   |                      | Total Disclosure<br>Amount |
|---|----------------------|----------------------------|
|   | Kerr, Anne           | \$3,400.00                 |
|   | Boyle, Gena          | \$50.00                    |
|   | James, Anna          | \$.00                      |
| <b>United States Fireworks Safety Commission</b>      |                      | <b>\$3,442.00</b>          |
|   | Dendy, H.            | \$3,442.00                 |
|   | Abraham, Philip      | \$.00                      |
|   | Dime-Adams, Julianna | \$.00                      |
|   | Grossman, Richard    | \$.00                      |
|   | Jones, Petrina       | \$.00                      |
|   | Whyte, Christopher   | \$.00                      |
| <b>Adobe Systems Incorporated</b>                     |                      | <b>\$3,398.11</b>          |
|   | Rohling, Martin      | \$3,398.11                 |
| <b>American Infrastructure</b>                        |                      | <b>\$3,393.75</b>          |
|   | Clement, Whittington | \$3,393.75                 |
|   | Louria, Myles        | \$.00                      |
| <b>Va Health Care Foundation</b>                      |                      | <b>\$3,343.49</b>          |
|   | Oswalt, Deborah      | \$3,343.49                 |
| <b>Fort Monroe Federal Area Development Authority</b> |                      | <b>\$3,331.00</b>          |
|   | Bowen, Sandra        | \$3,331.00                 |
|   | Hutcheson, Kenneth   | \$.00                      |
| <b>Va West Business and Legislative Coalition</b>     |                      | <b>\$3,318.54</b>          |
|   | Williams, Tori       | \$3,318.54                 |
| <b>Checksmart Financial Company</b>                   |                      | <b>\$3,300.00</b>          |
|   | Guthridge, Charles   | \$2,750.00                 |
|   | Guthridge, J.D.      | \$550.00                   |
| <b>Virginia Diabetic Association</b>                  |                      | <b>\$3,285.00</b>          |
|   | Grossman, Richard    | \$3,285.00                 |
| <b>Fauquier County</b>                                |                      | <b>\$3,284.00</b>          |
|   | James, L.            | \$3,284.00                 |
| <b>Association of Community Pharmacists, Inc.</b>     |                      | <b>\$3,250.00</b>          |
|   | Macaulay, Alexander  | \$3,250.00                 |

# Lobbyist Disclosure Report

## 2010-2011

| Principal  | Total Disclosure<br>Amount |
|--|----------------------------|
| <b>Va Assoc of Area Agencies on Aging</b>                | \$3,224.00                 |
| Woods, Jane  | \$3,224.00                 |
| <b>Home Educators Assoc of Va</b>                        | \$3,210.00                 |
| Shanks, Bob  | \$3,210.00                 |
| <b>Virginia Fire Prevention Assoc, Inc</b>               | \$3,200.00                 |
| Rhodes, R.   | \$3,200.00                 |
| <b>Virginia EMS Regional Directors Group</b>             | \$3,200.00                 |
| Rhodes, R.   | \$3,200.00                 |
| <b>Virginia Organizations Responding to AIDS, Inc.</b>   | \$3,167.59                 |
| Rowland, Susan   | \$3,167.59                 |
| <b>Association &amp; Society Insurance Corporation</b>   | \$3,152.25                 |
| Fox, May   | \$3,152.25                 |
| Riley, Nicole  | \$.00                      |
| <b>Va Assoc of Governmental Ems Administrators, Inc.</b> | \$3,150.00                 |
| Rhodes, R.   | \$3,150.00                 |
| <b>Virginia Occupational Therapy Assoc</b>               | \$3,150.00                 |
| Macaulay, Alexander                                      | \$3,100.00                 |
| <b>Virginia Telecommunications Industry Association</b>  | \$3,150.00                 |
| Dicks, John  | \$3,100.00                 |
| <b>Virginia Occupational Therapy Assoc</b>               | \$3,150.00                 |
| Milsky, Gerald   | \$50.00                    |
| <b>Virginia Telecommunications Industry Association</b>  | \$3,150.00                 |
| Walton, Duront   | \$50.00                    |
| <b>Virginia Occupational Therapy Assoc</b>               | \$3,150.00                 |
| Jamerson, Hunter   | \$.00                      |
| <b>Virginia Telecommunications Industry Association</b>  | \$3,150.00                 |
| Johnson, Martin  | \$.00                      |
| <b>CarMax Business Services, LLC</b>                     | \$3,144.43                 |
| Kerr, Anne   | \$3,144.43                 |

# Lobbyist Disclosure Report

## 2010-2011

| Principal  |                      | Total Disclosure<br>Amount |
|--|----------------------|----------------------------|
|  | Woods, Michael       | \$.00                      |
| <b>Virginia Railroad Association</b>                   |                      | \$3,133.70                 |
|  | Clement, Whittington | \$3,133.70                 |
|  | Louria, Myles        | \$.00                      |
| <b>Center for Employment Training</b>                  |                      | \$3,110.14                 |
|  | Helm, Frederick      | \$3,110.14                 |
|  | Edwards, Michael     | \$.00                      |
| <b>Surry County</b>                                    |                      | \$3,100.00                 |
|  | Gore, Jeffrey        | \$1,550.00                 |
|  | Hefty, William       | \$1,550.00                 |
| <b>Amelia County</b>                                   |                      | \$3,100.00                 |
|  | Gore, Jeffrey        | \$1,550.00                 |
|  | Wiley, Roger         | \$1,550.00                 |
| <b>Va Chapter, American College of Radiology</b>       |                      | \$3,050.00                 |
|  | Pickral, James       | \$3,050.00                 |
| <b>Falls Church City Public Schools</b>                |                      | \$3,050.00                 |
|  | Wise, Lilla          | \$3,050.00                 |
| <b>Virginia Society of Plastic Surgeons</b>            |                      | \$3,050.00                 |
|  | Benedetti, Matthew   | \$3,050.00                 |
| <b>Alzheimer's Association</b>                         |                      | \$3,047.11                 |
|  | Harrison, Carter     | \$3,047.11                 |
| <b>Virginia Association of Governmental Purchasing</b> |                      | \$3,031.25                 |
|  | Stork, Barrett       | \$3,031.25                 |
| <b>Virginia Orthotic and Prosthetic Association</b>    |                      | \$3,000.00                 |
|  | Gregory, Robert      | \$3,000.00                 |
| <b>EHealth.com</b>                                     |                      | \$2,998.00                 |
|  | Desser, John         | \$1,550.00                 |
|  | Frogue, James        | \$1,448.00                 |
| <b>Riverside Regional Jail Authority</b>               |                      | \$2,966.66                 |
|  | Hefty, William       | \$2,966.66                 |

# Lobbyist Disclosure Report

## 2010-2011

| Principal   |                    | Total Disclosure Amount |
|---|--------------------|-------------------------|
| <b>Riverside Regional Jail</b>                                      |                    | \$2,966.66              |
|   | Wiley, Roger       | \$2,966.66              |
| <b>Houghton Mifflin Harcourt Publishing Company</b>                 |                    | \$2,934.57              |
|   | Dendy, H.          | \$2,934.57              |
|   | Whyte, Christopher | \$ .00                  |
| <b>Virginia Chapters of the National Multiple Sclerosis Society</b> |                    | \$2,924.00              |
|   | James, L.          | \$2,924.00              |
| <b>HMS</b>  |                    | \$2,840.00              |
|   | Woods, Jane        | \$2,840.00              |
| <b>LKQ Corporation</b>  |                    | \$2,839.60              |
|   | Hileman, Frank     | \$1,278.80              |
|   | Jelkh, Catalina    | \$1,138.80              |
|   | Caddy, Matthew     | \$422.00                |
| <b>Southeast Rural Community Assistance Project</b>                 |                    | \$2,830.37              |
|   | Helm, Frederick    | \$2,830.37              |
|   | Edwards, Michael   | \$ .00                  |
| <b>Virginia Forever</b>   |                    | \$2,813.00              |
|   | Gould, Melissa     | \$2,813.00              |
| <b>Service Employees International Union, Local 32BJ</b>            |                    | \$2,702.16              |
|   | Thomas, Martin     | \$2,700.16              |
|   | Brett, Shannon     | \$1.00                  |
|   | Naranjo, Maria     | \$1.00                  |
| <b>Virginia Beverage Association</b>                                |                    | \$2,701.74              |
|   | Duvall, Charles    | \$2,701.74              |
| <b>George Washington University</b>                                 |                    | \$2,700.00              |
|   | Dyke, James        | \$2,700.00              |
|   | Baynard, Tracy     | \$ .00                  |
| <b>Va Legal Aid Society, Inc</b>                                    |                    | \$2,651.00              |
|   | Neumeyer, David    | \$2,651.00              |

# Lobbyist Disclosure Report

## 2010-2011

| Principal   |                      | Total Disclosure<br>Amount |
|---|----------------------|----------------------------|
| <b>Comprehensive Health Investment Project of Va</b>    |                      | \$2,650.00                 |
|   | Gerheart, Melanie    | \$2,650.00                 |
| <b>City of Danville</b>                                 |                      | \$2,628.50                 |
|   | Clement, Whittington | \$2,628.50                 |
|   | Abbott, Heidi        | \$.00                      |
| <b>Virginia Building and Code Officials Association</b> |                      | \$2,614.98                 |
|   | Helm, Frederick      | \$2,614.98                 |
|   | Andrus, Joel         | \$.00                      |
| <b>City of Charlottesville School Board</b>             |                      | \$2,600.00                 |
|   | Kerr, Anne           | \$2,600.00                 |
| <b>Dominion Benefits</b>                                |                      | \$2,600.00                 |
|   | Graham, Hilton       | \$2,550.00                 |
|   | Schroeder, L.        | \$50.00                    |
| <b>City of Charlottesville School Board</b>             |                      | \$2,600.00                 |
|   | James, Anna          | \$.00                      |
| <b>Virginia Health Services, Inc.</b>                   |                      | \$2,590.01                 |
|   | Kneedler, H.         | \$2,590.01                 |
| <b>Food &amp; Friends</b>                               |                      | \$2,556.58                 |
|   | Andrus, Joel         | \$2,556.58                 |
|   | Edwards, Michael     | \$.00                      |
|   | Helm, Frederick      | \$.00                      |
| <b>Meherrin River Regional Jail Authority</b>           |                      | \$2,550.00                 |
|   | Wiley, Roger         | \$2,550.00                 |
| <b>Special Olympics Virginia</b>                        |                      | \$2,550.00                 |
|   | Lacy, Ben            | \$2,550.00                 |
| <b>Virginia Mining Issues Group</b>                     |                      | \$2,515.00                 |
|   | Smith, Brooks        | \$2,515.00                 |
| <b>Sabra Holdings Corporation</b>                       |                      | \$2,503.62                 |
|   | Carvell, Natasha     | \$2,503.62                 |
| <b>Va Assoc of Municipal Wastewater Agencies, Inc</b>   |                      | \$2,487.50                 |

# Lobbyist Disclosure Report

## 2010-2011

| Principal                                     |                       | Total Disclosure<br>Amount |
|---|-----------------------|----------------------------|
|   | Pomeroy, Christopher  | \$2,437.50                 |
|   | Ochsenhirt, Lisa      | \$50.00                    |
| <b>Virginians for the Arts</b>                |                       | \$2,448.78                 |
|   | Gould, Melissa        | \$2,373.00                 |
|   | Albert, Alan          | \$75.78                    |
|   | Bryant, L.            | \$.00                      |
|   | Nolen, Christopher    | \$.00                      |
| <b>Crater Planning District Commission</b>    |                       | \$2,416.60                 |
|   | Burton, Martha        | \$2,416.60                 |
| <b>Lynchburg Regional Chamber of Commerce</b> |                       | \$2,380.85                 |
|   | Hammond, Rex          | \$2,380.85                 |
| <b>The College Board</b>                      |                       | \$2,366.00                 |
|   | Renner, Patricia      | \$2,366.00                 |
| <b>Scientific Games</b>                       |                       | \$2,351.00                 |
|   | Bowles, Mark          | \$2,351.00                 |
|   | Sarfo-Kantanka, Felix | \$.00                      |
| <b>American General Finance</b>               |                       | \$2,350.00                 |
|   | Murphy, George        | \$1,300.00                 |
|   | Crump, Bill           | \$1,050.00                 |
| <b>James River Green Building Council</b>     |                       | \$2,325.00                 |
|   | Benka, Matthew        | \$2,325.00                 |
| <b>Association of Surgical Technologists</b>  |                       | \$2,295.00                 |
|   | Satterlund, Michele   | \$2,295.00                 |
|   | Jamerson, Hunter      | \$.00                      |
| <b>Western Virginia Regional Jail</b>         |                       | \$2,275.00                 |
|   | James, L.             | \$2,275.00                 |
| <b>Great Western Insurance Company</b>        |                       | \$2,259.44                 |
|   | Lacy, Ben             | \$2,259.44                 |
| <b>Virginia Coalition to End Homelessness</b> |                       | \$2,250.00                 |
|   | Chamberlain, Phyllis  | \$2,250.00                 |

# Lobbyist Disclosure Report

## 2010-2011

| Principal   |                    | Total Disclosure<br>Amount |
|---|--------------------|----------------------------|
| <b>Virginia Society of Otolaryngology</b>                           |                    | \$2,250.00                 |
|   | Addison, Karin     | \$1,550.00                 |
|   | Whitehead, D.      | \$700.00                   |
|   | King, Ralston      | \$.00                      |
| <b>Richmond Redevelopment and Housing Authority</b>                 |                    | \$2,213.00                 |
|   | Nolen, Christopher | \$2,163.00                 |
|   | Cholmondeley, M.   | \$50.00                    |
| <b>James River Juvenile Detention Commission</b>                    |                    | \$2,200.00                 |
|   | Wiley, Roger       | \$2,200.00                 |
| <b>American Concrete Pavement Association, Mid-Atlantic Chapter</b> |                    | \$2,184.19                 |
|   | Long, Robert       | \$2,184.19                 |
| <b>James City County</b>  |                    | \$2,178.50                 |
|   | Rogers, Leo        | \$1,268.00                 |
|   | Hutchens, Diana    | \$558.00                   |
|   | Kinsman, Adam      | \$200.00                   |
|   | King, Angela       | \$152.50                   |
| <b>Virginia Electoral Board Association (VEBA)</b>                  |                    | \$2,176.68                 |
|   | Lind, Robin        | \$2,176.68                 |
| <b>Microsoft Corporation</b>  |                    | \$2,150.00                 |
|   | Benedetti, Matthew | \$2,150.00                 |
| <b>Aqua America C/o MultiState Associates, Inc.</b>                 |                    | \$2,123.74                 |
|   | Dendy, H.          | \$2,123.74                 |
|   | Abraham, Philip    | \$.00                      |
|   | Grossman, Richard  | \$.00                      |
|   | Whyte, Christopher | \$.00                      |
| <b>the Geo Group, Inc.</b>  |                    | \$2,100.00                 |
|   | Kerr, Anne         | \$2,100.00                 |
| <b>Prevent Blindness Mid Atlantic</b>                               |                    | \$2,100.00                 |
|   | Whitehead, D.      | \$2,100.00                 |
| <b>the Geo Group, Inc.</b>  |                    | \$2,100.00                 |
|   | Woods, Michael     | \$.00                      |

# Lobbyist Disclosure Report

## 2010-2011

| Principal   | Total Disclosure<br>Amount |
|---|----------------------------|
| <b>Prevent Blindness Mid Atlantic</b>                           | \$2,100.00                 |
| King, Ralston   | \$.00                      |
| <b>VerifiedVoting.org</b>                                       | \$2,096.00                 |
| Dime-Adams, Julianna  | \$2,096.00                 |
| <b>Appalachian Voices</b>                                       | \$2,078.01                 |
| Cormons, Thomas   | \$2,078.01                 |
| <b>Virginia Leadership Coalition for Fine Arts in Education</b> | \$2,073.79                 |
| King, Stephen   | \$2,073.79                 |
| <b>State Fair of Virginia, Inc.</b>                             | \$2,058.40                 |
| Radcliff, Marianne  | \$2,058.40                 |
| Edwards, Michael  | \$.00                      |
| <b>Virginia Association of Towing and Recovery Operators</b>    | \$2,050.00                 |
| Pickral, James  | \$2,050.00                 |
| <b>Va Society for Respiratory Care, Inc</b>                     | \$2,050.00                 |
| Pickral, James  | \$2,050.00                 |
| <b>Middle River Regional Jail</b>                               | \$2,050.00                 |
| Wiley, Roger  | \$2,050.00                 |
| <b>International Assoc. of Arson Investigators-Va Chapter</b>   | \$2,050.00                 |
| Rhodes, R.  | \$2,050.00                 |
| <b>Carolina/Virginia Dairy Products Association, Inc.</b>       | \$2,050.00                 |
| Hill, Travis  | \$2,050.00                 |
| <b>Virginia Indian Tribal Alliance for Life</b>                 | \$2,050.00                 |
| Leighty, William  | \$2,050.00                 |
| <b>Middle River Regional Jail Authority</b>                     | \$2,050.00                 |
| Hefty, William  | \$2,050.00                 |
| <b>Virginia Association of Peri-Operative Registered Nurses</b> | \$2,050.00                 |
| Pickral, James  | \$2,050.00                 |
| <b>7-ELEVEN, Inc.</b>   | \$2,015.00                 |



# Lobbyist Disclosure Report

## 2010-2011

| Principal   |                        | Total Disclosure<br>Amount |
|---|------------------------|----------------------------|
|   | Duvall, Charles        | \$2,015.00                 |
| <b>Center for Rural Virginia</b>                              |                        | \$2,000.00                 |
|   | Sink, Glen             | \$2,000.00                 |
| <b>Virginia Museum of Fine Arts Foundation</b>                |                        | \$1,970.00                 |
|   | Axselle, Ralph         | \$1,970.00                 |
|   | Bowen, Sandra          | \$.00                      |
|   | Hill, Travis           | \$.00                      |
| <b>RISE (Responsible Industry for A Sound Environment)</b>    |                        | \$1,925.00                 |
|   | O'Brien, Michael       | \$1,925.00                 |
| <b>Mecklenburg County</b>                                     |                        | \$1,918.70                 |
|   | Clement, Whittington   | \$1,918.70                 |
|   | Abbott, Heidi          | \$.00                      |
| <b>PCG, Public Consulting Group, Inc.</b>                     |                        | \$1,914.50                 |
|   | Woods, Jane            | \$1,914.50                 |
| <b>James River Assoc</b>                                      |                        | \$1,900.00                 |
|   | Street, William        | \$1,850.00                 |
|   | Kotula, Adrienne       | \$50.00                    |
| <b>Virginia Network of Private Providers, Inc.</b>            |                        | \$1,852.00                 |
|   | Fidura, Jennifer       | \$1,852.00                 |
| <b>American Massage Therapy Association, Virginia Chapter</b> |                        | \$1,850.00                 |
|   | Bowers-Lanier, Rebecca | \$1,850.00                 |
| <b>Avanti Management Group, LLC</b>                           |                        | \$1,850.00                 |
|   | Jankowski, J.          | \$1,800.00                 |
|   | Fisher, Lindsay        | \$50.00                    |
| <b>NetChoice</b>  |                        | \$1,827.00                 |
|   | Delbianco, Steven      | \$1,827.00                 |
| <b>Rappahannock Juvenile Dentention Ctr.</b>                  |                        | \$1,750.00                 |
|   | Wiley, Roger           | \$1,750.00                 |

# Lobbyist Disclosure Report

## 2010-2011

| Principal   |                        | Total Disclosure Amount |
|---|------------------------|-------------------------|
| <b>Motion Picture Association of America, Inc.</b>                |                        | \$1,740.00              |
|   | Clement, Whittington   | \$1,740.00              |
|   | Louria, Myles          | \$0.00                  |
| <b>Va Counselors Assoc</b>  |                        | \$1,707.00              |
|   | Bowers-Lanier, Rebecca | \$1,707.00              |
| <b>Walgreen Co.</b>   |                        | \$1,704.18              |
|   | Woehrmann, Erik        | \$1,704.18              |
| <b>Crater Youth Care Commission</b>                               |                        | \$1,675.00              |
|   | Wiley, Roger           | \$1,675.00              |
| <b>New College Institute Foundation</b>                           |                        | \$1,675.00              |
|   | Guthridge, Charles     | \$1,625.00              |
|   | Guthridge, J.D.        | \$50.00                 |
| <b>Expedia, Inc</b>   |                        | \$1,656.36              |
|   | Tooze, Collin          | \$1,656.36              |
| <b>Virginia Association for Hospices</b>                          |                        | \$1,655.00              |
|   | Bowers-Lanier, Rebecca | \$1,655.00              |
| <b>Middle Peninsula Juvenile Detention Commission</b>             |                        | \$1,650.00              |
|   | Wiley, Roger           | \$1,650.00              |
| <b>Community Options, Inc.</b>                                    |                        | \$1,616.50              |
|   | Norcross, David        | \$1,616.50              |
| <b>Blue Ridge Juvenile Detention</b>                              |                        | \$1,600.00              |
|   | Wiley, Roger           | \$1,600.00              |
| <b>Universal Leaf Corporation</b>                                 |                        | \$1,600.00              |
|   | Bowles, Mark           | \$1,600.00              |
|   | Gould, Melissa         | \$0.00                  |
| <b>National Association of Mutual Insurance Companies (NAMIC)</b> |                        | \$1,569.60              |
|   | Collins, Erin          | \$1,569.60              |

# Lobbyist Disclosure Report

## 2010-2011

| Principal  |            | Total Disclosure Amount |
|--|------------|-------------------------|
| <b>National Eating Disorders Association</b>                     |            | \$1,550.00              |
| Jamerson, Hunter   | \$1,550.00 |                         |
| <b>Virginia Pest Management Association</b>                      |            | \$1,550.00              |
| Bieber, Craig  | \$1,550.00 |                         |
| <b>Roanoke Higher Education Authority</b>                        |            | \$1,550.00              |
| Dick, Thomas   | \$1,550.00 |                         |
| <b>Augusta Medical Center</b>                                    |            | \$1,550.00              |
| Gonzalez, Beatriz  | \$1,550.00 |                         |
| <b>Satellite Tracking of People LLC</b>                          |            | \$1,549.00              |
| Bowles, Mark   | \$1,549.00 |                         |
| Sarfo-Kantanka, Felix  | \$0.00     |                         |
| <b>Virginia Network for Victims and Witnesses of Crime, Inc.</b> |            | \$1,530.00              |
| James, L.  | \$1,480.00 |                         |
| Rowland, Susan   | \$50.00    |                         |
| <b>Va Athletic Trainers Assoc</b>                                |            | \$1,490.00              |
| Bowers-Lanier, Rebecca   | \$1,490.00 |                         |
| <b>Housing Opportunities Made Equal of Virginia, Inc.</b>        |            | \$1,477.31              |
| Faruk, Ali   | \$1,477.31 |                         |
| <b>Orbitz Worldwide</b>  |            | \$1,469.18              |
| Hoyt, Brian  | \$1,469.18 |                         |
| <b>Sandlot Connect, LLC</b>                                      |            | \$1,460.00              |
| Johnson, W.  | \$1,460.00 |                         |
| Duvall, Charles  | \$0.00     |                         |
| <b>Old Dominion Association of Church Schools</b>                |            | \$1,439.14              |
| Zacharias, Daniel  | \$939.14   |                         |
| Aliff, Eddy  | \$250.00   |                         |
| Knapp, Jack  | \$250.00   |                         |
| <b>Apm Terminals-Virginia, Inc.</b>                              |            | \$1,410.00              |
| Lloyd, Christopher   | \$1,410.00 |                         |

# Lobbyist Disclosure Report

## 2010-2011

| Principal                                       |                      | Total Disclosure<br>Amount |
|---|----------------------|----------------------------|
| <b>S &amp; M Brands, Inc</b>                    |                      | \$1,370.00                 |
|   | Duvall, Charles      | \$1,370.00                 |
|   | Gallagher, Dennis    | \$0.00                     |
| <b>Virginia Economic Developers Association</b> |                      | \$1,365.86                 |
|   | Woods, Michael       | \$1,365.86                 |
|   | Lewis, Clark         | \$0.00                     |
| <b>Augusta County</b>                           |                      | \$1,353.00                 |
|   | Woods, Jane          | \$1,353.00                 |
| <b>Fairpay Solutions</b>                        |                      | \$1,341.28                 |
|   | Dendy, H.            | \$1,341.28                 |
|   | Grossman, Richard    | \$0.00                     |
| <b>First Energy Corporation</b>                 |                      | \$1,320.12                 |
|   | Norcross, David      | \$1,320.12                 |
| <b>Cedar Mountain Stone Corporation</b>         |                      | \$1,305.00                 |
|   | Dendy, H.            | \$1,305.00                 |
|   | Abraham, Philip      | \$0.00                     |
| <b>McGuireWoods Consulting, LLC</b>             |                      | \$1,300.00                 |
|   | Lloyd, Christopher   | \$1,300.00                 |
| <b>Stone &amp; Youngberg, LLC</b>               |                      | \$1,300.00                 |
|   | Lloyd, Christopher   | \$1,300.00                 |
| <b>Va Foxhound Club</b>                         |                      | \$1,285.00                 |
|   | Clement, Whittington | \$1,285.00                 |
|   | Louria, Myles        | \$0.00                     |
| <b>Jill's House</b>                             |                      | \$1,283.50                 |
|   | Rowland, Susan       | \$1,233.50                 |
|   | Woods, Jane          | \$50.00                    |
| <b>Sierra Club Virginia Chapter</b>             |                      | \$1,254.69                 |
|   | Besa, Glen           | \$1,204.69                 |
|   | Matteson, Tyla       | \$50.00                    |
| <b>CBRE</b>                                     |                      | \$1,226.00                 |

# Lobbyist Disclosure Report

## 2010-2011

| Principal                                |                     | Total Disclosure<br>Amount |
|--|---------------------|----------------------------|
|  | Axselle, Ralph      | \$1,226.00                 |
|  | Bowen, Sandra       | \$.00                      |
|  | Hutcheson, Kenneth  | \$.00                      |
| <b>the Family Foundation</b>             |                     | \$1,220.21                 |
|  | Freund, Christopher | \$462.44                   |
|  | Rossie, Steve       | \$273.14                   |
|  | Cobb, Victoria      | \$236.67                   |
|  | Tseng, Jessica      | \$197.96                   |
|  | Stuart, Al          | \$50.00                    |
| <b>Balfour Beatty Construction</b>       |                     | \$1,173.00                 |
|  | Lloyd, Christopher  | \$1,173.00                 |
| <b>TD Bank</b>                           |                     | \$1,172.94                 |
|  | Dameron, Michael    | \$1,172.94                 |
| <b>The Nature Conservancy-Va Chapter</b> |                     | \$1,150.00                 |
|  | Ball, R.            | \$1,150.00                 |
|  | Axselle, Ralph      | \$.00                      |
|  | Hileman, Carrie     | \$.00                      |
| <b>Atlantic Grid Operations A, LLC</b>   |                     | \$1,137.00                 |
|  | Hutcheson, Kenneth  | \$1,137.00                 |
| <b>Greater Richmond Transit Company</b>  |                     | \$1,121.00                 |
|  | Axselle, Ralph      | \$1,121.00                 |
|  | Bowen, Sandra       | \$.00                      |
|  | Payne, Katherine    | \$.00                      |
| <b>EURPAC Service, Inc</b>               |                     | \$1,100.00                 |
|  | Woods, Michael      | \$1,100.00                 |
| <b>W.M. Jordan Company</b>               |                     | \$1,100.00                 |
|  | Woods, Michael      | \$1,100.00                 |
| <b>EURPAC Service, Inc</b>               |                     | \$1,100.00                 |
|  | Lewis, Clark        | \$.00                      |
| <b>W.M. Jordan Company</b>               |                     | \$1,100.00                 |
|  | Lewis, Clark        | \$.00                      |

# Lobbyist Disclosure Report

## 2010-2011

| Principal   |                       | Total Disclosure Amount |
|---|-----------------------|-------------------------|
| <b>FedEx Corporation</b>                                  |                       | \$1,097.95              |
|   | Sain, AJ              | \$1,047.95              |
|   | Travillion, Duple     | \$50.00                 |
| <b>MedImmune</b>  |                       | \$1,090.00              |
|   | Garner, Julie         | \$1,090.00              |
| <b>HDR Engineering</b>                                    |                       | \$1,088.00              |
|   | Lloyd, Christopher    | \$1,088.00              |
| <b>Exxon Mobil Corporation</b>                            |                       | \$1,078.45              |
|   | Thomas, William       | \$1,028.45              |
|   | Ball, Charles         | \$50.00                 |
|   | Mullen, Edward        | \$0.00                  |
| <b>Williamsburg Regional Library</b>                      |                       | \$1,060.00              |
|   | Moorman, John         | \$1,060.00              |
| <b>Virginia Association of Mutual Insurance Companies</b> |                       | \$1,050.00              |
|   | Hill, Travis          | \$1,050.00              |
| <b>Fredericksburg Area Association of Realtors</b>        |                       | \$1,010.00              |
|   | McClellan, Kimberlee  | \$1,010.00              |
| <b>The Humane Society of the United States</b>            |                       | \$1,005.85              |
|   | Donahue, Laura        | \$1,005.85              |
| <b>Virginia Ambulance Association</b>                     |                       | \$1,000.00              |
|   | Bailey, David         | \$1,000.00              |
| <b>Community Education Centers</b>                        |                       | \$1,000.00              |
|   | Bowles, Mark          | \$1,000.00              |
| <b>Town of Narrows</b>                                    |                       | \$1,000.00              |
|   | Gray, William         | \$1,000.00              |
| <b>Community Education Centers</b>                        |                       | \$1,000.00              |
|   | Sarfo-Kantanka, Felix | \$0.00                  |
| <b>Legal Service Plans of Virginia, Inc.</b>              |                       | \$975.00                |
|   | Lacy, Ben             | \$975.00                |

# Lobbyist Disclosure Report

## 2010-2011

| Principal  |                           | Total Disclosure<br>Amount |
|--|---------------------------|----------------------------|
| <b>American College of Nurse Midwives, Va Chapter</b>      |                           | \$950.00                   |
|  | Bowers-Lanier,<br>Rebecca | \$950.00                   |
| <b>Commonwealth Autism Service</b>                         |                           | \$950.00                   |
|  | Bowers-Lanier,<br>Rebecca | \$950.00                   |
| <b>Delta Dental of Virginia</b>                            |                           | \$950.00                   |
|  | Guthridge, J.D.           | \$900.00                   |
|  | Martenstein, Thomas       | \$50.00                    |
| <b>General Electric Co</b>                                 |                           | \$922.50                   |
|  | Abbott, Heidi             | \$922.50                   |
|  | Louria, Myles             | \$.00                      |
| <b>Virginia Society for Human Life, Inc.</b>               |                           | \$885.00                   |
|  | Disney, Margaret          | \$885.00                   |
|  | Gans, Olivia              | \$.00                      |
|  | Hartz, Louise             | \$.00                      |
| <b>Va Assoc of Community Banks</b>                         |                           | \$880.94                   |
|  | Satterfield, Patricia     | \$880.94                   |
| <b>Association of American Publishers</b>                  |                           | \$850.00                   |
|  | Goodman, Lee              | \$850.00                   |
| <b>Amusement and Music Operators of Virginia</b>           |                           | \$850.00                   |
|  | Gregson, Jeff             | \$850.00                   |
| <b>Association of American Publishers</b>                  |                           | \$850.00                   |
|  | Anderson, David           | \$.00                      |
| <b>Americans United for Separation of Church and State</b> |                           | \$835.00                   |
|  | Sher, Dena                | \$835.00                   |
| <b>ACS State Healthcare, LLC</b>                           |                           | \$814.00                   |
|  | Bowles, Mark              | \$814.00                   |
|  | Gould, Melissa            | \$.00                      |
|  | Sarfo-Kantanka, Felix     | \$.00                      |
| <b>Manufactured Housing Communities of Va., Inc.</b>       |                           | \$800.00                   |

# Lobbyist Disclosure Report

## 2010-2011

| Principal  |                        | Total Disclosure Amount |
|--|------------------------|-------------------------|
|  | Whitehead, D.          | \$800.00                |
| <b>Holladay Properties</b>   |                        | \$800.00                |
|  | Seibert, Aimee         | \$800.00                |
| <b>Manufactured Housing Communities of Va., Inc.</b>                     |                        | \$800.00                |
|  | King, Ralston          | \$ .00                  |
| <b>University of Virginia Foundation</b>                                 |                        | \$665.00                |
|  | Atkinson, Frank        | \$665.00                |
| <b>Va Rehabilitation Assoc, Inc</b>                                      |                        | \$662.00                |
|  | Bowers-Lanier, Rebecca | \$662.00                |
| <b>Nationwide Credit Corporation</b>                                     |                        | \$658.00                |
|  | Whyte, Christopher     | \$658.00                |
| <b>American Society for the Prevention of Cruelty to Animals (ASPCA)</b> |                        | \$638.75                |
|  | Church, Ann            | \$638.75                |
| <b>School Nutrition Association of Virginia</b>                          |                        | \$633.00                |
|  | Seibert, Aimee         | \$633.00                |
|  | Bull, Lauren           | \$ .00                  |
| <b>Coalition to Stop Gun Violence</b>                                    |                        | \$616.00                |
|  | Horwitz, Josh          | \$346.00                |
|  | Haas, Lori             | \$270.00                |
| <b>Hampton Roads Transit</b>   |                        | \$582.56                |
|  | Smith, Brian           | \$582.56                |
| <b>Virginia Harness Horse Assoc</b>                                      |                        | \$550.00                |
|  | Canaan, Gerald         | \$550.00                |
| <b>The Virginia Voice</b>  |                        | \$550.00                |
|  | Jessup, Kenneth        | \$550.00                |
| <b>LANDON WYATT</b>  |                        | \$550.00                |
|  | Seibert, Aimee         | \$550.00                |



# Lobbyist Disclosure Report

## 2010-2011

| Principal   |                       | Total Disclosure<br>Amount |
|---|-----------------------|----------------------------|
| <b>Ashbritt, Inc.</b>                                       |                       | \$531.00                   |
|   | Sarfo-Kantanka, Felix | \$531.00                   |
| <b>Virginia Association of Area Agencies on Aging</b>       |                       | \$520.00                   |
|   | Fergusson, Joani      | \$520.00                   |
| <b>Virginia Hunting Dog Alliance</b>                        |                       | \$463.65                   |
|   | Burch, H.             | \$463.65                   |
| <b>International Gamco, Inc.</b>                            |                       | \$391.00                   |
|   | Kneedler, H.          | \$391.00                   |
|   | Mullen, Edward        | \$.00                      |
| <b>Virginia Conference of Commissioners of Accounts</b>     |                       | \$369.89                   |
|   | Kneedler, H.          | \$369.89                   |
|   | Mullen, Edward        | \$.00                      |
| <b>Home Building Assoc of Richmond</b>                      |                       | \$368.83                   |
|   | Reel, David           | \$368.83                   |
| <b>The Commonwealth Institute for Fiscal Policy</b>         |                       | \$350.00                   |
|   | Cassidy, Michael      | \$350.00                   |
|   | McInerney, John       | \$.00                      |
|   | Okos, Sara            | \$.00                      |
| <b>Raytheon Company</b>                                     |                       | \$344.00                   |
|   | Austin, Dennis        | \$344.00                   |
| <b>Americans for Prosperity</b>                             |                       | \$338.50                   |
|   | Marchi, Benjamin      | \$338.50                   |
| <b>Legal Aid Society of Roanoke Valley and It's Clients</b> |                       | \$322.46                   |
|   | Beidler, David        | \$218.00                   |
|   | Woodward, Henry       | \$104.46                   |
| <b>Aflac, Inc</b>   |                       | \$300.00                   |
|   | Rosenthal, Stephen    | \$300.00                   |
| <b>Prudential Financial, Inc.</b>                           |                       | \$300.00                   |
|   | Rosenthal, Stephen    | \$300.00                   |
| <b>Polaris Project</b>                                      |                       | \$300.00                   |

# Lobbyist Disclosure Report

## 2010-2011

| Principal  |                      | Total Disclosure<br>Amount |
|--|----------------------|----------------------------|
|  | Dold, James          | \$300.00                   |
| <b>Healthcare Distribution Management Association</b>                |                      | \$290.00                   |
|  | Santiviago, Sergio   | \$290.00                   |
| <b>Virginia Fountainhead Alliance</b>                                |                      | \$277.79                   |
|  | Anderson, David      | \$277.79                   |
|  | Crockett, Robert     | \$.00                      |
|  | Myers, Joshua        | \$.00                      |
|  | Worrell, Linda       | \$.00                      |
| <b>Capital Realty and Investment Company, LLC</b>                    |                      | \$250.00                   |
|  | Dicks, John          | \$250.00                   |
| <b>Dulles Corridor Rail Assoc</b>                                    |                      | \$250.00                   |
|  | Nicoson, Patricia    | \$250.00                   |
| <b>Capital Realty and Investment Company, LLC</b>                    |                      | \$250.00                   |
|  | Gaston, Susan        | \$.00                      |
|  | Johnson, Martin      | \$.00                      |
|  | Mink, Ann            | \$.00                      |
|  | Reiniger, Timothy    | \$.00                      |
| <b>Wetlands Studies and Solutions, Inc.</b>                          |                      | \$238.00                   |
|  | Thomas, William      | \$238.00                   |
|  | Mullen, Edward       | \$.00                      |
| <b>Virginia Interfaith Center for Public Policy</b>                  |                      | \$233.00                   |
|  | Eggleston, Katherine | \$117.00                   |
|  | Lockwood, Christiana | \$116.00                   |
| <b>Williamsburg Area Transit Authority</b>                           |                      | \$229.00                   |
|  | Rickards, Mark       | \$229.00                   |
| <b>City of Bristol, Va., D/B/A. Bristol Virginia Utilities Board</b> |                      | \$222.07                   |
|  | Hudson, W.           | \$222.07                   |
| <b>Apollo Group-University of Phoenix</b>                            |                      | \$200.00                   |
|  | Baynard, Tracy       | \$200.00                   |
|  | Bowles, Mark         | \$.00                      |
|  | Dyke, James          | \$.00                      |

# Lobbyist Disclosure Report

## 2010-2011

| Principal  | Total Disclosure<br>Amount |
|--|----------------------------|
| Gould, Melissa                                   | \$.00                      |
| <b>Cracker Barrel Old Country Store</b>          | \$177.78                   |
| Oakey, Daniel                                    | \$177.78                   |
| <b>Scenic Virginia, Inc.</b>                     | \$173.00                   |
| Powell, Leighton                                 | \$173.00                   |
| <b>Blue Ridge Power Agency</b>                   | \$158.95                   |
| Dahlquist, Duane                                 | \$158.95                   |
| <b>United Airlines</b>                           | \$154.70                   |
| Thomas, William                                  | \$154.70                   |
| Mullen, Edward                                   | \$.00                      |
| <b>Tenaska Virginia Partners, L.P.</b>           | \$151.00                   |
| Abbott, Heidi                                    | \$51.00                    |
| Guthridge, Charles                               | \$50.00                    |
| Guthridge, J.D.                                  | \$50.00                    |
| <b>Cellco Partnership D/B/A Verizon Wireless</b> | \$150.00                   |
| Atkinson, Frank                                  | \$150.00                   |
| <b>Elcom International, LLC</b>                  | \$150.00                   |
| Bowles, Mark                                     | \$150.00                   |
| <b>CentraMart Services LLC</b>                   | \$150.00                   |
| Dicks, John                                      | \$150.00                   |
| <b>Information Trustmark Company, Inc</b>        | \$150.00                   |
| Dicks, John                                      | \$150.00                   |
| <b>Virginia Offshore Wind Coalition</b>          | \$150.00                   |
| Flandermeyer, Ann                                | \$100.00                   |
| <b>Southside Electric Cooperative</b>            | \$150.00                   |
| Bacon, Frank                                     | \$50.00                    |
| Edwards, Jeffrey                                 | \$50.00                    |
| Harris, Franklin                                 | \$50.00                    |
| <b>Takeda Pharmaceuticals America</b>            | \$150.00                   |
| Aldrich, Dale                                    | \$50.00                    |

# Lobbyist Disclosure Report

## 2010-2011

| Principal  |                           | Total Disclosure<br>Amount |
|--|---------------------------|----------------------------|
|  | Pitman-Kupresak,<br>Paula | \$50.00                    |
|  | Zowader, Don              | \$50.00                    |
| <b>Virginia Offshore Wind Coalition</b>          |                           | \$150.00                   |
|  | Bezik, Angela             | \$50.00                    |
| <b>Cellco Partnership D/B/A Verizon Wireless</b> |                           | \$150.00                   |
|  | Bowles, Mark              | \$.00                      |
| <b>Elcom International, LLC</b>                  |                           | \$150.00                   |
|  | Sarfo-Kantanka, Felix     | \$.00                      |
| <b>CentraMart Services LLC</b>                   |                           | \$150.00                   |
|  | Johnson, Martin           | \$.00                      |
|  | Reiniger, Timothy         | \$.00                      |
| <b>Information Trustmark Company, Inc</b>        |                           | \$150.00                   |
|  | Johnson, Martin           | \$.00                      |
|  | Reiniger, Timothy         | \$.00                      |
| <b>City of Suffolk</b>                           |                           | \$100.00                   |
|  | Clement, Whittington      | \$100.00                   |
| <b>Motorola, Inc</b>                             |                           | \$100.00                   |
|  | Axselle, Ralph            | \$100.00                   |
| <b>Norfolk Airport Authority</b>                 |                           | \$100.00                   |
|  | Kemper, Kay               | \$100.00                   |
| <b>Marine Corps Heritage Foundation</b>          |                           | \$100.00                   |
|  | Atkinson, Frank           | \$100.00                   |
| <b>America's Health Insurance Plans</b>          |                           | \$100.00                   |
|  | Jones, Reginald           | \$100.00                   |
| <b>Quest Information Systems</b>                 |                           | \$100.00                   |
|  | Schroeder, L.             | \$100.00                   |
| <b>MedSolutions</b>                              |                           | \$100.00                   |
|  | Bowles, Mark              | \$100.00                   |

# Lobbyist Disclosure Report

## 2010-2011

| Principal  |                      | Total Disclosure<br>Amount |
|--|----------------------|----------------------------|
| <b>Juniper Networks</b>                                    |                      | \$100.00                   |
|  | Axselle, Ralph       | \$100.00                   |
| <b>Chaparral Virginia Inc.</b>                             |                      | \$100.00                   |
|  | Ball, R.             | \$100.00                   |
| <b>Keystone Peer Review Organization</b>                   |                      | \$100.00                   |
|  | Schroeder, L.        | \$100.00                   |
| <b>United Continental Holdings, Inc.</b>                   |                      | \$100.00                   |
|  | Thomas, William      | \$100.00                   |
| <b>Sunovion Pharmaceuticals Inc. (FKA: Sepracor, Inc.)</b> |                      | \$100.00                   |
|  | Kearley, Robert      | \$50.00                    |
|  | Sproles, Cristine    | \$50.00                    |
| <b>Virginia Public Radio Association</b>                   |                      | \$100.00                   |
|  | Guthridge, Charles   | \$50.00                    |
|  | Guthridge, J.D.      | \$50.00                    |
| <b>Astrum Solar, LLC</b>                                   |                      | \$100.00                   |
|  | Jones, Joy           | \$50.00                    |
|  | Shinn, Robert        | \$50.00                    |
| <b>City of Suffolk</b>                                     |                      | \$100.00                   |
|  | Louria, Myles        | \$.00                      |
| <b>Motorola, Inc</b>                                       |                      | \$100.00                   |
|  | Hill, Travis         | \$.00                      |
| <b>Norfolk Airport Authority</b>                           |                      | \$100.00                   |
|  | Kemper, John-Garrett | \$.00                      |
| <b>Marine Corps Heritage Foundation</b>                    |                      | \$100.00                   |
|  | Bishop, Tyler        | \$.00                      |
| <b>America's Health Insurance Plans</b>                    |                      | \$100.00                   |
|  | Bowen, Sandra        | \$.00                      |
| <b>Quest Information Systems</b>                           |                      | \$100.00                   |
|  | Spain, Kristen       | \$.00                      |

# Lobbyist Disclosure Report

## 2010-2011

| Principal   |                    | Total Disclosure<br>Amount |
|---|--------------------|----------------------------|
| <b>MedSolutions</b>   |                    | \$100.00                   |
|   | Nolen, Christopher | \$.00                      |
| <b>Juniper Networks</b>   |                    | \$100.00                   |
|   | Bowen, Sandra      | \$.00                      |
| <b>Chaparral Virginia Inc.</b>  |                    | \$100.00                   |
|   | Hill, Travis       | \$.00                      |
| <b>Keystone Peer Review Organization</b>  |                    | \$100.00                   |
|   | Spain, Kristen     | \$.00                      |
| <b>United Continental Holdings, Inc.</b>  |                    | \$100.00                   |
|   | Mullen, Edward     | \$.00                      |
| <b>Spectra Energy Corporation</b>   |                    | \$92.50                    |
|   | Abbott, Heidi      | \$92.50                    |
| <b>League of Women Voters of Va</b>   |                    | \$85.00                    |
|   | Sterling, Anne     | \$85.00                    |
| <b>Astra Zeneca Pharmaceuticals LP</b>  |                    | \$50.01                    |
|   | Capps, Tammara     | \$50.01                    |
| <b>Brotherhood of Maintenance of Way Employees Division<br/>of the International Brotherhood of Teamsters</b> |                    | \$50.00                    |
|   | Marston, Greg      | \$50.00                    |
| <b>Recording for the Blind and Dyslexic</b>   |                    | \$50.00                    |
|   | Bray, Edward       | \$50.00                    |
| <b>Cisco Systems, Inc.</b>  |                    | \$50.00                    |
|   | Bowles, Mark       | \$50.00                    |
| <b>Purdue Pharma L.P.</b>   |                    | \$50.00                    |
|   | Pace, Rick         | \$50.00                    |
| <b>Virginians for Death Tax Repeal</b>  |                    | \$50.00                    |
|   | Horton, Stephen    | \$50.00                    |
| <b>Express Scripts</b>  |                    | \$50.00                    |
|   | Fox, May           | \$50.00                    |

# Lobbyist Disclosure Report

## 2010-2011

| Principal   |                    | Total Disclosure<br>Amount |
|---|--------------------|----------------------------|
| <b>Lake of the Woods Association, Inc.</b>        |                    | \$50.00                    |
|   | Adams, Theodore    | \$50.00                    |
| <b>Va Mentoring Partnership</b>                   |                    | \$50.00                    |
|   | Kelahan, Benjamin  | \$50.00                    |
| <b>Advance America Cash Advance Centers, Inc.</b> |                    | \$50.00                    |
|   | Stewart, Carol     | \$50.00                    |
| <b>Transcore</b>                                  |                    | \$50.00                    |
|   | Holman, Mark       | \$50.00                    |
| <b>Med Virginia, LLC</b>                          |                    | \$50.00                    |
|   | Gravely, Steven    | \$50.00                    |
| <b>Astrazeneca Pharmaceuticals, LP</b>            |                    | \$50.00                    |
|   | Pereira, Paul      | \$50.00                    |
| <b>Coventry Health and Life Insurance Company</b> |                    | \$50.00                    |
|   | Viergever, Laura   | \$50.00                    |
| <b>Southern Health Services, Inc.</b>             |                    | \$50.00                    |
|   | Viergever, Laura   | \$50.00                    |
| <b>Virginia Association of Mortgage Brokers</b>   |                    | \$50.00                    |
|   | Douglas, C.        | \$50.00                    |
| <b>INVENERGY LLC</b>                              |                    | \$50.00                    |
|   | Daniel, John       | \$50.00                    |
| <b>EarthSource Solutions, Inc.</b>                |                    | \$50.00                    |
|   | Reed, Scott        | \$50.00                    |
| <b>Maersk, Inc.</b>                               |                    | \$50.00                    |
|   | Lloyd, Christopher | \$50.00                    |
| <b>Bayer Healthcare LLC</b>                       |                    | \$50.00                    |
|   | Haase, Jim         | \$50.00                    |
| <b>Pro-Tax</b>                                    |                    | \$50.00                    |
|   | Gould, Melissa     | \$50.00                    |

# Lobbyist Disclosure Report

## 2010-2011

| Principal  |                     | Total Disclosure Amount |
|--|---------------------|-------------------------|
| <b>Old Virginia</b>                                      |                     | \$50.00                 |
|  | Litten, Donald      | \$50.00                 |
| <b>Amazon.com</b>  |                     | \$50.00                 |
|  | Bell, Craig         | \$50.00                 |
| <b>Hughes Outdoor Media, L.L.C.</b>                      |                     | \$50.00                 |
|  | Dicks, John         | \$50.00                 |
| <b>CenterPoint Properties</b>                            |                     | \$50.00                 |
|  | Shinn, Robert       | \$50.00                 |
| <b>Virginia Association of Roofing Professionals</b>     |                     | \$50.00                 |
|  | Benka, Matthew      | \$50.00                 |
| <b>Carlyle Infrastructure Partners, L.P.</b>             |                     | \$50.00                 |
|  | Benka, Matthew      | \$50.00                 |
| <b>Hess Construction Company</b>                         |                     | \$50.00                 |
|  | Dyke, James         | \$50.00                 |
| <b>Coalition for Procurement Reform</b>                  |                     | \$50.00                 |
|  | Benka, Matthew      | \$50.00                 |
| <b>John Palya</b>  |                     | \$50.00                 |
|  | Palya, John         | \$50.00                 |
| <b>Sotheby's Inc.</b>                                    |                     | \$50.00                 |
|  | English, J.         | \$50.00                 |
| <b>J.C. Walker Brothers, Inc.</b>                        |                     | \$50.00                 |
|  | Daniel, John        | \$50.00                 |
| <b>SportsQuest</b>                                       |                     | \$50.00                 |
|  | Benka, Matthew      | \$50.00                 |
| <b>Continuum Energy Solutions, Inc.</b>                  |                     | \$50.00                 |
|  | Hickman, Julie      | \$50.00                 |
| <b>Va Sexual &amp; Domestic Violence Action Alliance</b> |                     | \$50.00                 |
|  | Spanos, Christopher | \$50.00                 |



# Lobbyist Disclosure Report

## 2010-2011

| Principal   | Total Disclosure<br>Amount |
|---|----------------------------|
| <b>Six L's Packing Company, Inc.</b>                            | \$50.00                    |
| Hill, Travis  | \$50.00                    |
| <b>Pacific Tomato Growers Ltd.</b>                              | \$50.00                    |
| Hill, Travis  | \$50.00                    |
| <b>Genentech Inc., A Member of the Roche Group</b>              | \$50.00                    |
| Russell, Joy  | \$50.00                    |
| <b>Virginia State Society of American Medical Technologists</b> | \$50.00                    |
| Gerheart, Melanie   | \$50.00                    |
| <b>Virginians for Alternatives to the Death Penalty</b>         | \$50.00                    |
| Northup, Stephen  | \$50.00                    |
| <b>State Infranstructure Management</b>                         | \$50.00                    |
| Benka, Matthew  | \$50.00                    |
| <b>PETER G. THOMAS</b>  | \$50.00                    |
| Thomas, Peter   | \$50.00                    |
| <b>Bryce Resort</b>   | \$50.00                    |
| Klinge, J.  | \$50.00                    |
| <b>JOSEPH P. CARROLL, JR.</b>                                   | \$50.00                    |
| Carroll, Joseph   | \$50.00                    |
| <b>Poker Players Alliance</b>                                   | \$50.00                    |
| Gregson, Jeff   | \$50.00                    |
| <b>KENT BAAKE</b>   | \$50.00                    |
| Baake, Kent   | \$50.00                    |
| <b>CITGO Petroleum Company</b>                                  | \$50.00                    |
| Cowen, Lee  | \$50.00                    |
| <b>Va Bankers Assoc</b>   | \$.00                      |
| Boykin, Phil  | \$.00                      |
| Daniel, Alexander   | \$.00                      |
| Desch, Edward   | \$.00                      |

# Lobbyist Disclosure Report

## 2010-2011

| Principal   | Total Disclosure<br>Amount |
|---|----------------------------|
| Spruill, Joseph                                     | \$.00                      |
| Whitehurst, Bruce                                   | \$.00                      |
| <b>Va Building and Code Officials Assoc</b>         | \$.00                      |
| Edwards, Michael                                    | \$.00                      |
| <b>Va Dietetic Assoc</b>                            | \$.00                      |
| Dime-Adams, Julianna                                | \$.00                      |
| <b>Va Governmental Employee Assoc., Inc.</b>        | \$.00                      |
| Terry, Marshall                                     | \$.00                      |
| <b>the Country Vintner Inc.</b>                     | \$.00                      |
| Nolen, Christopher                                  | \$.00                      |
| <b>Drive Smart Virginia, Inc.</b>                   | \$.00                      |
| Brooking, Janet                                     | \$.00                      |
| <b>Virginia Health Services, Inc.</b>               | \$.00                      |
| Mullen, Edward                                      | \$.00                      |
| <b>Sallie Mae, Inc.</b>                             | \$.00                      |
| Leighty, William                                    | \$.00                      |
| <b>Community Health Systems, Inc.</b>               | \$.00                      |
| Cox, Tyler  | \$.00                      |
| Duvall, Charles                                     | \$.00                      |
| <b>Virginia Organizing Project</b>                  | \$.00                      |
| Woodson, Cathy                                      | \$.00                      |
| <b>LifeLock, Inc.</b>                               | \$.00                      |
| Hamilton, James                                     | \$.00                      |
| <b>Cellco Partnership D/b/a Verizon Wireless</b>    | \$.00                      |
| Sarfo-Kantanka, Felix                               | \$.00                      |
| <b>Small Smiles C/o Multistate Associates</b>       | \$.00                      |
| Payne, Katherine                                    | \$.00                      |
| <b>Thomas Jefferson Institute for Public Policy</b> | \$.00                      |
| Leake, James  | \$.00                      |

# Lobbyist Disclosure Report

## 2010-2011

| Principal  | Total Disclosure<br>Amount |
|--|----------------------------|
| <b>Associations Inc.</b>   | \$.00                      |
| Sarfo-Kantanka, Felix  | \$.00                      |
| <b>Elcom International LLC</b>                                       | \$.00                      |
| Nolen, Christopher   | \$.00                      |
| <b>Food Lion</b>   | \$.00                      |
| Abbott, Heidi  | \$.00                      |
| Louria, Myles  | \$.00                      |
| Bowen, Sandra  | \$.00                      |
| <b>Richmond Public Schools</b>                                       | \$.00                      |
| Myers, Joshua  | \$.00                      |
| <b>Virginia Organizing Inc</b>                                       | \$.00                      |
| Northup, Steve   | \$.00                      |
| <b>Drew Roever</b>   | \$.00                      |
| Roever, Drew   | \$.00                      |
| <b>Virginia Chapter of the American Academy of<br/>Pediatricians</b> | \$.00                      |
| Seibert, Aimee   | \$.00                      |
| <b>REBECCA JARAMILLO</b>   | \$.00                      |
| Jaramillo, Rebecca   | \$.00                      |
| <b>Grand Total:</b>  | \$15,623,034.11            |